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Two-step Adaptive Management for choosing between two management actions

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26 ABSTRACT

27 Adaptive management is widely advocated to improve environmental management. Derivations
28 of optimal strategies for adaptive management, however, tend to be case specific and time
29 consuming. In contrast, managers might seek relatively simple guidance, such as insight into
30 when a new potential management action should be considered, and how much effort should be
31 expended on trialing such an action.

32 We constructed a two time-step scenario where a manager is choosing between two possible
33 management actions. The manager has a total budget which can be split between a learning phase
34 and an implementation phase. We use this scenario to investigate when and how much a manager
35 should invest in learning about the management actions available. The optimal investment in
36 learning can be understood intuitively by accounting for the expected value of sample
37 information, the benefits that accrue during learning, the direct costs of learning, and the
38 opportunity costs of learning.

39 We find that the optimal proportion of the budget to spend on learning is characterized by several
40 critical thresholds that mark a jump from spending a large proportion of the budget on learning to
41 spending nothing. For example, as sampling variance increases it is optimal to spend a larger
42 proportion of the budget on learning, up to a point - if the sampling variance passes a critical
43 threshold, it is no longer beneficial to invest in learning. Similar thresholds are observed as a
44 function of the total budget and the difference in the expected performance of the two actions.
45 We illustrate how this model can be applied using a case study of choosing between alternative
46 rearing diets for hihi, an endangered New Zealand passerine.

47 Although the model presented is a simplified scenario, we believe it is relevant to many
48 management situations. Managers often have relatively short time horizons for management, and
49 might be reluctant to consider further investment in learning and monitoring beyond collecting
50 data from a single time period.

51 KEYWORDS: adaptive management, decision analysis, monitoring costs, expected value of perfect
52 and sample information, Bayesian experimental design.

53 INTRODUCTION

54 Adaptive management is widely advocated to improve environmental management, and to help
55 determine appropriate levels of monitoring effort to support better management decisions
56 (Walters and Hilborn 1978, Walters and Holling 1990, Johnson and Williams 2015). Adaptive
57 management aims to strike a balance between learning about the system being managed, and
58 actually managing it (Holling 1978, Walters 1986), a balance referred to as the “dual-control
59 problem” in the literature on operations research (Wittenmark 1995). Learning about a system
60 entails both monitoring costs and lost opportunity costs, since experiments in which two or more
61 actions are trialed concurrently inevitably means that a sub-optimal action will be at least partly
62 implemented. Thus, learning about the system will draw on resources that might be used for
63 management. However, the information gained from monitoring and experimentation might
64 improve management in the future. Adaptive management aims to balance the longer-term
65 benefits of learning with its shorter-term costs, helping to determine the appropriate investment in
66 learning.

67 The academic literature on adaptive management has proliferated, yet examples of successful
68 implementation are rare (Johnson and Williams 2015). Various reasons restrict the use of
69 adaptive management including lack of institutional support and commitment, and insufficient
70 funding for adequate monitoring programs (Walters 2007, Johnson and Williams 2015). The
71 computational burden required to optimize adaptive management is another potential concern
72 (Martell and Walters 2008). Further, the academic literature tends to emphasize solutions to
73 specific adaptive management problems (e.g. Gregory et al. 2006, Tyre et al. 2011, Shea et al.
74 2014) ,and drawing general conclusions appears difficult. In contrast, managers might seek
75 relatively simple guidance, such as insight into when a new potential management action should
76 be considered, and how much effort should be expended on trialing such actions (Walters and
77 Green 1997, McDonald-Madden et al. 2010).

78 To help generalize adaptive management beyond individual case studies, we constructed an
79 adaptive management problem where a manager is choosing between two possible management

80 actions in two decision phases – a learning phase and a final decision phase. The manager has a
81 total budget to spend over these two phases. In the first time period, both actions can be
82 implemented and the results monitored. At the end of this learning phase, the remaining budget
83 will be spent on implementing the action with the highest expected efficiency. The management
84 goal is to maximize the total expected benefit over the two phases. We use this framework to
85 investigate the following questions. First, when should we invest in learning more about the value
86 of the management actions? Second, if investing in a learning phase is expected to be beneficial,
87 how much of the total budget should we invest? Third, how should the amount spent on the
88 learning phase be split between the two available actions given their current expected
89 performance and our uncertainty about these values? Finally, when do we expect the largest
90 benefits from investing in learning?

91 While this is a simplified scenario, we believe it is relevant to many management situations (e.g.
92 see the frameworks proposed by Walters and Green 1997, MacGregor et al. 2002). The two
93 phases will at best approximate sequential decisions over many time-steps, however, managers
94 often have relatively short time horizons for management, and might be reluctant to consider
95 further investment in experimentation and monitoring beyond collecting data from a single time
96 period. As we show in this paper, one advantage of this simplified scenario is that analytical
97 expressions for the optimal level of experimentation (i.e. optimal number of samples of each
98 management action during the first phase) can be obtained for particular special cases, and
99 numerical solutions can be obtained efficiently in other cases.

100 There exists a substantial literature addressing the optimal sample size when choosing between
101 two, or more, treatments in clinical trials, when the objective is to maximize the total number of
102 successful treatments (Hardwick and Stout 2002, Ghosh et al. 2011). However, we found that
103 these studies consider scenarios that differ from that considered here in one or more of the
104 following four respects: (i) the cost of performing experiments is ignored (e.g. Colton 1963), (ii)
105 the number of trials is assumed to be the same for the two treatments (e.g. Canner 1970, Willan
106 and Kowgier 2008), (iii) they consider dichotomous responses (success or failure) from the trials
107 (e.g. Cheng 1996, Hardwick and Stout 2002, Cheng et al. 2003), or (iv) they consider testing a
108 new action against a known one (e.g. Grundy et al. 1954). As far as we are aware, the scenario
109 considered in this study (including sample costs, unequal allocation of trials during the

110 experimental phase, a measure of benefit size obtained from each trial, and two uncertain actions)
111 has not been addressed in this literature nor in the literature on natural resource management.

112 Another approach to evaluating the expected value of experimentation is value of information
113 (VOI) analysis (Raiffa and Schlaiffer 1961). VOI is a broad term for an analysis that estimates
114 the expected potential value of gaining new information about a system. VOI has been used in
115 various disciplines to determine the maximum amount that should be invested in gaining
116 information before making a decision (Maxwell et al. 2015). In particular, VOI has been applied
117 to environmental management dilemmas to determine the potential management benefit of
118 resolving uncertainty both for one off (Runge et al. 2011, Maxwell et al. 2015) and dynamic
119 decision processes (Williams et al. 2011, Williams and Johnson 2015), and to determine whether
120 or not monitoring should be performed (Hauser et al. 2006, McDonald-Madden et al. 2010).

121 VOI analyses may consider the value of resolving all uncertainty about a system (Expected Value
122 of Perfect Information, EVPI), the value of resolving some sources of uncertainty (expected value
123 of partial information), or the value of resolving some of the uncertainty via additional sampling
124 (expected value of sample information, EVSI) (Runge et al. 2011). Such analyses provide an
125 upper bound on how much should be invested in gathering information before taking a
126 management decision, and can identify when the benefits of learning are expected to be the
127 greatest. However, such analysis does not tell us the optimal amount to invest in learning when
128 accounting for monitoring and lost opportunity costs.

129 At least two decision phases must be considered to capture the trade-off between the expected
130 benefits and costs of experimentation. We relate the solution of our two time-step process to the
131 EVSI, and highlight the trade-off between the value of sample information and lost opportunity
132 costs. By nesting the experimental design question within a decision question, we take the same
133 approach as in Bayesian experimental design (Chaloner and Verdinelli 1995); indeed, EVSI is
134 very closely related to a Bayesian preposterior analysis, and provides similarly relevant
135 information to a decision maker.

136

137 METHODS

138 We consider the case when a manager has two actions to choose from, $i = \{1, 2\}$. The manager
 139 has a total budget B to spend on implementing the actions. For each action, one unit of
 140 management costs c_i and results in a benefit x_i . We assume that the benefit of each action is
 141 uncertain such that x_i is an unknown random variable, with the uncertainty represented by a
 142 normal distribution with mean m_i and standard deviation s_i .

143 Before presenting the two-step adaptive management model, we first consider the expected value
 144 of sample information. This gives us the expected benefit of information acquired from a
 145 particular experimental design. EVSI essentially ignores costs associated with obtaining the
 146 experimental results; whether or not experimentation occurs, the same amount will be invested in
 147 implementing the expected best action. We then consider a two-step adaptive management (AM)
 148 scenario, made up of an experimental phase and an implementation phase. We use this
 149 framework to investigate the trade-off between investing in experimentation and saving resources
 150 to implement the best action. We highlight the relationship between the AM solution and EVSI.

151 *Expected Value of Sample Information*

152 In the case that the manager must choose between the two actions in the absence of any further
 153 information, or reduction in uncertainty, the optimal decision is to invest the entire budget in the
 154 action i that maximizes the expected net benefit, with the expectation taken over the prior
 155 distribution. The expected net benefit in the face of uncertainty is

$$156 \quad E_u = \max_i E \left[B \frac{x_i}{c_i} \right] = B \max \left(\frac{m_1}{c_1}, \frac{m_2}{c_2} \right) = B \left\{ \frac{m_1}{2c_1} + \frac{m_2}{2c_2} + \frac{1}{2} \left| \frac{m_1}{c_1} - \frac{m_2}{c_2} \right| \right\}. \quad (1)$$

157 The expected value of sample information (EVSI) is the difference between the expected value
 158 after a given sampling regime is implemented (reduction but not elimination of uncertainty) and
 159 the expected value in the face of uncertainty. Hence, to calculate EVSI, we need to calculate the
 160 pre-posterior distribution, that is, the expected net benefit from having additional information,
 161 taken with respect to the prior distribution.

162 Suppose that our sampling design is to observe n_1 units of action 1 and n_2 units of action 2. We
 163 then observe a mean response p_i for the units under action i , and these have an individual
 164 variation of σ_i^2 . We assume the p_i are independently distributed according to

165
$$p_i|x_i \sim N\left(x_i, \sqrt{\sigma_i^2/n_i}\right) \quad (2)$$

166 and the unconditional distribution, given the prior for x_i , is

167
$$p_i \sim N\left(m_i, \sqrt{\sigma_i^2/n_i + s_i^2}\right). \quad (3)$$

168 Combining the prior and the observed data, using Bayes' Theorem, the posterior distribution for
169 the per-unit benefit, y_i , is normal with mean

170
$$m'_i = \frac{p_i n_i s_i^2 + m_i \sigma_i^2}{n_i s_i^2 + \sigma_i^2} \quad (4)$$

171 and variance

172
$$\sigma_i'^2 = \frac{\sigma_i^2 s_i^2}{n_i s_i^2 + \sigma_i^2}. \quad (5)$$

173 After observing the new information, we would choose the action with the highest expected
174 efficiency, with the expectation taken over the posterior distribution,

175
$$\max\left(E_{\text{posterior}}\left[\frac{y_1}{c_1}, \frac{y_2}{c_2}\right]\right) = \max\left(\frac{p_1 n_1 s_1^2 + m_1 \sigma_1^2}{c_1(n_1 s_1^2 + \sigma_1^2)}, \frac{p_2 n_2 s_2^2 + m_2 \sigma_2^2}{c_2(n_2 s_2^2 + \sigma_2^2)}\right)$$

176
$$= \frac{1}{2} \left(\frac{p_1 n_1 s_1^2 + m_1 \sigma_1^2}{c_1(n_1 s_1^2 + \sigma_1^2)} + \frac{p_2 n_2 s_2^2 + m_2 \sigma_2^2}{c_2(n_2 s_2^2 + \sigma_2^2)} + \left| \frac{p_1 n_1 s_1^2 + m_1 \sigma_1^2}{c_1(n_1 s_1^2 + \sigma_1^2)} - \frac{p_2 n_2 s_2^2 + m_2 \sigma_2^2}{c_2(n_2 s_2^2 + \sigma_2^2)} \right| \right). \quad (6)$$

177 Because we wish to estimate this value prior to making the observation of $\{p_1, p_2\}$, we now need
178 to take the expectation of this quantity with respect to the prior distribution. The only random
179 variables are p_1 and p_2 . Thus, the pre-posterior expectation for the maximum efficiency is

180
$$E_e = \frac{1}{2} \left(\frac{E[p_1] n_1 s_1^2 + m_1 \sigma_1^2}{c_1(n_1 s_1^2 + \sigma_1^2)} + \frac{E[p_2] n_2 s_2^2 + m_2 \sigma_2^2}{c_2(n_2 s_2^2 + \sigma_2^2)} + E[|\Delta|] \right) = \frac{1}{2} \left(\frac{m_1}{c_1} + \frac{m_2}{c_2} + E[|\Delta|] \right) \quad (7)$$

181 where

182
$$\Delta = \frac{p_1 n_1 s_1^2 + m_1 \sigma_1^2}{c_1(n_1 s_1^2 + \sigma_1^2)} - \frac{p_2 n_2 s_2^2 + m_2 \sigma_2^2}{c_2(n_2 s_2^2 + \sigma_2^2)} \quad (8)$$

183 is normally distributed with mean

$$184 \quad \mu = \frac{m_1}{c_1} - \frac{m_2}{c_2} \quad (9)$$

185 and variance

$$186 \quad \Theta^2 = \left(\frac{s_1}{c_1}\right)^2 \frac{n_1 s_1^2}{n_1 s_1^2 + \sigma_1^2} + \left(\frac{s_2}{c_2}\right)^2 \frac{n_2 s_2^2}{n_2 s_2^2 + \sigma_2^2}. \quad (10)$$

187 Because Δ is normally distributed, the modulus (absolute value) of Δ has a folded-normal
188 distribution. Thus,

$$189 \quad E_e = \frac{1}{2} \left(\frac{m_1}{c_1} + \frac{m_2}{c_2} + \Theta \sqrt{\frac{2}{\pi}} e^{-\mu^2/2\Theta^2} + \mu \operatorname{erf}\left(\frac{\mu}{\Theta\sqrt{2}}\right) \right). \quad (11)$$

190 In the case that sampling is obtained for free and the entire budget B is spent on implementing the
191 action with the highest expected posterior efficiency, the total expected benefit with sampling is

$$192 \quad E_s = B * E_e,$$
$$193 \quad = \frac{B}{2} \left(\frac{m_1}{c_1} + \frac{m_2}{c_2} + \Theta \sqrt{\frac{2}{\pi}} e^{-\mu^2/2\Theta^2} + \mu \operatorname{erf}\left(\frac{\mu}{\Theta\sqrt{2}}\right) \right). \quad (12)$$

194 The expected value of sample information (EVSI) is the difference between the expected benefit
195 with sampling and the expected benefit in the face of uncertainty:

$$196 \quad EVSI = E_s - E_u,$$
$$197 \quad = \frac{B}{2} \left\{ \frac{m_1}{c_1} + \frac{m_2}{c_2} + \Theta \sqrt{\frac{2}{\pi}} e^{-\mu^2/2\Theta^2} + \mu \operatorname{erf}\left(\frac{\mu}{\Theta\sqrt{2}}\right) \right\} - \frac{B}{2} \left\{ \frac{m_1}{c_1} + \frac{m_2}{c_2} + \left| \frac{m_1}{c_1} - \frac{m_2}{c_2} \right| \right\},$$

198
$$= \frac{B}{2} \left\{ \Theta \sqrt{\frac{2}{\pi}} e^{-\mu^2/2\Theta^2} + \mu \operatorname{erf}\left(\frac{\mu}{\Theta\sqrt{2}}\right) - |\mu| \right\}, \quad (13)$$

199 where $\mu = \frac{m_1}{c_1} - \frac{m_2}{c_2}$, and $\Theta^2 = \left(\frac{s_1}{c_1}\right)^2 \frac{n_1 s_1^2}{n_1 s_1^2 + \sigma_1^2} + \left(\frac{s_2}{c_2}\right)^2 \frac{n_2 s_2^2}{n_2 s_2^2 + \sigma_2^2}$ (Eqs. 9 and 10). The derivation of
 200 the expected value of perfect information (EVPI) and a comparison with EVSI can be found in
 201 Appendix S1.

202 *Two-step Adaptive Management*

203 To calculate the EVSI we assumed that we knew the sampling design; the number of units n_i of
 204 each action to be trialed. The EVSI tells us the maximum *additional* amount we could spend on a
 205 particular sampling design to achieve the same expected net benefit. However, in the case that we
 206 have a total budget B to spend on both experimentation and implementation, EVSI does not tell
 207 us how much of that budget to invest in monitored trials. The more we invest in experimentation,
 208 the more likely we are to finally choose the best management action, but experimentation incurs
 209 additional monitoring costs (resulting in less money to spend on implementation) and lost
 210 opportunity costs of trialing the worst action.

211 To analyze this trade-off we consider a two-step adaptive management process, made up of an
 212 experimental phase, consisting of monitored trials, and an implementation phase, in which the
 213 remaining funds are used to implement the action with the largest posterior efficiency. During the
 214 experimental phase, the additional cost of monitoring the outcome of each trial is k_i for each unit
 215 of management. We assume that the data will have a standard deviation of σ_i , representing the
 216 observed variation in benefit among different units of management.

217 The total expected net benefit over the two time-steps is the expected benefit from the
 218 experimental phase plus the expected benefit of spending the remaining funds on the action that
 219 is found to have the highest expected efficiency (equation 11),

220
$$L = n_1 m_1 + n_2 m_2 + (B - n_1(c_1 + k_1) - n_2(c_2 + k_2))E_e,$$

$$\begin{aligned}
221 \quad &= n_1 m_1 + n_2 m_2 + (B - n_1(c_1 + k_1) - n_2(c_2 + k_2)) \frac{1}{2} \left\{ \frac{m_1}{c_1} + \frac{m_2}{c_2} + \Theta \sqrt{\frac{2}{\pi}} e^{-\mu^2/2\Theta^2} + \mu \operatorname{erf}\left(\frac{\mu}{\Theta\sqrt{2}}\right) \right\}, \\
222 \quad & \hspace{20em} (14)
\end{aligned}$$

223 Let the total cost of the experimental phase be given by $C_{\text{experiment}} = (c_1 + k_1)n_1 + (c_2 + k_2)n_2$.

224 Equation (14) can be re-written as

$$\begin{aligned}
&L = n_1 m_1 + n_2 m_2 + \left(1 - \frac{C_{\text{experiment}}}{B}\right) E_s \\
&= n_1 m_1 + n_2 m_2 + E_s - \frac{C_{\text{experiment}}}{B} E_s \\
225 \quad &= n_1 m_1 + n_2 m_2 + E_u + EVSI - \frac{C_{\text{experiment}}}{B} E_s \\
226 \quad &= E_u + EVSI + n_1 m_1 + n_2 m_2 - \frac{C_{\text{experiment}}}{B} E_s. \hspace{2em} (15)
\end{aligned}$$

227 Written in this way we can more easily see the trade-off between investing in experimentation
228 and saving resources for implementing the best action; the more we spend on the experimental
229 phase, the larger the expected value of sample information (EVSI) and the larger the incidental
230 benefits of experimentation ($n_1 m_1 + n_2 m_2$). However, the lost opportunity costs incurred by using
231 up resources during sampling, $(C_{\text{experiment}}/B)E_s$, are also greater.

232 The number of trials of each action that maximizes the total net benefit can be found efficiently
233 using numerical methods. We generated the numerical results using Wolfram Mathematica
234 V8.0.4 (Inc. 2014)). We used a built in optimization function, FindMaximum, to find the optimal
235 non-zero allocation to the learning phase and compared this to the expected reward under no
236 experimentation (Data S1). We also derived explicit analytic solutions for several special cases
237 (Appendix S2).

238 *Example: Choosing between supplementary feeding options for hihi nestlings*

239 We illustrate the model by determining the optimal proportion of the total budget to use on
240 trialing two supplemental feeding treatments for hihi (*Notiomystis cincta*) nestlings, an endangered
241 New Zealand bird whose recovery program is based on supplementary feeding (Walker et al.
242 2013). There is evidence that sugar water improves adult survival (Armstrong and Ewan 2001;

243 Chauvenet et al 2012); sugar water is currently provided to five out of six extant populations
244 (L.Walker, personal observations). An alternative full dietary supplement (Wombaroo™
245 Lorikeet & Honeyeater Food, Wombaroo Food Products, Glen Osmond, SA, Australia) has also
246 been trialed in both adult and, more recently, juvenile populations (Armstrong et al. 2007, Walker
247 et al. 2013). Walker et al. (2013) investigated experimentally the effects of neonatal
248 supplementary feeding using four alternative treatments on nestling growth, nestling survival and
249 juvenile survival to breeding age (recruitment). The following illustrative example is based on
250 data and cost estimates from Walker et al.'s study.

251 Consider the case when management has a total budget B to spend on supplementary feeding
252 over T years. The manager has two possible supplementary feeding treatments: sugar water (N-)
253 and Wombaroo™ Lorikeet & Honeyeater Food (N+). The goal is to determine the proportion of
254 the budget to spend on trialing the two treatments in the first year. The management benefit of
255 each treatment is measured as the mean additional weight at age 20 days; where additional is in
256 reference to the expected average weight with no supplementary feeding. We consider the
257 management units to be birds and consider costs in units of hours per bird per year.

258 We assume that sugar water is provided using general feeding stations in all situations (i.e. during
259 the experiment and during the management only phase). During the experimental phase, the
260 managers additionally feed the dietary supplement to the nestlings directly. If sugar water (N-) is
261 found to be the preferable treatment, then it would be administered only via the general feeding
262 stations, as it is known to be provisioned to nestlings by parents (Walker et al. 2013; Thorogood
263 et al. 2008). However, for Wombaroo (N+), it is unclear whether it would be possible to
264 administer the supplement via the feeders or if it would be necessary to continue directly feeding
265 juveniles in the nests (L. Walker, personal observations). Therefore, we considered two scenarios.
266 In scenario (i) we assumed that the full dietary supplement (N+) will continue to be administered
267 to juveniles directly. In scenario (ii) we assumed that after the experimental phase N+ could be
268 administered via the general feeding stations. In this case a larger quantity of the dietary
269 supplement would be required, but the cost associated with administering the supplement would
270 be much less.

271 Estimates for the cost of implementing both management options (general feeders and direct
272 feeding of nestlings), together with estimates of the cost of monitoring the results were obtained

273 from data provided by L. Walker and A. Baxter (unpublished data; personal communication). A
274 summary of the parameters used for the results presented are given in Table 1, while an overview
275 of the cost data can be found in Appendix S3.

276 RESULTS

277 *When and how much should we invest in learning?*

278 Recall that E_u is the expected benefit in the face of uncertainty, that is, if no experimentation
279 occurs. Consequently, from Equation (15) we see that it is beneficial to invest in experimentation
280 if there exists a sampling design $\{n_1, n_2\}$ (not = $\{0,0\}$) such that the expected benefit from the
281 experimentation phase outweighs the lost opportunity costs incurred by using resources for
282 experimentation, i.e. when

$$283 \quad EVSI + n_1 m_1 + n_2 m_2 > \frac{C_{\text{experiment}}}{B} E_s. \quad (16)$$

284 There is no simple rule for when learning is worthwhile due to the large number of parameters
285 involved in determining the threshold. Nonetheless, general tendencies can be observed
286 (summarized in Box 1 and Table 2).

287 If monitoring costs are negligible it is nearly always optimal to spend some of the budget on
288 learning (Figs. 1-3: Panels a and c, Appendix S4: Fig. S1a). Note that if both actions are
289 uncertain, trialing the expected best action will never be worse than directly implementing it, but
290 there may be no expected advantage when the means are very different. In the case that the
291 benefit of one action is known, if the uncertain action is expected to be worse, then whether or
292 not it is worth trialing it will depend on how uncertain we are about its performance, the budget
293 and the monitoring precision (Figs. 1-3: Panel c, Fig. S2).

294 If monitoring costs are significant, it is not beneficial to invest in learning if: one action is
295 expected to be much better than the other, monitoring variance is large, monitoring costs are large
296 or the budget is small (Figs. 1-3: Panels b and d). For example, if the expected benefit of the two
297 actions differs, then investing in learning is worthwhile only when the budget is sufficiently large
298 (Fig. 2b and 2d).

299 Note that the graphs in Figure 1 are not perfectly symmetric around $m_2 - m_1 = 0$. When the benefit
300 of action 1 is known with certainty (Fig. 1c-d), it is optimal to spend less on the learning phase if
301 the expected benefit of action 2 is less than the expected benefit of action 1 than if it is greater
302 (see also Figs. 2c-d and 3c-d). Intuitively, this is because there is a smaller probability that action
303 2 is better than action 1. When both actions are uncertain, this argument no longer applies: there
304 is the same probability that the expected worse action will be found to be better. In this case, we
305 observe the opposite behavior: it is optimal to spend a larger proportion of the budget on the
306 learning phase when the expected value of action 2 is 5 units smaller than action 1 than when it is
307 5 units larger (Figs. 1-3: Panels a-b). This is primarily because the solution depends substantially
308 on the ratio of the means to prior variances: the optimal proportion to spend on the learning phase
309 is a decreasing function of the ratio of the prior expected benefit to prior standard deviation
310 (Appendix S4: Fig. S11).

311 The solution for the optimal proportion to spend on the learning phase displays a number of
312 interesting critical thresholds (Figs. 1-3). For example, as the difference in the expected prior
313 benefit of the two actions increases, a point is eventually reached beyond which it is not worth
314 investing in learning (Fig. 1). At this point, the optimal solution drops suddenly from spending a
315 large amount on learning to nothing at all. Where this point occurs depends notably on the prior
316 variance of each action. The more uncertain we are about the performance of each action, the
317 greater the difference between the prior mean benefits before we stop investing in learning, since
318 if the overlap between the two prior distributions is small the best action is known with high
319 probability. Similar thresholds are observed for the budget (Fig. 2 and Appendix S4: Fig. S1),
320 monitoring cost (Appendix S4: Fig. S1) and monitoring variance (Fig. 3). These thresholds are
321 more prevalent when monitoring costs are significant.

322 This threshold behavior can be better understood by observing that the optimal (non-zero)
323 investment in experimentation is a local, but not necessarily global, optimum (Fig. 4). The
324 expected net benefit (ENB = Expected benefit *without* experimentation - expected benefit *with*
325 experimentation) is a concave function of the amount invested in the experiment. Note that no
326 experimentation results in zero expected net benefit. When the expected net benefit of
327 experimentation is positive, the optimal solution is found at the maximum of this curve (e.g., at
328 an investment of ~50 in Fig. 4a). However, as, for example, the sampling variance increases,

329 EVSI and also the expected net benefit decrease, but an optimal allocation can still be found,
330 until the whole curve drops below 0 (Fig. 4b), in which case, no investment in learning is
331 warranted.

332 Analytical results for the optimal number of trials can be derived for several, potentially
333 common, special cases (Appendix S2). These analytic solutions suggest a maximum of 1/3 of the
334 budget should be spent on the learning phase. Numerical results showed that this limit is
335 occasionally exceeded when: monitoring costs are negligible, means differ, and either sampling
336 variance is (reasonably) high or the budget is small (Figs. 2 and 3). However, for the parameter
337 ranges we explored, it is usually optimal to spend less than 20% of the budget on learning. When
338 monitoring costs are significant, the optimal allocation of effort to the learning phase is always
339 less than a third. Moreover, in this case the analytic solution derived assuming identical
340 parameters (Appendix S2: Eq. S3) is an upper bound.

341 For both negligible and significant monitoring costs, the highest proportion of the budget is spent
342 on learning when the budget is fairly small (Fig. 2, Appendix S2: Eq. S3). As the budget
343 increases relative to implementation and monitoring costs, we spend more on monitoring in an
344 absolute sense, but a smaller fraction of the total budget. For example, in the hihi supplementary
345 feeding example below, as the budget increases the optimal number of trials of each treatment
346 increases, but the total proportion spent on the learning phase decreases (Fig. 6 and Appendix S4:
347 Fig. S10).

348 For a fixed budget, the optimal proportion to spend on learning is an increasing function of
349 monitoring costs when parameters are equal and the prior expected benefits are zero (Appendix
350 S2). This is because although the optimal number of trials is a decreasing function of monitoring
351 cost, it does not decrease as fast as monitoring and implementation costs increase. Interestingly,
352 when the prior mean benefits are positive, the optimal number of trials decreases more quickly
353 than when they can be assumed to be zero (Appendix S4: Fig. S3). Consequently, when the
354 management actions are expected to have a large benefit ($> \sim 4$ for the default parameters), the
355 optimal proportion of the budget to spend on the learning phase is a decreasing, rather than
356 increasing, function of monitoring costs (Appendix S4: Fig. S3).

357 When monitoring costs are negligible, the amount spent on the learning phase is an increasing
358 function of the difference in the prior mean benefit (until the threshold is reached) (Fig. 1a and
359 1c). Consequently, the largest percentage of the budget is invested in experimentation when the
360 prior means are different, but not too different. In contrast, when monitoring costs are significant
361 the largest percentage is spent on learning when the prior mean benefits are the same (Fig. 1b and
362 1d).

363 When all other parameters are equal, we spend the maximum proportion of the budget on
364 learning when the prior standard deviations of the two actions are the same (Fig. S4). That is, if
365 we are more confident about one action than the other, we will tend to spend less on
366 experimenting. In Appendix S2, we derive an analytic solution for the case when the benefit of
367 one action is well known ($s_1 = 0$), the prior mean benefits are the same and either m_2 or k_2 is zero
368 (Appendix S2: Eq. S6). We also show that this solution is a good approximation for non-zero m_2
369 and k_2 if the prior variance is large relative to the expected benefit m_2 . Our numerical results
370 support this finding: in general, if we fix the uncertainty about one action and increase the
371 uncertainty about the other, the amount spent on learning converges to the analytical solution
372 derived (Appendix S4: Fig. S4). Presumably we are only entertaining the second action because
373 we think that its performance is roughly the same as action 1, but we are not sure whether it will
374 do much better or much worse. In this case, s_2 will be large (relative to m_2). Hence, the analytical
375 result gives us a rough rule of thumb of investment in assessing a very uncertain action against a
376 known outcome.

377 As highlighted by the analytic results (Appendix S2), the ratio of sampling variance to prior
378 variance also plays an important role in determining when to invest in learning. As the sampling
379 variance increases, more sampling is required to be similarly confident about the benefit of each
380 action, initially increasing the amount spent on the learning phase. However, the percentage gain
381 from investing in learning is a decreasing function of sample variance (Appendix S4: Fig. S5).
382 Consequently, when the expected performance differs between actions or monitoring costs are
383 significant, investing in learning is eventually no longer beneficial. At this critical threshold, the
384 optimal strategy switches from investing a significant amount in learning to investing nothing
385 (Figs. 1 and 3).

386 *If we invest in learning, what is the split between the two actions?*

387 When only the prior mean efficiency differs between actions, it is optimal to spend a larger
388 proportion of the learning-phase budget on the action with the highest expected performance
389 (Fig. 5a-b, $s_2 = 10$). When the two actions are expected to perform equally well but the
390 uncertainty about their performance differs, it is optimal to spend more on the most uncertain
391 action (Fig. 5a-b, $m_2 - m_1 = 0$). When the prior mean efficiencies and prior variances both differ, the
392 split is weighted toward the action with the highest expected return (Fig. 5a-b). That is, even if
393 we are more uncertain about action 2, we may still spend more on trialing action 1 if we believe it
394 is expected to be the better action.

395 When the prior distributions differ, it is sometimes optimal to only trial one of the actions if the
396 budget is small or sampling variance is large, relative to the prior variance, (Fig. 5, Appendix S4:
397 Figs. S6 and S7). In these situations, investing in learning may still be optimal, but lost
398 opportunity costs are minimized by only trialing the expected best action.

399 *When do we get the largest benefits from investing in learning?*

400 The largest percentage gains in the objective function are observed when the budget is large
401 (Appendix S4: Figs. S8b and S9), the means are similar (Appendix S4: Figs. S5, S6a and S9), the
402 efficiency of each action is uncertain (Appendix S4: Fig. S8c), and sampling provides precise
403 results (Appendix S4: Figs. S5 and S8d).

404 *Choosing between supplementary feeding options for hihi nestlings*

405 For the parameters used, the total proportion of the budget to spend on the learning phase
406 depended very little on whether the prior expected benefit of the Wombaroo treatment (N+) was
407 smaller, larger or the same as the sugar water treatment (N-) (Fig. 6a and Appendix S4: Fig.
408 S10a). However, the optimal number of trials of each treatment did depend on the expected
409 benefit of the Wombaroo treatment (Fig. 6b and Appendix S4: Fig. S10b).

410 Interestingly, there was only a small difference between the results for the two different scenarios
411 (Fig. 6 versus Appendix S4: Fig. S10). That is, for our cost estimates, whether or not Wombaroo
412 would be fed directly to nestlings or could be administered via feeders, the optimal proportion to
413 spend on the learning phase was more or less the same.

414 It is worth highlighting that these results depend on the reference weight. The optimal proportion
415 to spend on experimentation depends on the ratio of the expected benefit to standard deviation of
416 the prior (Appendix S4: Fig. S11). Consequently, if the reference weight is expected to be large
417 (so that benefit above reference weight is small), then it will be optimal to spend more on
418 experimentation than if the reference weight is small.

419 DISCUSSION

420 The formal derivation of the net benefit of two-phase adaptive management for a simple setting
421 provides some powerful intuitive guidance for thinking about the value of learning in a dynamic
422 setting. The value of experimentation arises out of two benefits and two costs (Eq. 15): the
423 benefits associated with applying learning to subsequent management (EVSI); the transient
424 benefits accrued during the learning phase; the direct costs of learning; and the opportunity costs
425 of learning (the resources not available for subsequent management). Experimentation will be
426 warranted when the benefits outweigh the costs (Eq. 16); otherwise, management should proceed
427 in the face of uncertainty. These qualitative insights, derived from quantitative results, provide a
428 useful framework for evaluating experimentation.

429 More specific guidance for investment in learning becomes complicated quickly (Box 1 and
430 Table 2). The management scenario we have presented was as simple as we could make it while
431 including all the relevant factors. Nevertheless, there were still 11 parameters to consider, making
432 it difficult to extract general insights and tendencies from numerical sensitivity analyses alone.
433 By considering a simple scenario we were able to derive analytical solutions for several special
434 cases. These solutions provided greater insight into how parameter combinations drive solution
435 behavior, and a base against which to compare results when the assumptions leading to an
436 analytical solution are violated. For example, the analytic solution is a good rule of thumb when
437 trialing an unknown management action against a known one, even when the prior expected
438 benefits differ and monitoring costs are significant (contrary to assumptions used to derive the
439 result)(Appendix S4: Fig. S4). However, when considering two uncertain management actions,
440 the optimal allocation of resources depends strongly on the parameters that were excluded from
441 the analytical result.

442 The scenario analyzed gave rise to several unintuitive results. For example, there is a tendency to
443 think that monitoring large projects is more important than monitoring small projects – sure,
444 large projects should have more money spent on monitoring, but our results suggest that smaller
445 projects should have a higher proportion of the budget spent on learning and monitoring. This
446 also suggests benefits of cooperation and coordination of smaller projects.

447 An interesting feature of the solution is the existence of several critical thresholds that mark a
448 jump from investing a lot in learning to not learning at all, or vice versa. For example, when the
449 expected performance of the two actions differ, as sampling variance increases we observe a
450 critical threshold at which the optimal solution changes from spending a lot on the learning phase
451 to spending nothing. While it is important for people developing and interpreting adaptive
452 management models to be aware of such thresholds, managers implementing the policies need
453 not be too concerned, since, at these thresholds investing a lot or not investing at all yield quite
454 similar management outcomes. Consequently, it is not crucial to know precisely on which side of
455 the critical threshold the system lies.

456 The priors for the two management options influence the results quite substantially. That is, the
457 perceived performance of the two options (the prior means), and the uncertainty about their
458 performance (the prior standard deviations) will influence the optimal extent of experimentation.
459 This makes intuitive sense because managers would be expected to entertain the possibility of
460 experimenting on a new management action only if they thought that it might perform better than
461 an alternative but were uncertain about its relative performance. However, prior distributions are
462 rarely used in ecology (Morris et al. 2015), and they can be difficult to specify coherently
463 (McCarthy 2007). If one were unwilling to specify a prior distribution, then one could set the
464 prior standard deviation to be large, which would mean the posterior distribution would have the
465 same shape as the likelihood function. In this case, the Bayesian estimates of the experimental
466 results would be numerically equivalent to those of a frequentist analysis, which do not
467 incorporate priors. However, such a wide prior distribution implies that extremely good (large
468 positive values for the efficiency of management) or extremely poor outcomes (large negative
469 values) are conceivable. Inflating the uncertainty in the priors will tend to drive more
470 experimentation than might be warranted, emphasizing the need to specify priors thoughtfully
471 with available data (McCarthy and Masters 2005) or rigorous methods for expert elicitation

472 (Speirs-Bridge et al. 2010). Although priors might be difficult to specify, decision-makers are
473 inherently considering them when they begin to compare different management actions.
474 Explicitly specifying the anticipated benefits and the degree of uncertainty about action outcomes
475 can lead to better decisions about experimentation. Hence, specifying priors should not be seen as
476 an obstacle to the decision making process, but rather a useful tool to improve decisions.

477 Monitoring is the cornerstone of successful adaptive management (Moir and Block 2001).
478 However, monitoring management outcomes is rarely a trivial task and can account for a large
479 fraction of the total budget required to implement an adaptive approach to management (Walters
480 2007). For the two time-step process considered here, including monitoring costs substantially
481 changed the solution, both in terms of quantitative value and qualitative behavior. For example,
482 when monitoring costs were negligible, the amount spent on learning increased as the expected
483 benefit of the two actions differed. In this case, little is to be lost by spending more on the
484 learning phase and increasing the proportion of the learning-phase budget spent on the expected
485 best action. However, when monitoring costs were significant the amount spent on
486 experimentation was largest when the difference in the prior mean benefits was small. This is
487 because the resulting probability of choosing the best management action without monitoring is
488 lowest at this point (in contrast, when the expected difference in benefit is large, the probability
489 the better looking action is actually better is large, hence there is less to gain from monitoring, see
490 also MacGregor et al. 2002, Maxwell et al. 2015). Further, the critical thresholds play a more
491 important role when monitoring costs are significant; the minimum budget, maximum difference
492 between prior means and maximum monitoring variance are more likely to be encountered within
493 feasible parameter ranges.

494 Interestingly, in many ways the optimal solution was simpler when monitoring costs were
495 substantial. For example, the proportion of the budget spent on learning tended to be fairly
496 constant across the region in which it was optimal to invest in learning. Further, the analytic
497 solution derived assuming identical parameters for the two actions (Appendix S2) is an upper-
498 bound on the optimal proportion to spend on learning. These results highlight the importance of
499 accounting for monitoring costs when designing adaptive management plans.

500 We found that the largest expected proportional gains in the objective function rarely
501 corresponded to when the largest proportion of the budget should be spent on learning. For

502 example, larger proportional gains are expected when sampling variance is low, whereas, in
503 general, a larger percentage of the budget should be spent on learning when sampling variance is
504 high because more samples are needed. Similarly, although a larger percentage gain is expected
505 for large budgets, a larger proportion of the budget should be spent on learning when budgets are
506 small.

507 We considered a two-step adaptive management approach in which the management horizon is
508 divided into a learning phase and an implementation phase. Walters and Green (1997) propose a
509 similar framework for evaluating experimental management actions for ecological systems.
510 These two approaches make a one-off decision about how much to invest in learning. This differs
511 from many formulations of AM that assume a fixed budget per time-step and look at how to
512 divide funds between alternative management actions, and monitoring, at each phase (e.g. Moore
513 and McCarthy 2010, Baxter and Possingham 2011); effectively deciding how much to invest in
514 learning at each time-step. At best, the two time-steps will approximate sequential decisions over
515 many time-steps. An interesting avenue of future research would be to compare the management
516 policies derived under the two different modelling approaches.

517 EVSI tells us the expected value of a given sampling design, but it does not take into account lost
518 opportunity costs associated with experimentation and monitoring. Consequently, while methods
519 such as EVSI are useful for determining when learning is likely to be beneficial, and can provide
520 upper bounds on *additional* funds that should be spent on experimentation, further analysis is
521 needed to determine the fraction of the total budget to invest in learning. In contrast, Adaptive
522 Management formulations with long time horizons can be computationally challenging and
523 difficult to implement in the real world. The approach presented here strikes a balance between
524 complexity and utility. By considering a two-step AM process we are able to capture the trade-off
525 between the benefit and costs of investing in additional information while remaining relatively
526 simple.

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Supporting Information

617 Additional supporting information may be found in the online version of this article at

618 <http://onlinelibrary.wiley.com/doi/10.1002/eap.xxxx/suppinfo>

619 Box 1. Summary of key results

620

621 When and how much should we invest in learning? (Figs 1-3, S2 and S4)

622

623 It is worthwhile investing in learning if:

624
$$EVSI + n_1 m_1 + n_2 m_2 > \frac{c_{\text{experiment}}}{B} E_S,$$

625 for some $\{n_1, n_2\}$ not equal to 0.

626

627 Analytic solutions suggest a maximum of 1/3 of the budget should be invested in learning. This is
628 an upper bound when monitoring costs are significant. When monitoring costs are negligible, it
629 may be optimal to spend more than 1/3 on learning if: the prior mean benefit differs between
630 actions and either the sampling variance is (reasonably) large or the budget is small.

631

632 The optimal solution is characterized by several interesting critical thresholds.

633

634 Significant monitoring costs result in a higher proportion of the budget being spent on learning
635 when the expected performance of the two actions is the same. In contrast, when monitoring costs
636 are negligible a higher proportion of the budget is spent on learning when the expected
637 performance of the two actions differ (Table 2).

638

639 How should we split the resources spent on learning between the two actions? (Fig 5,6 and S6)

640

641 It is optimal to spend more on the most uncertain or the expected best action.

642

643 If the prior distributions differ, it is sometimes optimal to only trial one of the actions (expected
644 best or most uncertain) if: the budget is small or sampling variance is large.

645

646

647 **Table 1:** Parameter estimates for the hihi example.

Parameter	units	Treatment N-	Treatment N+
Management cost, c	hrs/bird/year	(i) 1.13 (ii) 1.13	(i) 2.14 (ii) 2.651
Monitoring cost, k	hrs/bird/year	(i) 1.55 (ii) 1.55	(i) 1.55 (ii) 0.033
Management effect (weight above reference weight) <ul style="list-style-type: none"> • Mean • SD 	g/bird	$m_1 = 3$ $SD = 6$	$m_2 = \{0, 3, 6\}g$ $SD = 6$
Budget	hours	[50, 2000]	
Monitoring SD/accuracy	g/bird	$SD = 6 g$	$SD = 6 g$

648

649

650 Table 2: The largest percentage of the budget is spent on learning when:

651

variable	$k = 0$	$k > 0$
m_1	m_1 and m_2 <i>differ</i> , but difference is $<$ threshold	m_1 and m_2 <i>are the same</i>

σ_i	large, but < threshold	
B	small, but > threshold	
s_i	s_1 and s_2 are the same	
k_i	N/A	large if $m_i s_i$ are small small if $m_i s_i$ are large
m_i/s_i	constant	uncertainty about the expected benefit of action i is large relative to the expected benefit, i.e when m_i/s_i is small. (Fig S9)

652

653

654

655 FIGURE LEGENDS

656 Figure 1. Proportion spent on learning as a function of the difference in the prior expected
657 benefits and sampling standard deviation. Contours indicate the proportion of the budget spent on
658 the learning phase for various shades of gray (dark gray = 0, white = 1). $m_1 = 10$ (vary m_2), $B =$
659 500 , $c_1 = c_2 = 5$, $\sigma_1 = \sigma_2$. Panels (a) and (c) assume zero monitoring cost, $k_1 = k_2 = 0$, panels (b)
660 and (d) assume a monitoring cost of 3 units ($k_1 = k_2 = 3$). Panels (a) and (b) assume both actions
661 are uncertain with $s_1 = s_2 = 10$, panels (c) and (d) assume the benefit of one is known, $s_1 = 0$ and
662 $s_2 = 10$. See Fig S1 for a cross section of (a) and (b) at $\sigma_1 = \sigma_2 = 40$.

663 Figure 2. Proportion spent on learning vs budget. Default parameters: $m_1 = 10$, $m_2 = \{5, 10, 15\}$,
664 $s_1 = s_2 = 10$, $c_1 = c_2 = 5$, $\sigma_1 = \sigma_2 = 20$. Black dashed: $m_2 - m_1 = -5$, thin black: $m_2 - m_1 = 0$, thick black:
665 $m_2 - m_1 = 5$. The gray line is the corresponding analytic solution assuming parameters are equal and
666 either monitoring is free or mean benefits are zero.

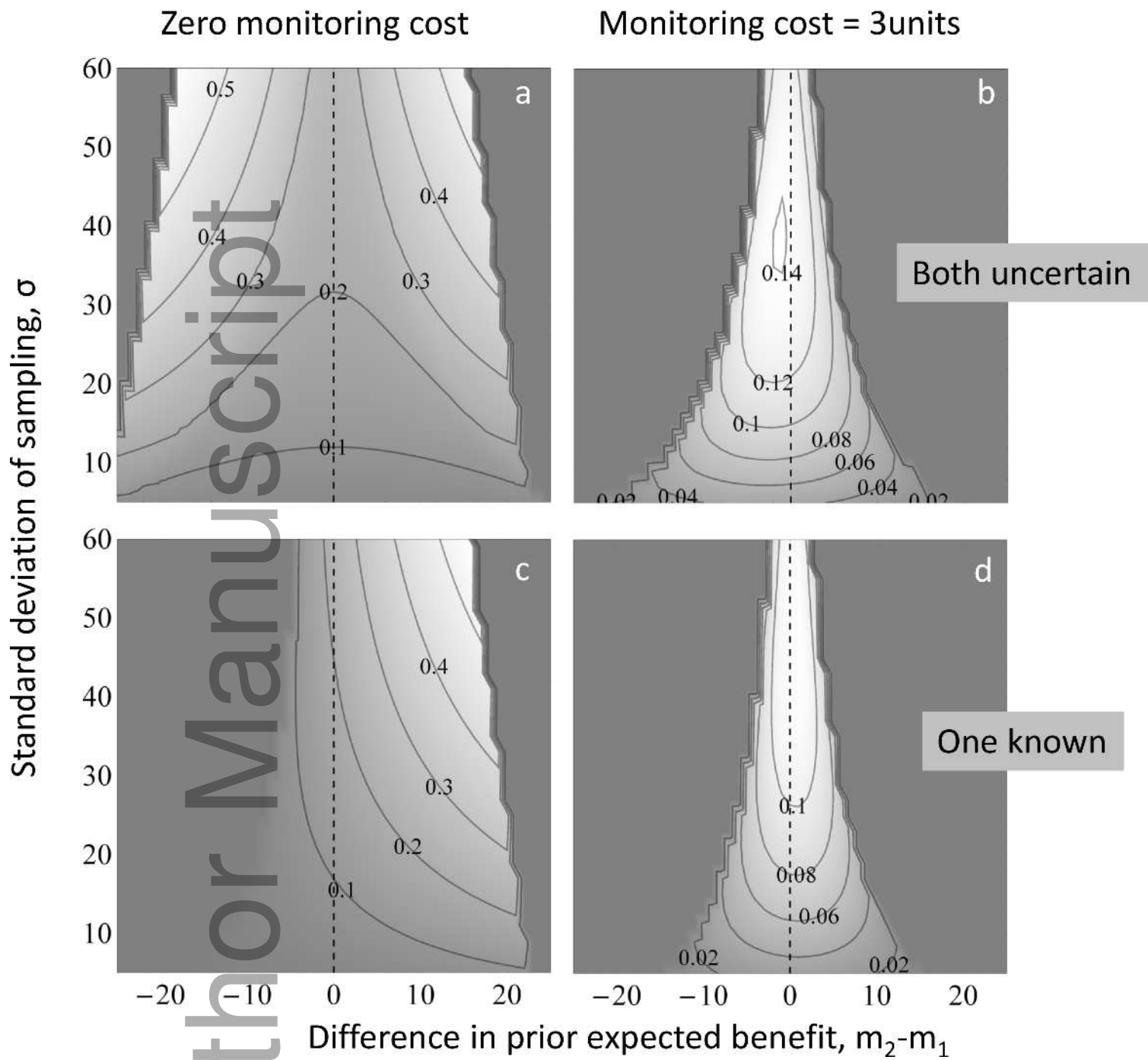
667 Figure 3. Proportion spent on experimentation as a function of the ratio of sample to prior
668 variance for action 2. $B = 500$, $m_1 = 10$, $c_1 = c_2 = 5$. (a) & (b) $s_1 = s_2 = 10$, $\sigma_1 = \sigma_2$. (c) & (d) benefit of
669 action 1 assumed to be known. Black dashed: $m_2 = 5$, thin black: $m_2 = 10$, thick black: $m_2 = 15$. The

670 gray line is the corresponding analytic solution assuming parameters are equal and either
671 monitoring is free or mean benefits are zero.

672 Figure 4. Expected net benefit versus the amount invested in experimentation for: two-step AM =
673 $EVSI + n_1 m_1 + n_2 m_2 - \frac{C_{\text{experiment}}}{B} E_s$ (thick solid line), EVSI (dashed line) and EVPI (thin solid
674 line). $c_1 = c_2 = 5; k_1 = k_2 = 3; s_1 = s_2 = 10; m_1 = 10, m_2 = 15; B = 500$. (a) $\sigma_1 = \sigma_2 = 20$ ($\sigma^2/s^2 =$
675 4), (b) $\sigma_1 = \sigma_2 = 37$ ($\sigma^2/s^2 = 13.7$).

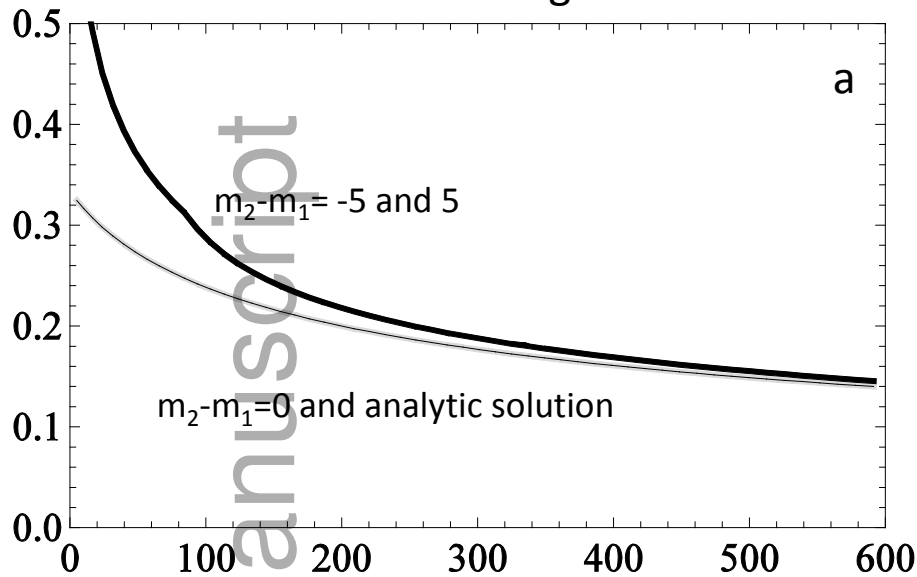
676 Figure 5. Panels (a) and (b): Optimal proportion to spend on action 2 when the prior means and
677 standard deviations differ. $s_1 = 10, c_1 = c_2 = 5, \sigma_1 = \sigma_2 = 20, B = 500$. Black dashed: $s_2=5$, thin
678 black: $s_2=10$, thick black: $s_2=20$. A sudden drop to zero corresponds to crossing a threshold
679 above which none of the budget is spent on the learning phase (see panels (c) and (d): optimal
680 proportion to spend on the learning phase). In panel (b), when $s_2 = 5$, none of the budget is spent
681 on trialing action 2 as the benefit is reasonably well known, however, some of the budget is spent
682 on trialing action 1 for some of the parameter space.

683 Figure 6. Hibi supplementary feeding example, scenario (i). Panel (a): Optimal proportion to
684 spend on the learning phase as a function of the budget (for males). Black dashed: $m_{N+} = 0$,
685 Black thin: $m_{N+} = 3 = m_{N-}$, Black thick: $m_{N+}=6$. In this panel, the gray line corresponds to the
686 approximate solution, calculate assuming parameters are the same and either negligible
687 monitoring costs or zero expected effect. Panel (b): Corresponding optimal number of trials of
688 each action. Black (top group of lines) = action N- , gray (bottom group) = action N+. Target
689 weight = 29. $s = 6, \sigma = 6. m_{N-} = 3$.

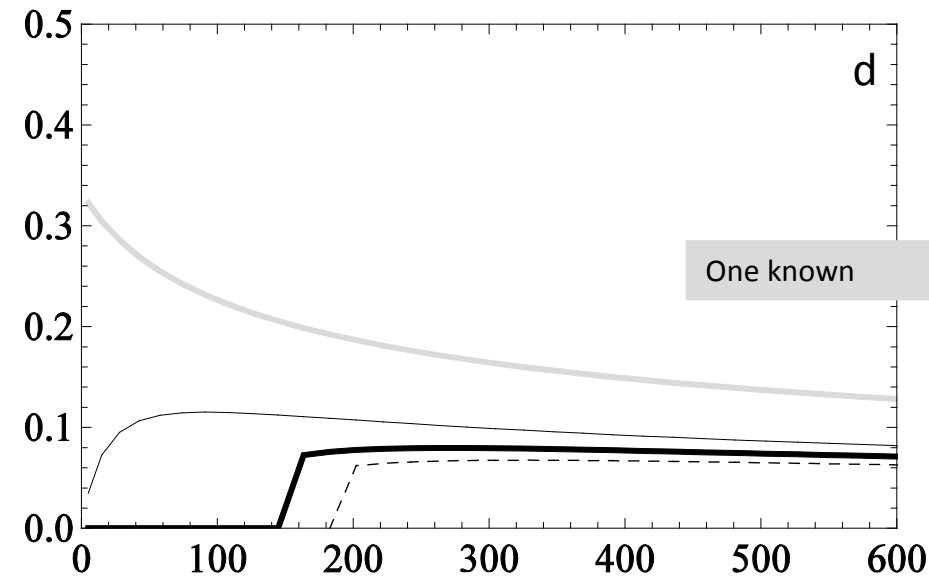
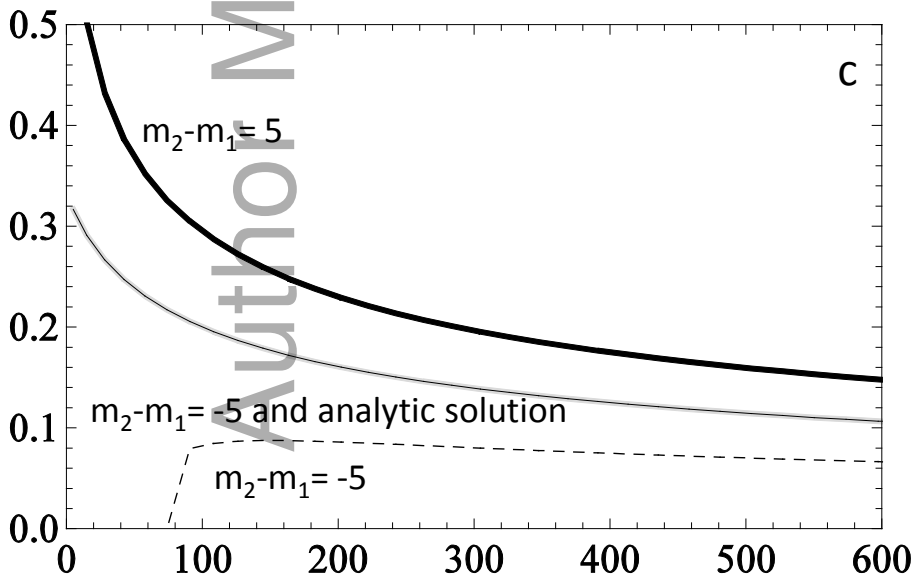
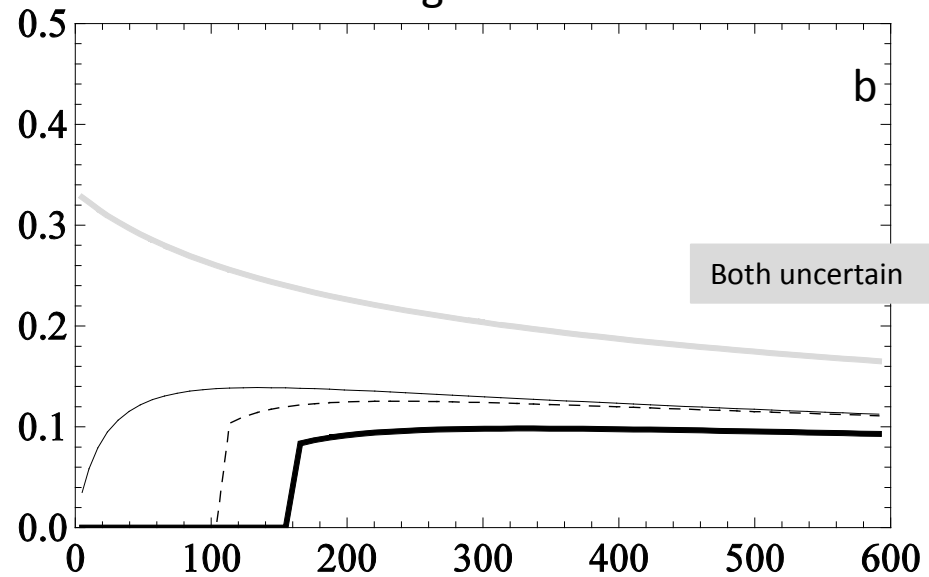


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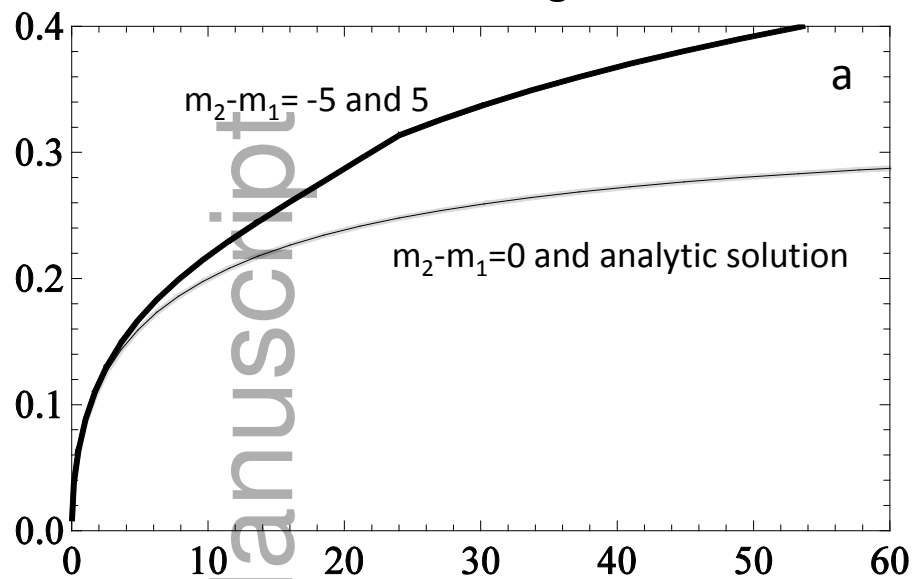
Zero monitoring cost



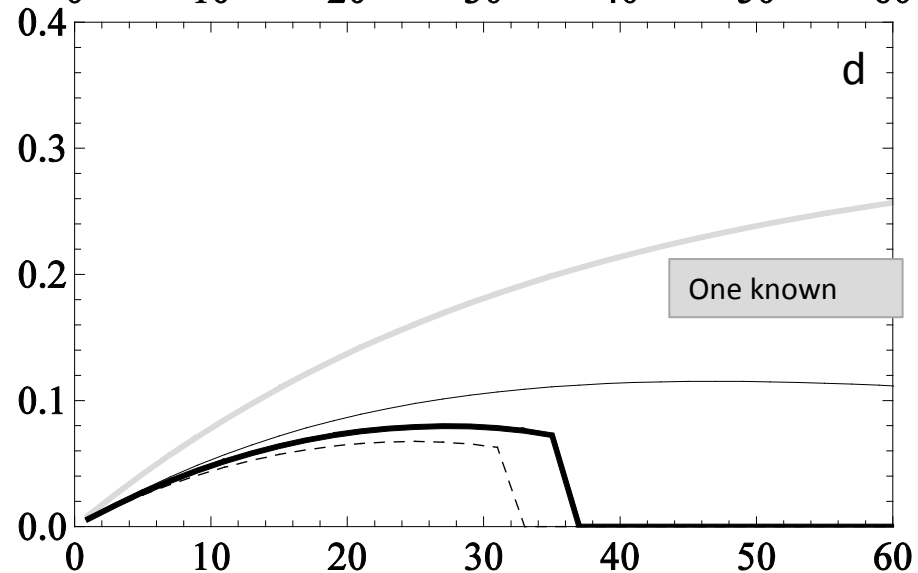
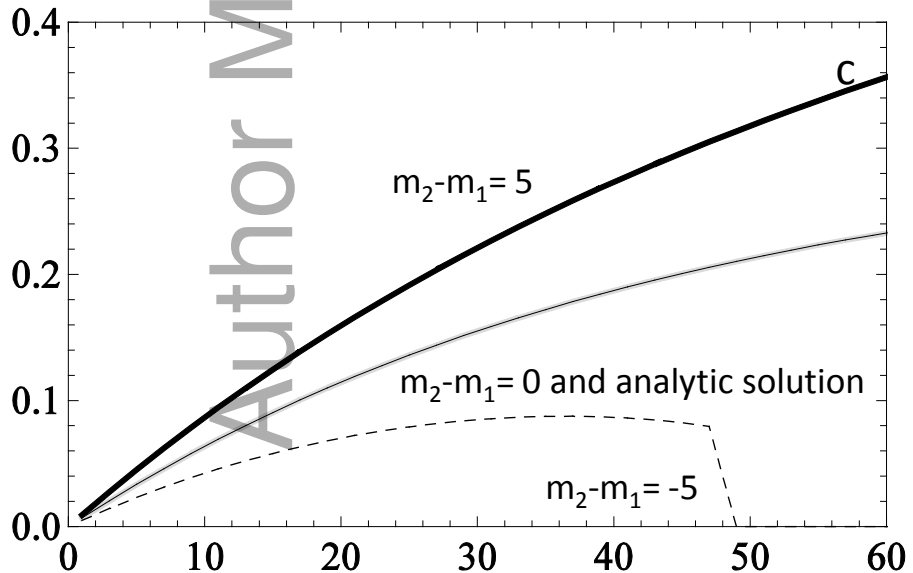
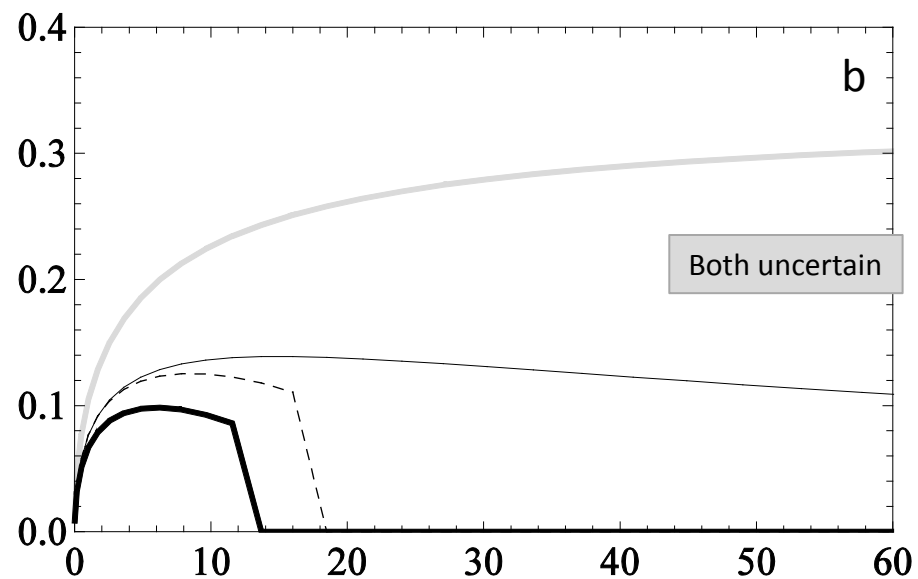
Monitoring cost = 3units



Zero monitoring cost

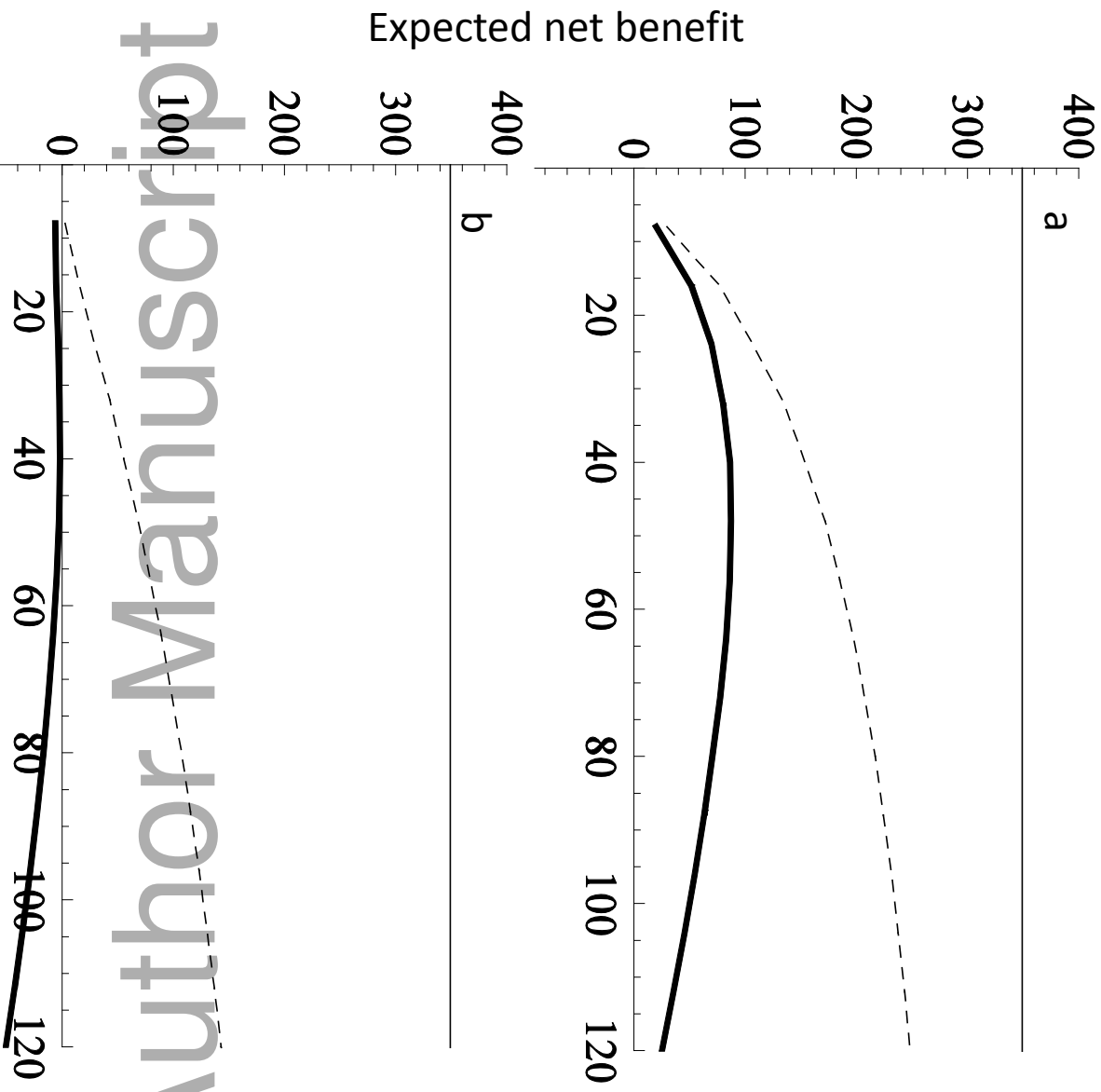


Monitoring cost = 3units



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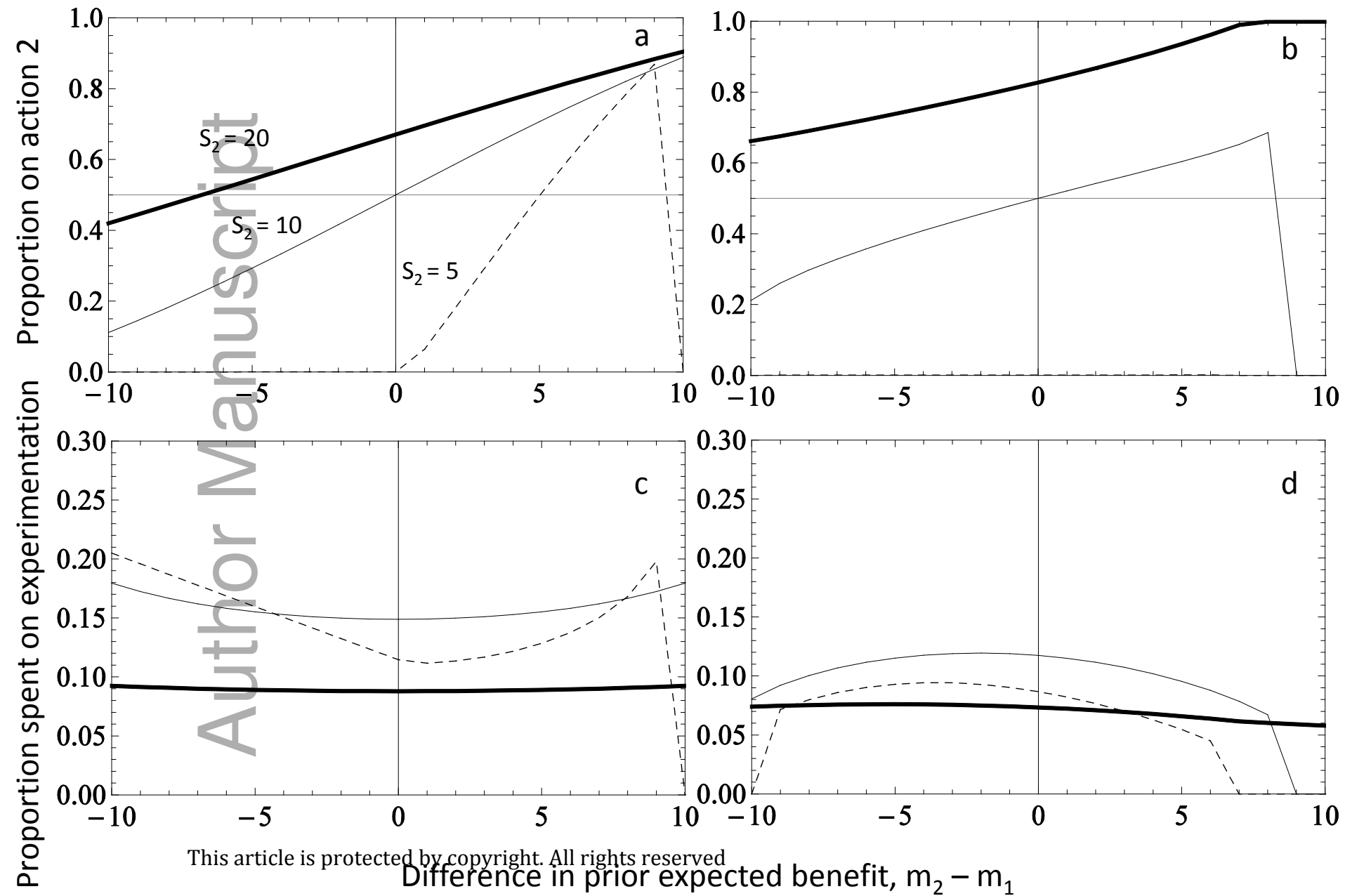
Ratio of sampling to prior variance for action 2



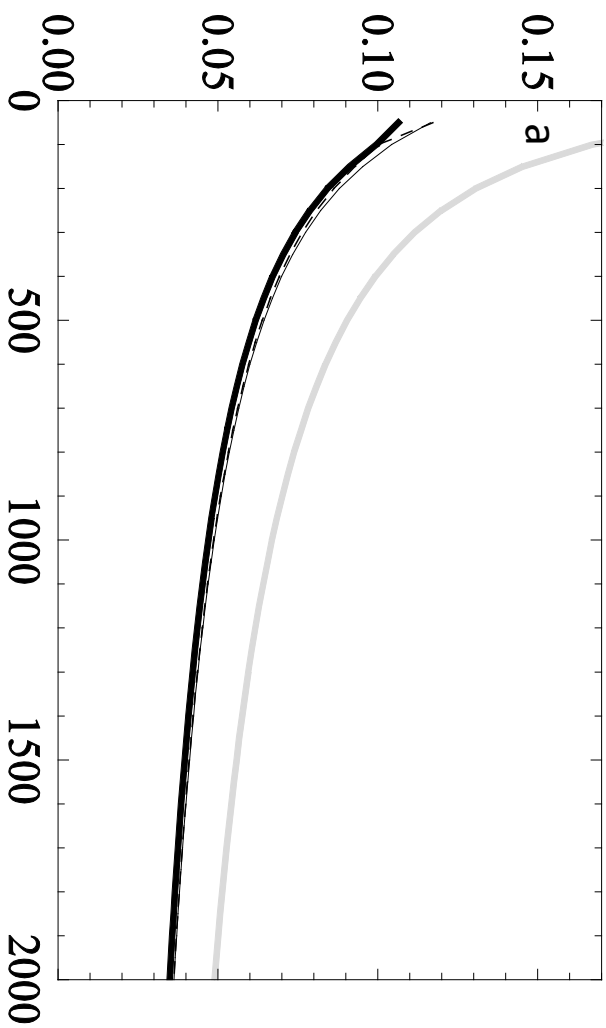
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Zero monitoring cost

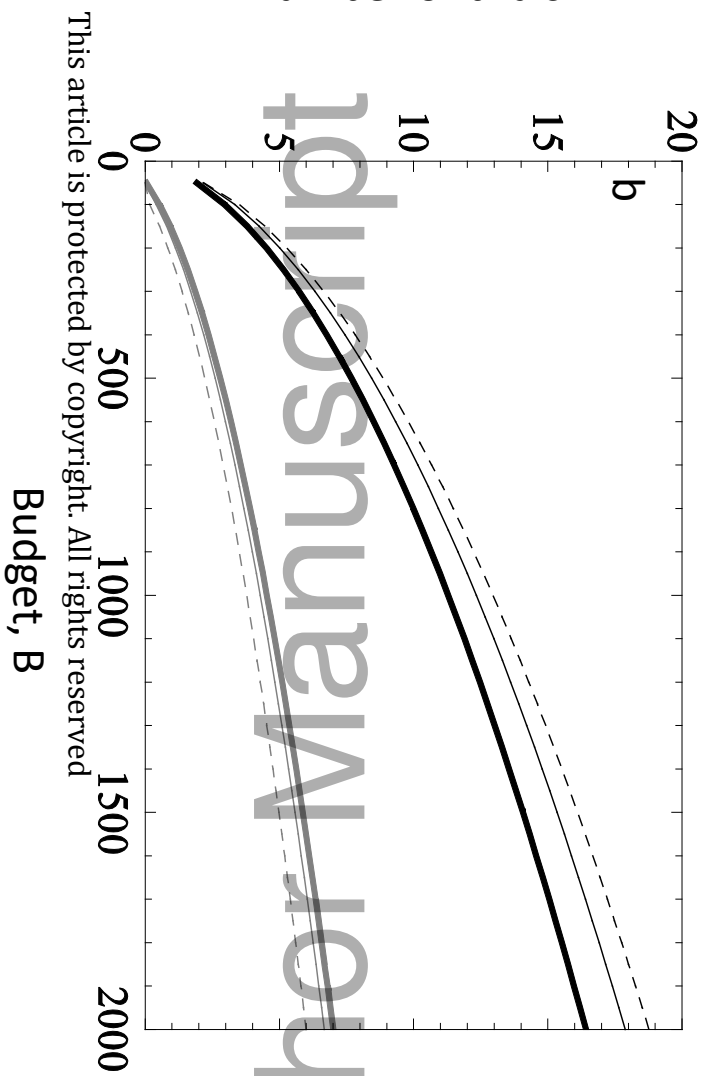
Monitoring cost = 3 units



Proportion spent on experimentation



Number of trials



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Budget, B