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# Predicting individual effects in fixed effects panel probit models\*

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## Abstract

Many applied settings in empirical economics require estimation of a large number of individual effects, like teacher effects or location effects; in health economics, prominent examples include patient effects, doctor effects, or hospital effects. Increasingly, these effects are the object of interest of the estimation, and predicted effects are often used for further descriptive and regression analyses. To avoid imposing distributional assumptions on these effects, they are typically estimated via fixed effects methods. In short panels, the conventional maximum likelihood estimator for fixed effects binary response models provides poor estimates of these individual effects since the finite sample bias is typically substantial. We present a bias-reduced fixed effects estimator that provides better estimates of the individual effects in these models by removing the first-order asymptotic bias. An additional, practical advantage of the estimator is that it provides finite predictions for all individual effects in the sample, including those for which the corresponding dependent variable has identical outcomes in all time periods over time (either all zeros or ones); for these, the maximum likelihood prediction is infinite. We illustrate the approach in simulation experiments and in an application to health care utilization.

**Keywords:** Perfect prediction, incidental parameter bias, fixed effects, panel data, binary response, bias reduction, health care utilization, doctor visits.

**JEL classification:** C23; C25; I11; I18.

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STATA code for the bias-reduced estimators described in this paper is available from the authors’ websites or through GitHub under the name [brfeg1m](#).

# 1 Introduction

This paper addresses estimation and prediction of individual-specific effects in the fixed effects (FE) panel probit model when the individual dimension  $N$  is large and the time dimension  $T$  is relatively small. The view of individual—or, more generally, panel-unit—effects not as nuisance parameters but rather as features of interest has received increased attention in applied work lately, for example in the context of neighborhood effects (Chetty and Hendren, 2018), teacher effects (Chetty, Friedman and Rockoff, 2014), and judge effects (Abrams, Bertrand and Mullainathan, 2012), to name but a few. All these studies employ the linear fixed effects model to obtain individual effects, although the dependent variable is frequently binary.

In such cases, it clearly would be preferable to extract the individual effects from a proper (non-linear) binary response model, such as the logit or probit model. However, conventional estimation methods such as maximum likelihood (ML) face two major obstacles. First, to obtain a consistent and asymptotically normal estimator of all the parameters of the model requires an asymptotic theory where  $T$  increases without bound. In finite samples, the ML estimator suffers a non-negligible finite sample bias unless  $T$  is large. This problem is especially severe for the individual effects, whose estimation depends mainly on the  $T$  observations of each panel unit.

Second, methods like ML or non-linear least squares often fail to yield finite predictions for the individual effects. In short panels there are typically many individual units with identical outcomes in all time periods (either all zeros or ones). ML estimation will set the fitted probabilities to either zero or one, which requires the absolute value of the individual effect to go to infinity. The literature often describes this situation as “perfect prediction” (see Maddala, 1983). In order to emphasize the distinction between prediction of fitted probabilities and those of individual effects, the main objective in this paper, we refer to such “perfectly-predicted” panel units instead as *concordant*.

The degree of concordance in typical applications can be very high. For instance, Autor, Duggan and Gruber (2014) explain that they avoid using a non-linear binary response model in their panel analysis of U.S. long-term disability policies specifically because 25 per cent of their sample is concordant and would be omitted in estimation. In our application to doctor visits with representative German survey data, between 29 to 45 per cent of the respective samples are concordant. Thus, for a sizeable share of individuals it would be impossible to obtain predictions of the individual effects using conventional FE binary response models, and units would necessarily be dropped from further descriptive and regression analyses involving the predicted individual effects. Such approaches

discard informative variation stemming from what is often a rich set of covariates.

In this paper, we present and study an estimation approach that removes the first-order bias and obtains finite estimates for all individual effects, including the ones corresponding to concordant units. The concordance problem has, to the best of our knowledge, not been addressed directly by the previous literature on panel data models for binary responses, but it is closely related to well-known problems in the literature. Under asymptotic theories where  $T$  is considered fixed, the issue of finite sample bias becomes an identification problem. For instance, Honoré and Taber (2006) and Browning and Carro (2014) studied the lack of point identification for dynamic discrete choice models and binary choice models with heterogeneous slopes, respectively. The concordant units, where the ML estimate of the individual effects is infinite, show the identification problem in its highest degree.

The identification problem is not unique to the ML estimator. For instance, for a sample consisting only of concordant units, the linear probability model would predict all individual effects as either zero or one, and estimate the structural parameters (the vector  $\beta$ , representing the slopes of all covariates) as zero. Moreover, the linear probability model also does not provide a consistent estimate of the average marginal effect, which is an average over the distribution of individual effects (Chernozhukov et al., 2013). A way of partially circumventing this problem in non-linear models is via conditional maximum likelihood, which provides a consistent estimator of  $\beta$ . Such an estimator exists only for the FE logit model (or slightly modified FE logit models, see Bartolucci and Nigro, 2010) but not the FE probit model. In any case, the conditional approach is of no help here as it does not provide estimates of the individual effects.

Therefore, to obtain predictions of the individual effects we build on the literature that abandons the fixed- $T$  assumption in favor of the alternative, where both  $N$  and  $T$  increase (Hahn and Newey, 2004, Arellano and Hahn, 2006). In this literature, consistent estimators are obtained by having  $N$  not grow too quickly relative to  $T$  and applying analytical or jackknife bias corrections of the first-order bias in the structural parameters such as  $\beta$  (e.g. Bester and Hansen, 2009, Fernández-Val, 2009, Bartolucci et al., 2016, Carro, 2007) or functionals of the individual effects such as average marginal effects (e.g. Fernández-Val, 2009, Dhaene and Jochmans, 2015). We contribute to this literature by focussing directly on the estimates of the individual effects. While a number of estimators remove the first-order bias in panel probit models and could potentially be used to improve over ML in terms of predicting individual effects, many fall short of the important practical issue of providing finite estimates for concordant units. For instance, all approaches that

bias-correct the ML estimate fall into this categories, as the corrections cannot be applied to an infinite estimate.

We obtain the first-order bias of the maximum likelihood estimator for the individual effects, analytically under simplifying assumptions, as well as in simulation experiments, in the context of the FE panel probit model for binary outcomes. In order to remove the first-order,  $O(1/T)$  bias, we follow Kosmidis and Firth (2009), who derive a general modified score function for models in the linear exponential family. Their approach can be tailored to the FE panel probit model. The resulting estimator is referred to as “bias-reduced FE (BRFE) probit”. Importantly, we show that this estimator has finite support for all model parameters, including the individual effects of concordant observation units, by shrinking the individual effects towards zero. Shrinkage also reduces the variance of the predictions and unambiguously improves the mean squared error. Relatedly, all observations contribute to estimation of the structural parameters. In addition, the estimator can be easily implemented by using iteratively reweighted least squares, and it allows for straightforward inference using standard methods.

The identification problem and bias in finite samples can be considered two sides of the same coin. In this sense, there are limitations on what is achievable with the approach we present. A first limitation is of a theoretical nature. The ML estimator provides poor estimates of the individual effects in short panels. The BRFE improves over these estimates because it reduces the order of the asymptotic bias of the ML estimator and because it improves the finite sample performance. However, BRFE’s ability to estimate individual effects is also negatively affected by the likelihood of concordance, although less extremely than ML estimation. As we show, the estimation of individual effects which are very large in absolute value (i.e., very likely to result in a concordant unit) is associated with a larger mean square error. A second limitation is of a more practical nature. The ML prediction for individual effects of concordant units,  $\pm\infty$ , is arbitrary and unreasonable for many practical purposes. The prediction given by BRFE in a model with no covariates is finite, but also arbitrary. The key advantage of BRFE over ML here lies in the BRFE prediction varying in sensible and intuitive ways with covariates and with the number of periods. For instance, BRFE will assign a lower probability (smaller individual effect) to a unit where the dependent variable is zero in eight periods versus four periods. Similarly, it will adjust the prediction of the individual effect according to the individual’s covariates and corresponding  $\beta$  coefficients. The ML estimator, in contrast, remains unhelpfully infinite across these informative differences in the data.

In the next section, we formally introduce the problems of first-order bias and concordance in the context of binary response FE panel data models. We focus in our discussion on the FE probit model where not even a conditional maximum likelihood solution exists. We then present the BRFE estimator, and show how it addresses these problems. In the Appendix, we show how the approach generalizes to other types of binary response models, including the FE logit model. In Section 3, we set up simulation experiments for predicting the individual effects across a number of differently shaped distributions from which the true individual effects are drawn. The BRFE estimator performs remarkably well in these simulations in terms of bias as well as mean squared error. The simulations also indicate that the BRFE estimator delivers reliable estimates of  $\beta$  in short panels. Overall, there is a clear recommendation for the use of the BRFE estimator in applications, in particular when there is a high degree of concordance.

In Section 4, we present an illustrative application related to health care utilisation. Using panel data from the German Socio-Economic Panel for the period 2000–2014, we obtain predictions of the individual-specific effects in a model where the binary variable “any doctor visit during the last three months (yes/no)” is regressed on a number of indicators of socio-economic status and health status. Estimating individual effects for separate subperiods, e.g. 2000-2004 and 2010-2014, makes it possible to study their stability over time. We show that the percentile rank of the estimated individual effects for the first-period doctor visits are also predictive for a different outcome, the incidence of hospital admission ten years later. Thus, the individuals’ unobserved component is not only very persistent over time but also across different domains of health care utilisation. Section 5 concludes.

## 2 Econometric methods

### 2.1 Maximum likelihood estimation of the fixed effects probit model

Consider a panel probit model with individual-specific intercepts,  $\alpha_i$ ,

$$\Pr(y_{it} = 1 | \alpha_i, x_{it}) = \Phi(\alpha_i + x'_{it}\beta), \quad i = 1, \dots, N, \quad t = 1, \dots, T, \quad (1)$$

where  $y_{it} \in \{0, 1\}$ ,  $\Phi(\cdot)$  is the cumulative distribution function of the standard normal distribution,  $x_{it}$  is a vector of covariates and  $\beta$  a conformable vector of coefficients. The key parameters  $\alpha_i$  are also referred to as individual or panel-unit effects.  $N$  is assumed to be large and  $T$  is small. Observations

are independent between individuals and, conditional on individual effects  $\alpha_i$  and covariates  $x_{it}$ , serially uncorrelated. Regressors are strictly exogenous:  $\Pr(y_{it} = 1|x_{i1}, \dots, x_{iT}, \alpha_i) = \Pr(y_{it} = 1|x_{it}, \alpha_i)$ . This model is prominent among practitioners, since it does not make any assumption on the distribution of the individual effects other than that they are finite, nor does it require the  $\alpha_i$ 's to be exogenous (uncorrelated with  $x_{it}$ ). Estimators that do not place any restrictions on the distribution of individual effects are called FE estimators.

It is well-known that the maximum likelihood (ML) FE estimator,  $(\hat{\alpha}, \hat{\beta}) = (\hat{\alpha}_1, \dots, \hat{\alpha}_N, \hat{\beta})$  has a number of deficiencies in this case. First,  $\hat{\beta}$  is inconsistent. This is a consequence of the incidental parameters problem. Abrevaya (1997) shows for the panel logit model with  $T = 2$ , that  $\text{plim}\hat{\beta} = 2\beta$ . Greene (2004) provides Monte Carlo simulation results for the probit model showing that the upward bias persists for  $T = 8$  and even  $T = 20$ . Second,  $\hat{\alpha}_i$  is inconsistent for fixed  $T$  and  $N \rightarrow \infty$ , and biased for small  $T$ . Third,  $\hat{\alpha}_i$  does not exist due to concordance, if  $\bar{y}_i = 0$  or if  $\bar{y}_i = 1$ , where  $\bar{y}_i = T^{-1} \sum_{t=1}^T y_{it}$ .

We are here mostly concerned with the second and third issues, the small sample bias and the potential non-existence of  $\hat{\alpha}_i$ . Our approach is based on an estimator developed by Kosmidis and Firth (2009) (see also Firth, 1993) for cross-section data and adapts it to the estimation of individual effects in a FE probit panel data model. We show that the resulting estimator does not suffer from the concordance problem. It also is relatively easy to compute, as it can be obtained using an iteratively reweighted least squares estimator as shown by Kosmidis and Firth (2009).

## 2.2 First-order bias

Non-linear maximum likelihood estimators have a finite sample bias. A formal derivation of the first-order bias of ML estimators is given in Cox and Snell (1971). For an illustration, consider a simple panel probit model with time-invariant regressors:

$$\Pr(y_{it} = 1|\tilde{\alpha}_i, \bar{x}_i) = \Phi(\tilde{\alpha}_i + \bar{x}_i' \gamma) = \Phi(\alpha_i) \quad (2)$$

where  $\alpha_i = \tilde{\alpha}_i + \bar{x}_i' \gamma$ . In this case,  $\bar{y}_i$  is the unbiased ML estimator for  $\mu_i = \Phi(\alpha_i)$  and  $\hat{\alpha}_i^{ML} = \Phi^{-1}(\bar{y}_i)$ . Expanding  $\hat{\alpha}_i^{ML}$  around  $\alpha_i$  gives

$$\hat{\alpha}_i^{ML} - \alpha_i \approx \frac{\partial \alpha_i(\mu_i)}{\partial \mu_i} (\bar{y}_i - \mu_i) + \frac{1}{2} \frac{\partial^2 \alpha_i(\mu_i)}{(\partial \mu_i)^2} (\bar{y}_i - \mu_i)^2$$

where  $\alpha_i(\mu_i) = \Phi^{-1}(\mu_i)$ , and

$$\frac{\partial \alpha_i}{\partial \mu_i} = \frac{1}{\partial \Phi(\alpha_i)/\partial \alpha_i} = \frac{1}{\phi(\alpha_i)}, \quad \frac{\partial^2 \alpha_i}{\partial \mu_i^2} = -\frac{1}{\phi(\alpha_i)^2} \times [-\alpha_i \phi(\alpha_i)] \times \frac{\partial \alpha_i}{\partial \mu_i} = \frac{\alpha_i}{\phi(\alpha_i)^2}.$$

Since  $E[(\bar{y}_i - \mu_i)^2] = \mu_i(1 - \mu_i)/T = \Phi(\alpha_i)(1 - \Phi(\alpha_i))/T$ , it follows that

$$E(\hat{\alpha}_i^{ML} - \alpha_i | \alpha_i) = \frac{1}{2T} \frac{\alpha_i \Phi(\alpha_i)(1 - \Phi(\alpha_i))}{\phi(\alpha_i)^2} + O(T^{-2}). \quad (3)$$

The first-order bias is positive if  $\alpha_i > 0$ , and hence  $\Phi(\alpha_i) > 0.5$ . It is negative for  $\alpha_i < 0$ . As  $|\alpha_i|$  goes to infinity, so does the product of Mills ratios  $\Phi(\alpha_i)(1 - \Phi(\alpha_i))/\phi^2(\alpha_i)$  and hence the bias, both absolute and relative. Note that  $\alpha_i \rightarrow \infty$  means that  $\Pr(y_{it} = 1 | \alpha_i) \rightarrow 1$ , while for  $\alpha_i \rightarrow -\infty$ ,  $\Pr(y_{it} = 1 | \alpha_i) \rightarrow 0$ . Thus, the first-order bias increases with the likelihood of concordance.

### 2.3 Concordance

Concordance in the general model (1) means that the first-order conditions for the ML estimator do not have a finite solution due to the lack of variation in the binary outcome in the panel probit model. The  $K + N$  first-order conditions of the panel probit model are:

$$s^{ML}(\alpha_i) = \frac{\partial \log L}{\partial \alpha_i} = \sum_{t=1}^T (y_{it} - \Phi(\eta_{it})) \frac{\phi(\eta_{it})}{\Phi(\eta_{it})(1 - \Phi(\eta_{it}))} = 0, \quad i = 1, \dots, N, \quad (4)$$

$$s^{ML}(\beta_k) = \frac{\partial \log L}{\partial \beta_k} = \sum_{i=1}^N \sum_{t=1}^T (y_{it} - \Phi(\eta_{it})) \frac{\phi(\eta_{it})}{\Phi(\eta_{it})(1 - \Phi(\eta_{it}))} x_{k,it} = 0, \quad k = 1, \dots, K, \quad (5)$$

where  $\eta_{it} = \alpha_i + x'_{it}\beta$ , and  $K$  is the number of regressors in  $x_{it}$ . Suppose that  $\bar{y}_i = 0$  for some  $i$ . Then (4) simplifies to

$$\sum_{t=1}^T \frac{\phi(\eta_{it})}{1 - \Phi(\eta_{it})} = 0, \quad (6)$$

which does not have a solution since the inverse Mills ratio  $\lambda_{it} = \phi(\eta_{it})/(1 - \Phi(\eta_{it})) > 0$  for finite  $\eta_{it}$ . Similarly, if  $\bar{y}_i = 1$  for some  $i$ , (4) simplifies to

$$\sum_{t=1}^T \frac{\phi(\eta_{it})}{\Phi(\eta_{it})} = 0, \quad (7)$$

which does not have a solution either. In the first case,  $\hat{\alpha}_i$  will tend to minus infinity, while it will

tend to plus infinity in the second.

Note that the estimator for  $\beta$  still exists. As long as there are some panel units with variation in  $y_{it}$  (i.e., some *discordant* units),  $\beta$  can be estimated using those observations, based on (5). Concordant observations do not contribute to the (concentrated) score, since

$$\begin{aligned} \lim_{\hat{\alpha}_i^{ML}(\beta) \rightarrow -\infty} \left( - \sum_t \frac{\phi(\hat{\alpha}_i^{ML}(\beta) + x'_{it}\beta)}{1 - \Phi(\hat{\alpha}_i^{ML}(\beta) + x'_{it}\beta)} x_{it} \right) &= 0 & \text{if } \bar{y}_i = 0, \\ \lim_{\hat{\alpha}_i^{ML}(\beta) \rightarrow +\infty} \left( - \sum_t \frac{\phi(\hat{\alpha}_i^{ML}(\beta) + x'_{it}\beta)}{\Phi(\hat{\alpha}_i^{ML}(\beta) + x'_{it}\beta)} x_{it} \right) &= 0 & \text{if } \bar{y}_i = 1. \end{aligned}$$

The problem of concordance is most severe for short panels: as  $T$  increases, it becomes less and less likely to obtain panel units with  $\bar{y}_i = 0$  or  $\bar{y}_i = 1$ , provided that  $0 < \Pr(y_{it} = 1) < 1$ . For example, in the simple time-invariant model (2),

$$\begin{aligned} \Pr(\bar{y}_i = 0 | \alpha_i) + \Pr(\bar{y}_i = 1 | \alpha_i) &= \Pr\left(\sum_{t=1}^T y_{it} = 0 | \alpha_i\right) + \Pr\left(\sum_{t=1}^T y_{it} = T | \alpha_i\right) \\ &= (1 - \Phi(\alpha_i))^T + \Phi(\alpha_i)^T, \end{aligned} \quad (8)$$

Hence, the probability of concordance decreases in  $T$ . For a given  $T$ , it has a minimum at  $\alpha_i = 0$ . A larger absolute value of  $\alpha_i$  leads to both a larger first-order bias and a higher incidence of concordance. Discarding concordant units from an analysis of the distribution of the individual effects,  $\alpha_i$ , might lead to flawed conclusions.

## 2.4 A bias-reduced fixed effects (BRFE) probit estimator

Firth (1993) showed that for linear exponential family models with canonical link function, the first-order bias of the maximum likelihood estimator can be removed by maximising a modified log-likelihood function that includes a term based on the log-determinant of the information matrix (see also Ehm, 1991). The probit model is a linear exponential family model with non-canonical link where such a modified likelihood function does not exist. However, Kosmidis and Firth (2009) derived a related adjustment to the score function that achieves the same first-order bias reduction for general cross-sectional models. Such a re-centering the estimating equations to eliminate bias at the assumed model is also one of the features of the approach to robustness based on the influence function (Hampel et al., 1986).

Applying and extending this approach to the FE panel probit models achieves three things: first, it resolves the incidental parameters problem, in the sense that the estimator of the structural parameter is asymptotically normal and centered at the truth, contingent on asymptotics where  $T$  grows faster than  $N^{1/3}$  (Hahn and Newey, 2004). Sartori (2002) establishes the same sufficient condition for the absence of the incidental parameters problem in the context of general profile likelihood functions, that extend to the Firth correction in exponential families (see also Lunardon, 2018). Second, as the focus is here on estimation of  $\alpha_i$ , removing its first-order bias has the obvious direct benefit of providing better estimates of these parameters of interest. Third, and equally important, it ensures that finite estimates of  $\alpha_i$  exist even for concordant observation units, which makes it possible to study the whole distribution of individual effects rather than a selected subsample.

For the FE probit panel model, the adjusted score function with respect to  $\alpha_i$  is given by

$$\begin{aligned} s^{BRFE}(\alpha_i) &= \sum_{t=1}^T \left[ y_{it} - \Phi(\eta_{it}) - \frac{1}{2} h_{it} \eta_{it} \frac{\Phi(\eta_{it})(1 - \Phi(\eta_{it}))}{\phi(\eta_{it})} \right] \frac{\phi(\eta_{it})}{\Phi(\eta_{it})(1 - \Phi(\eta_{it}))} \\ &= s^{ML}(\alpha_i) - \sum_{t=1}^T \frac{1}{2} h_{it} \eta_{it}, \end{aligned} \quad (9)$$

where  $h_{it}$  are the  $it$ -th diagonal elements of the  $NT \times NT$  projection matrix

$$H = W^{1/2} X (X' W X)^{-1} X' W^{1/2}, \quad (10)$$

with  $X$  the  $NT \times (K+N)$  matrix of the  $K$  regressors and  $N$  individual-unit indicator vectors, and  $W$  is the  $NT \times NT$  diagonal matrix with typical element  $w_{it} = \phi(\eta_{it})^2 / [\Phi(\eta_{it})(1 - \Phi(\eta_{it}))]$ .

To provide an intuition for the way that the ML score is re-centered in (9), consider again the bias of  $\hat{\alpha}_i^{ML}$  in a simple constant-only model. In that model, the term that is subtracted from the ML score in (9) is equal to (3), the bias of  $\hat{\alpha}_i^{ML}$ , times the curvature of the ML score function. Since the bias in  $\hat{\alpha}_i^{ML}$  is a result of the combination of the ML score being both unbiased and non-linear, by re-centering the score by “bias in parameter  $\times$  curvature of score” BRFE produces an estimator for  $\alpha_i$  which is precisely free of this (first-order) bias.

The  $\beta_k$ -terms of the score vector are adjusted accordingly as

$$s^{BRFE}(\beta) = s^{ML}(\beta) - \sum_{t=1}^T \frac{1}{2} h_{it} \eta_{it} x_{it}. \quad (11)$$

From (9) and (11), it can be seen that if we define

$$y_{it}^* = y_{it} - \frac{1}{2} h_{it} \eta_{it} \frac{\Phi(\eta_{it})(1 - \Phi(\eta_{it}))}{\phi(\eta_{it})}, \quad (12)$$

then (9) and (11) are in the form of the standard ML scores  $s^{ML}(\alpha_i)$  and  $s^{ML}(\beta)$ , where  $y_{it}$  is replaced by the pseudo-response  $y_{it}^*$ .

The BRFE probit estimator  $(\hat{\beta}^{BRFE}, \hat{\alpha}^{BRFE}) = (\hat{\beta}^{BRFE}, \hat{\alpha}_1^{BRFE}, \dots, \hat{\alpha}_N^{BRFE})$  is obtained by jointly solving the  $N + K$  first-order conditions  $s^{BRFE}(\alpha_i) = 0$  ( $i = 1, \dots, N$ ) and  $s^{BRFE}(\beta) = 0$ . In practice, this can be done using iteratively reweighted least squares common for generalized linear models (as in Kosmidis and Firth, 2009), or Newton-Raphson type pseudo-ML estimators for the probit model, where at iteration  $s$ , the vector  $\{\hat{y}_{it}^*\}$  is computed from the values  $\hat{h}_{it}(\hat{\beta}^{s-1}, \hat{\alpha}^{s-1})$  and  $\hat{\eta}_{it}(\hat{\beta}^{s-1}, \hat{\alpha}^{s-1})$  estimated at the previous iteration.

The resulting estimator follows an asymptotically normal distribution with an asymptotic variance equal to the inverse of the Fisher information; when estimates are obtained via iteratively reweighted least squares, estimated standard errors can be conveniently extracted from the square root of the diagonal elements in  $(X'\hat{W}X)^{-1}$ , where  $\hat{W}$  is  $W$  evaluated at the estimates of the final iteration (Kosmidis, 2007).

#### 2.4.1 Obtaining finite individual effects for all units

To prove that the BRFE probit estimator of the individual effects is always finite, consider the case where all observations of unit  $i$  are equal to one,  $\bar{y}_i = 1$ . Then, we can write the bias-reduced score (9) as

$$s^{BRFE}(\alpha_i) = \left( \sum_t \frac{\phi(\eta_{it})}{\Phi(\eta_{it})} \right) - \frac{\alpha_i}{2} \left( \sum_t h_{it} \right) - \frac{1}{2} \left( \sum_t h_{it} x'_{it} \beta \right) = g_1(\alpha_i) - \alpha_i g_2(\alpha_i) - g_3(\alpha_i). \quad (13)$$

When  $\alpha_i$  becomes large, the first term in the score,  $g_1(\alpha_i)$ , approaches zero, because each inverse Mills ratio in the sum approaches zero. Because  $h_{it}$  is an element of the diagonal of a projection matrix, we have that  $0 < h_{it} \leq 1$  for each  $h_{it}$ , so that  $g_2(\alpha_i)$  is bounded. Thus, as  $\alpha_i$  tends to plus infinity, the second term,  $-\alpha_i g_2(\alpha_i)$ , tends to minus infinity. The third term,  $g_3(\alpha_i)$ , tends to some finite constant because it is a sum of  $T$  finite summands. Thus, the whole score tends to minus infinity when  $\alpha_i$  tends to plus infinity. When  $\alpha_i$  tends to minus infinity,  $g_1(\alpha_i)$  grows without bound, and so does  $-\alpha_i g_2(\alpha_i)$ , while  $g_3(\alpha_i)$  tends to some other finite constant. Thus, the

whole score tends to plus infinity. Since the score is continuous, a finite solution must exist. Similar arguments can be made to show that a solution exists for the other concordance case,  $\bar{y}_i = 0$ , as well.

Without time-varying regressors, i.e. in the constants-only model,  $\sum_t h_{it} = 1$ . From (9), we see that if  $y_{i1} = \dots = y_{iT} = 1$ ,  $\hat{\alpha}_i$  is obtained as solution to the non-linear equation

$$\hat{\alpha}_i^{BRFE} = 2T \frac{\phi(\hat{\alpha}_i^{BRFE})}{\Phi(\hat{\alpha}_i^{BRFE})}, \quad (14)$$

whereas for  $y_{i1} = \dots = y_{iT} = 0$ ,

$$\hat{\alpha}_i^{BRFE} = -2T \frac{\phi(\hat{\alpha}_i^{BRFE})}{1 - \Phi(\hat{\alpha}_i^{BRFE})}. \quad (15)$$

The two cases differ only in sign. For  $T = 2, 4, 8, 12$  the estimates for  $\alpha_i$  are about  $\pm 1.06$ ,  $\pm 1.37$ ,  $\pm 1.67$ , and  $\pm 1.84$ , respectively. The solutions for equations (14) and (15) may be approximated by  $\hat{\alpha}_i^{BRFE} \approx 0.8 + 0.413 \log T_i$  and  $\hat{\alpha}_i^{BRFE} \approx 0.007 + 0.293/T$ , respectively.

When  $\bar{y}_i = 0$ , the associated predicted probabilities  $\Pr(\widehat{y_{it}} = 0) = 1 - \Phi(\hat{\alpha}_i)$  are 0.144, 0.086, 0.048 and 0.033. These values illustrate how the BRFE estimator bounds the predicted probabilities away from the perfect-prediction probability of 0. By how much probabilities are bounded away from zero is inversely related to the number of individual observations  $T$ . The ML solution, of course, is a probability of exactly zero, which, while unbiased, might be an unreasonable prediction for many applications: it means that an event that has not occurred in two, three or four periods is deemed impossible. Note that in models with time-varying covariates  $x_{it}$ , the ML solution remains an exact zero irrespective of the value of the covariates. In contrast, the BRFE estimator adjusts the predicted probabilities according to the value of  $x_{it}$  allowing distinctions between different underlying propensities.

The problem of non-existence of the ML estimator for the individual effect is not limited to the probit model. All binary response models of the general form  $P(y_{it} = 1 | x_{it}, \alpha_i) = G(x'_{it}\beta + \alpha_i)$ , where  $G(\cdot)$  is a smooth strictly increasing function, suffer from it. As we show in the appendix, the BRFE estimator of  $\alpha_i$ , in contrast, is guaranteed to obtain finite estimates of the individual effects for all units for this general class of models (Appendix B.3), which includes all the commonly used models in the literature, such as logit, complementary log-log, Weibull, etc. Of particular interest is logit, which is the canonical parametrisation for generalized linear models with a binary response variable. For this special case, the bias-reduced estimator has a penalized likelihood representation

(Firth, 1993).

Also note that the problem of non-existing ML estimates can arise in cross-sections as well. An example is a model for the probability of treatment with a binary instrument  $Z$  and no “always takers”, i.e., when  $Z = 0$  implies non-treatment. Heinze and Schemper (2002) have shown for the logit model that Firth’s (1993) modified likelihood estimator provides finite estimates in such a case.

### 2.4.2 Mean squared error

After having established the finiteness of the BRFE estimator for  $\alpha_i$ , we now briefly consider the quality of the estimation. For the simple model without covariates, the mean square error (MSE) of the estimated individual effects in the BRFE probit model can be written as

$$\begin{aligned} \text{MSE}(\hat{\alpha}_i^{BRFE}, \alpha_i) &= E_{\bar{y}_i} (\hat{\alpha}_i^{BRFE} - \alpha_i)^2 \\ &= \sum_{k=0}^T \Pr(\bar{y}_i = k/T) (\hat{\alpha}_i^{BRFE}(k/T) - \alpha_i)^2 \\ &= \sum_{k=0}^T \frac{T!}{k!(T-k)!} \Phi(\alpha_i)^k (1 - \Phi(\alpha_i))^{T-k} (\hat{\alpha}_i^{BRFE}(k/T) - \alpha_i)^2, \end{aligned} \quad (16)$$

The first and last terms of the sum represent concordant observations. Hence, the MSE of the ML estimator  $\hat{\alpha}_i^{ML}$  cannot be finite. With first-order bias reduction, the MSE of  $\hat{\alpha}_i^{BRFE}$  is always finite.

----- Figure 1 about here -----

Figure 1 visualizes the relationship between the MSE of  $\hat{\alpha}_i^{BRFE}$  and the severity of concordance. The graph plots the MSE of  $\hat{\alpha}_i^{BRFE}$  against the share (or probability) of concordant units for  $T=4$  and  $T=12$ , respectively. For example, if  $\alpha_i = 0$ , it follows that  $\Phi(0) = 0.5$ , and for  $T = 4$  and  $N \rightarrow \infty$ ,  $2 \times 0.5^4 = 12.5\%$  of all observations can be expected to be concordant (see also equation (8)). Other values for  $\alpha_i$  necessarily lead to a higher degree of concordance.

In these graphs, the MSE is decomposed into a part attributable to concordant observations (the summands corresponding to  $k = 0$  and  $k = T$  on the right-hand-side of Equation (16)) and a

part attributable to discordant observations (the summands corresponding to  $0 < k < T$ ). The relative contribution of concordant observations to the total MSE first decreases and then increases, as concordance becomes more prevalent. Eventually, the MSE is almost exclusively driven by concordant observations and becomes large. But we know from results in section 2.4.1 that it remains finite. No closed-form MSE results are available once covariates are introduced into the model. We therefore conduct a number of simulation experiments where individual effects are obtained from a number of different distributions

### 3 Simulation experiments

#### 3.1 Set-up

The focus of this simulation study is the performance of the BRFE approach for estimating individual effects in fixed effects panel probit models with a small to moderate number of time periods and a varying prevalence of concordance. The simulation experiments contrast the behaviors of the ML and BRFE estimators for different true underlying distributions of the individual effects, in terms of bias and mean squared error.

----- Figure 2 about here -----

In our simulations, the time-invariant individual effects  $\alpha_i$  are drawn from four alternative distributions: uniform, beta, Gaussian, and Bernoulli, as plotted in Figure 2. The distributions have been rescaled and shifted to make them more comparable. All distributions have a mean of zero, or close to zero, and all, or most, of their probability mass lies within the interval  $[-1,1]$ . The distributions vary starkly, however, in their shape. The data generating processes (DGPs) correspond to a “random effects” model as the distribution of  $\alpha_i$  does not depend on the regressor. This is the simplest type of DGP and it allows us to focus on biases purely related to small samples and the concordance problem. While additional dependence on regressors can potentially exacerbate or attenuate those biases, we found that our conclusions are robust to introducing positive and negative correlation between  $\alpha_i$  and  $x_{it}$  (and some results from such DGPs are presented in the Appendix, Figure A.1).

Below, we report simulation results for  $N = 100$  and  $T \in \{2, 4, 8, 12\}$ . For each of the four distributions from Figure 2, we draw one hundred values of  $\alpha_i$  first, and keep them fixed through all

Monte Carlo replications. There is a single regressor,  $x_{it}$ , which is drawn from a uniform distribution with support  $[-1,1]$ . Again, this is done once for each  $T$  and kept fixed over replications. Finally, the binary dependent variables  $y_{it}$  are obtained as

$$y_{it}^{(r)} = \mathbf{1}(\alpha_i + \beta x_{it} + \varepsilon_{it}^{(r)} > 0), \quad i = 1, \dots, 100 \quad t = 1, \dots, T,$$

where  $\varepsilon_{it}^{(r)}$  has a standard normal distribution,  $\beta = 1$ , and  $r = 1, \dots, 500$  denotes Monte Carlo replications.

In each of the 500 replications, we keep track of the fraction of concordant, or perfectly predicted, observations, i.e., the fraction of cross-sectional units for which  $\bar{y}_i^{(r)} = 0$  or  $\bar{y}_i^{(r)} = 1$ . For instance, with  $T = 4$  and a uniformly distributed  $\alpha_i$ , the average fraction of concordant observations over the 500 replications amounts to 24 per cent. This fraction is somewhat lower for the beta (15 per cent) and Bernoulli (20 per cent) distributions, and higher for the normal distribution (28 per cent). Plots and summary statistics of our results are based on all finite estimates: since the maximum likelihood estimator of  $\alpha_i$  does not exist for concordant observations, the effective replication sample size is below 500 in these cases.

Our choice of simulation DGP is a special case of the DGP introduced by Heckman (1991) and widely adopted in the bias-correction literature for discrete choice models (e.g. Hahn and Newey, 2004, Fernández-Val; 2009, and others). There are two differences regarding the original DGP. First, unlike in the original DGP,  $x_{it}$  is not serially correlated in our DGP, but we specify a larger support for the regressor's uniform distribution ( $[-1,1]$  instead of the original  $[-0.5,0.5]$ ). Second, Heckman's DGP only considers  $\alpha_i \sim N(0,1)$ , where we consider several distributions, albeit with a lower baseline variance. Additional simulations, discussed below, show results for increasing the variance in our baseline (beyond Heckman's DGP) as well as results for Heckman's DGP.

### 3.2 Results for quantities other than $\hat{\alpha}_i$

While our interest is obtaining individual predictions of  $\hat{\alpha}_i$ , we first show results for the estimated  $\beta$  as well as as for marginal or partial effects of  $x_{it}$ . Table 1 presents means and standard deviations of the estimated  $\hat{\beta}^{ML}$  and  $\hat{\beta}^{BRFE}$  across different distributions of  $\alpha_i$  and different numbers of time periods. The true value is 1. The corresponding entries in the table confirm that the ML estimator for the common parameter suffers from incidental parameters bias. The bias is sizeable regardless of the distribution of  $\alpha_i$ , and it amounts to about 110, 40, 15 and 10 per cent for  $T$  equal to 2, 4, 8

and 12, respectively. In contrast, BRFE effectively removes much of the bias in  $\hat{\beta}$ . Even for  $T = 2$ , only a bias of about -10 per cent is left. At  $T = 4$  the bias falls to between 0.6 per cent (Bernoulli) and 2.3 per cent (normal).

----- Table 1 about here -----

One of the differences between BRFE and ML estimation is that concordant observations contribute to estimation of  $\beta$  in the former but not in the latter case. This affects the relative precision of the two estimators. For  $T = 2$ , where the degree of concordance is most severe, the standard deviation of  $\hat{\beta}^{BRFE}$  is much smaller than that of  $\hat{\beta}^{ML}$ , by a factor varying between 2.5 and almost 4, depending on data generating process. For  $T = 12$ , the difference is reduced to around 10 per cent.

----- Table 2 about here -----

Table 2 shows results for marginal effects and predicted probabilities. The table entries contain ratios of the average estimates to the true value. In line with other studies (e.g. Alexander and Breunig, 2016, and references therein), the ML estimates of the average marginal effect are less biased than the  $\beta$  coefficient. In contrast, the BRFE estimates are more biased than their corresponding  $\beta$  estimates. (This is a consequence of the bias-reduction which corrects for bias in the coefficients, introducing bias in any non-linear transformation of them). However, overall BRFE still is substantially less biased than ML for short panels. For  $T = 2$  and  $T = 4$ , the average marginal effects estimated by ML have biases between 30-50 percent (BR: 15-20 percent) and 15-30 percent (BR: around 10 percent). For longer panels, the differences are smaller, and it appears that ML converges to the true quantities at a somewhat faster rate. The table also shows the marginal effect at the median, for which the ML estimates display generally larger biases than for the average marginal effect. BRFE estimates, on the contrary, tend to be only minimally worse. Finally, the table also shows predicted probabilities. For these, biases seem to be substantially smaller overall and BRFE estimates consistently outperform ML estimates.

Since  $\beta$  coefficients and marginal effects have been the object of interest in the literature on bias correction, we can compare the performance of BRFE to that of other such estimators. In the Appendix (Table A.1), we present results from the Heckman (1991) DGP for BRFE and ML, and contrast this to the results obtained for ML and six different bias-correction estimators in this DGP

by Alexander and Breunig (2016). These include three estimators proposed by Newey and Hahn (2004), as well as the estimators proposed by Fernández-Val (2009), Dhaene and Jochmans (2015), and Bartolucci et al. (2016). The results show that BRFE performs well within the range of these estimators from the literature in terms of estimating  $\beta$  and marginal effects. However, as mentioned previously, when the interest lies in obtaining predictions of  $\alpha_i$ , BRFE has the advantage that it obtains finite  $\hat{\alpha}_i$  for all  $i$  including those of concordant units.

### 3.3 Predicting individual effects $\hat{\alpha}_i$

Before looking at the individual predictions of  $\hat{\alpha}_i$ , we start by examining the estimation of overall features of the distribution of  $\alpha_i$ . Table 3 lists, for each of the four distributions of  $\alpha_i$ , the estimated mean, standard deviation, skewness and kurtosis of the  $N = 100$  predictions, averaged over 500 replications. These can be benchmarked against the corresponding moments of the distribution of the (once) simulated  $\alpha_i$ 's, for instance -0.030, 0.451, -0.980 and 1.960 in the case of the Bernoulli data generating process.

----- Table 3 about here -----

For the longer time horizons,  $T = 12$  and to a lesser extent also  $T = 8$ , there is not much of a difference between ML and BRFE. Both estimators are centered roughly at the true mean with the right variance. The third and fourth moment are likewise estimated quite accurately. For the shorter panels, the BRFE estimator performs much better than ML. For example, the mean of the ML predictions has a sign opposite to that of the true mean in 7 out of 8 cases (for  $T = 2$  and  $T = 4$ ). Regarding variation, we find that for short panels (in particular for  $T = 2$ ), the BRFE estimator underestimates the variance of the generated individual effects somewhat, reflecting the shrinkage property of the BRFE estimator. The ML estimator also displays a poor performance in estimating the skewness of the distribution with  $T = 2$  where BRFE gives averages which are much closer to the true values.

We have seen in Table 3 that the BRFE estimates  $\hat{\alpha}_i^{BRFE}$  are approximately centered at the true mean  $\bar{\alpha}_i$  for each of the four distributions (normal, Bernoulli, uniform and beta). However, from the point of view of estimating individual  $\alpha_i$ 's, this results is not very informative. For example, an upward bias for large  $\alpha_i$ 's and a downward bias for small  $\alpha_i$ 's might simply offset each other.

Figures 3, 5 and 6 therefore plot the mean prediction, over the  $r = 500$  replications, separately

for each true value of  $\alpha_i$ . All results are based on a cross-section size of  $N = 100$ . Points on the 45-degree line indicate the absence of bias. Figure 4, showing the results from the Bernoulli DGP, is an exception. Here,  $\alpha_i$  can only take two values, and we compare the entire empirical distribution function of  $\hat{\alpha}_i$  to the step function implied by the true Bernoulli DGP (with jumps at  $-0.75$  and  $0.25$ , see Figure 2).

Each figure has a  $2 \times 2$  format, one for the estimation method (ML versus BRFE) and one for the time dimension ( $T = 4$  versus  $T = 8$ ).

----- Figure 3 about here -----

Figure 3 shows results for the normally distributed individual effect. The scale on the y-axis indicates that the true draws of  $\alpha_i$  varied from  $-2.0$  to  $1.6$  in this case. Naturally, the density of observations increases as we move to the center of the distribution. In order to compute the mean of the ML estimates, we had to drop all concordant observations which are more prevalent for  $\alpha_i$ 's located in the tail of the distribution. Given this necessary adjustment, and for  $T = 4$ , we find that the ML means display a substantial bias. The bias is positive for  $\alpha_i$ 's below zero, and negative for  $\alpha_i$ 's above zero, and increasing, in absolute terms, as  $\alpha_i$ 's move towards the tails. Doubling the sample size from  $T = 4$  to  $T = 8$  improves the ML estimates, although bias remains in the tails.

The BRFE means are computed on the full sample, as they include values for concordant observations. They are close to the 45-degree line, even for the small panel, although some bias emerges for  $\alpha_i$ 's more than one standard deviation above or below its mean. Here, the shrinkage towards zero starts having a noticeable effect, with an upward bias being observed for large negative  $\alpha_i$ 's and a downward bias for large positive  $\alpha_i$ 's. The pattern is similar when the sample size is doubled, although the magnitude of the biases in the tails decreases. The fit in the center of the distribution is even tighter.

----- Figure 4 about here -----

A comparison of the empirical distribution functions in Figure 4 shows a good recovery of the binary true distribution function through the BRFE estimator, with two separate clusters of estimates closely centered around the true values  $-0.75$  and  $0.25$ ; The fit is already quite good for  $T = 4$  and further improves for  $T = 8$ . By contrast, the ML estimates in the small sample are spread from  $0.8$

to 0.5 and “almost uniformly,” which would be the 45 degree line. The binary nature of the true  $\alpha_i$ ’s only emerges in the longer panels.

----- Figure 5 about here -----

Finally, Figures 5 and 6 are based on bounded but continuous distributions for the individual effect, a uniform(-1,1) distribution in case of Figure 5 and a scaled beta distribution in case of Figure 6, the latter with values between -0.5 and 0.7; In the context of the probit model, this means that the probability of a success is bounded, as well, for the average  $x_{it}$  between  $\Phi(-0.5) = 30.9\%$  and  $\Phi(0.7) = 75.8\%$  for the beta DGP. As a consequence, the beta simulations produce less concordance (overall 15 per cent) compared to the normal simulations (28 per cent), and avoiding the tails improves the fit substantially. Although to a lesser degree, this is true also for the uniform DGP. The main message from these simulation results is that the BRFE method gives approximately unbiased estimates of the individual effects regardless of sample size, whereas the ML method is unreliable for  $T = 4$ , while it works satisfactorily for the larger sample, where estimated means are mostly lined up along the 45 degree line. These conclusions also hold in similar DGPs but with correlation between the individual effects and the covariate, as illustrated in the Appendix for the case of  $T = 4$ ,  $\alpha_i \sim \text{normal}$ , in DGPs with both positive and negative correlation between  $x_{it}$  and  $\alpha_i$ .

----- Figure 6 about here -----

### 3.4 Robustness check: Replication of Heckman (1991) DGP and comparison to nonparametric bias-correction

Figure A.2 in the Appendix shows graphs for results obtained for the Heckman (1991) DGP; specifically, the implementation of that DGP as in Hahn and Newey (2004), Fernández-Val (2009) and Alexander and Breunig (2016). Compared to our baseline with normally distributed  $\alpha_i$ , this DGP features a regressor that is serially correlated and standard normally distributed  $\alpha_i$ . The figure shows results obtained for  $T = 4$  and  $T = 8$ . The increased heterogeneity in  $\alpha_i$  result in a visible deterioration of the ML estimates. BR is able to predict the true  $\alpha_i$  quite accurately even in the shorter panel over most of the distribution. However, there are some larger biases for the units in the right tail of the distribution. In the next robustness check below, we explore the sensitivity of ML and BRFE to the degree of heterogeneity in  $\alpha_i$  more systematically.

We also used this DGP to assess the prediction of  $\alpha_i$  using a different, nonparametric bias-correction estimator, the split-panel jackknife estimator of Dhaene and Jochmans (2015). The results are presented alongside those of ML and BRFE in Figure A.2. The estimates of these nonparametric estimator are clearly inferior to both those of ML and BRFE when it comes to prediction of  $\alpha_i$ . The split-panel jackknife estimator relies on splitting the data in half along its time dimension and estimating the model in each half. This procedure exacerbates the problem of concordance, since even a unit which is discordant over the full  $T$  periods might be concordant in either the first or second  $T/2$  time periods. Thus, such methods do not appear well-suited to predict individual effects in short panels.

### 3.5 Sensitivity to the degree of heterogeneity across units

The simulations so far have focussed on recovering the shape of the distribution of the individual units,  $\alpha_i$ . We now introduce an extra dimension on which to perform the simulation experiment: the simulated (true) values of  $\alpha_i$  are multiplied by a scalar  $\kappa$ . This parameter controls the degree of heterogeneity across units. We vary  $\kappa = 0.1, 0.2, \dots, 1.5$ . Thus,  $\kappa = 1$  corresponds to the baseline results presented previously. For  $\kappa = 0.1$  and  $\kappa = 1.5$  the standard deviation of the individual effects is reduced to 10 per cent and increased to 150 per cent of that in the baseline results, respectively. Figure 7 presents graphs with ML and BRFE estimates of the mean and standard deviation of the distribution of individual effects for each of the 15 values of  $\kappa$ , separately for  $T = 4$  and  $T = 8$  and each of the four distributions.

----- Figure 7 about here -----

For the estimation of the mean of  $\alpha_i$ , with  $T = 4$  there is only a small bias in the BRFE estimates in the Bernoulli and uniform DGPs; with  $T = 8$ , the BRFE estimates are virtually unbiased. Bias in the estimates of the mean of  $\alpha_i$  is more of a problem for ML with  $T = 4$ , and the bias increases with larger  $\kappa$ . However, most of this bias also disappears with  $T = 8$ . An exception is the Bernoulli distribution, where the ML bias visibly persists even for large  $\kappa$ .

The estimation of the standard deviation of  $\alpha_i$  is more difficult. At  $T = 4$ , BRFE underestimates the standard deviation, and the degree of underestimation increases with  $\kappa$ . While for the Bernoulli and beta distributions the underestimation is minor, it is quite visible in the case of the normal and uniform distributions in conjunction with larger  $\kappa$ . For virtually all distributions and all values

of  $\kappa$ , the performance of ML is substantially worse than that of BRFE. For small values of  $\kappa$ , ML overestimates the standard deviation; for large values, it underestimates it. Both estimators improve considerably with  $T = 8$ . Bias only remains for large  $\kappa$  in the normal DGP (and, for the ML estimator, the uniform DGP). Still, even in these cases, the reduction of the bias in BRFE relative to ML is sizeable.

In the Appendix, Figure A.3 shows the performance of BRFE and ML in predicting the individual  $\alpha_i$  in the DGPs with the largest standard deviation ( $\kappa = 1.5$ ) in graphs identical to Figures 3–6. In these distributions, a substantial share of the probability mass of the empirical distribution of  $\alpha_i$  may lie outside the  $[-1,1]$  interval; for the most extreme case (normal), this share amounts to about 40 percent. The results from the figure indicate that even in this challenging DGP, BRFE provides nearly unbiased estimates for most of the  $\alpha_i$ , but the estimation of the  $\alpha_i$  in the tails of the distributions deteriorates. In contrast, the ML estimates of  $\alpha_i$  are often biased along the whole distribution of  $\alpha_i$ .

While we have stopped at a maximum of  $\kappa = 1.5$ , the results suggest that the performance of the estimation would worsen further for higher  $\kappa$ . However, with a small  $T$ , such as  $T = 4$ , if  $\kappa$  is much larger than what we have presented in the simulations, there will be almost no longitudinal variation left in the data, making it unlikely that such data would be used in practice for a longitudinal analysis. Researchers can check the standard deviation of the estimated distribution of individual effects. This is especially simple in probit models, where the standard deviation of the idiosyncratic errors is normalized to 1. If the standard deviation of  $\alpha_i$  is high, care should be taken in interpreting and using BRFE estimates of individual  $\alpha_i$  that are at either end of the quantile distribution. In the application we present in the next section, for instance, the estimated standard deviation of the individual effects ( $T = 5$ ) is around 0.97 and 0.77 for the two samples used (males and females), and would correspond to a  $\kappa$  of around 1.3 and 1.0, respectively, under a normal distribution. Thus, even allowing for the fact that this estimated standard deviation of individual effects is somewhat underestimated, the application falls well within the range presented in the simulations.

## 4 Application to the determinants of doctor visits

To illustrate the benefits of being able to predict individual effects for every individual, we use data for a 2000–2014 subsample of the Socio-Economic Panel, a large representative household panel survey for Germany (SOEP, see Wagner, Frick and Schupp 2007). The dependent variable

is an indicator variable, stating whether a visit to a physician took place ( $anyvisit = 1$ ), or did not take place ( $anyvisit = 0$ ), during the three-months period prior to the annual interview. We apply the BRFE estimator to obtain predictions of the individual effects in the FE panel probit model. Our results relate to the previous literature on the demand for health services based on the number of doctor visits, a count variable (see, e.g., Cameron and Trivedi, 1986; Winkelmann, 2004). Specifically, we zoom in on the extensive margin decision, and correspondingly on the first step of a possible hurdle count data model (Mullahy, 1986; Pohlmeier and Ulrich, 1995, Kunz and Winkelmann, 2017). Our approach also relates more broadly to other strands of the health economics literature. For instance, Carro and Traferri (2014) use a bias-corrected estimator for a model of self-assessed health and considers the implied distribution of two sets of individual effects.

We focus on two advantages of our approach that are likely to be important to the study of persistence in health care utilisation. First, we assess whether individual effects are in fact “fixed”, i.e., capture *time-invariant* individual heterogeneity, such as genetic makeup or childhood experiences. One way to address this issue is to split the sample into different subperiods, for example 2000–2004, 2005–2009, and 2010–2014, to estimate separate individual effects for each period and then verify their stability over time. Second, we assess the predictive power of these doctor visit individual effects onto other domains of future health care use, such as the propensity of future hospitalization. In this case, the idea is that individual effects obtained from current outcomes capture long-term health capital, which can be assessed by considering their correlation with future health outcomes.

Table 3 provides selected summary statistics, separately for men and women and the three time periods. We only include individuals who are aged between 20–65 at the time of interview, drop observations with missing values on any of the variables, and retain a balanced panel of 55,230 person-year observations, representing 1,997 women and 1,685 men. The use of a balanced sample is not necessary but it simplifies the analysis of changes in the distribution of individual effects. As a consequence of the way the sample is constructed, the average age increases by exactly five years for each five year sub-period. Hence, it is not surprising that the share of women and men with at least one visit increases over time, and self-assessed health (SAH) worsens. SAH is measured on a five-point scale, where the best outcome [1] means “Very good” and the worst outcome [5] means “Bad” (the intermediate outcomes are “Good”, “Satisfactory”, and “Poor”, respectively). The main difference between males and females is the latter’s overall higher prevalence of doctor visits.

----- Table 4 about here -----

The last row of the sub-panels of Table 4 states the proportion of concordant outcomes by gender and period. This proportion varies from a minimum of 29 per cent to a maximum of 46 per cent. It tends to increase over time for both men and women, which is due to the fact that overall utilization increases, making it more likely that individuals have outcome “one” (i.e., at least one visit) in each year.

#### 4.1 Estimation results

Two models were estimated, separately by gender, as displayed in Table 5. First, a pooled cross-sectional probit model that does not include individual effects, estimated by ML (Columns 1 and 4). Second, a fixed effect probit model, estimated by ML (2,5) and BRFE (3,6). Both ML and the BRFE estimate three sets of individual fixed effects: three indicator variables are included for each individual, one for each five year period.

One important takeaway is that the fixed effects ML probit coefficients, based on a model with dummies for each person without further adjustment, tend to be biased upward: they are always at least as large, in absolute values, as the BRFE probit estimates, and often substantially larger. This reflects the incidental parameters bias for a set-up where each of the individual effects needs to be estimated based on  $T = 5$  observations only. Due to the substantial proportion of concordant observations, the effective ML sample size is reduced by 33% for men, and by 42% for women. The reduced sample size leads to estimated standard errors that are correspondingly higher for ML relative to BRFE.

Table 5 presents several sets of standard errors. The standard errors in parentheses are the conventional ones, based on the inverse of the information matrix evaluated at the value of the estimates. For the fixed effects ML probit, these standard errors are inconsistent due to the inconsistency of the estimates product of the incidental parameter problem (e.g., Hahn and Newey, 2004). The corresponding BRFE standard errors do not suffer from this problem given that the first-order bias in the estimation of  $\alpha_i$  is removed. However, given that the BRFE estimator is a regular M-estimator, standard errors can also be based on the general Eicker-White-Huber asymptotic variance (the well-known sandwich estimator involving the inverse of the information matrix and the outer product of the score). Such standard errors can give a better representation of the accuracy of the estimation since they do not rely on the correct specification of the model. They also make it straightforward to account for potential correlation in the errors (clustering). In the table, we have included such robust standard errors in brackets, accounting for possible correlation

within individual-effect units. Across estimators, the robust standard errors are larger than the conventional ones, although not very much. Finally, the table contains a third set of standard errors for the BRFE estimates, in braces. These are bootstrap standard errors (resampled from clusters at the level of the individual-effect units), which we present to evaluate how well the asymptotic BRFE standard errors (in parentheses and brackets) compare to standard errors based on the observed sample size. The bootstrap standard errors in the table are of a magnitude similar to the asymptotic ones, most often being either equal or slightly smaller to the robust standard errors. Thus, the use of robust (asymptotic) standard errors seems to be an advisable conservative choice in practice for the proposed estimator.

----- Table 5 about here -----

In terms of substantive results (based on the BRFE probit estimates), better self-assessed health reduced the probability of any doctor visit for both men and women. We calculate a simple approximate upper bound for the effect size: for a man at the margin, i.e., with a 50/50 chance of seeing a doctor, a one-point worsening in SAH increases the probability of seeing a doctor by about  $0.36 \times 0.4 = 14.4$  percentage points. Married women are more likely to see a doctor than non-married ones, and having more education reduces the probability only for men.

## 4.2 Analysing individual effects

The BRFE probit estimator directly provides predictions for the individual-specific effects. These are available for further analyses, e.g. for ranking of individuals by their underlying propensity of experiencing the event. Figure 8 depicts a few examples of the distributions of individual effects. Panel A compares the distribution of individual effects from the first period (2000–2004) between males and females. Panel B compares the distribution of individual effects of males over time (2000–2004 vs. 2010–2014) and C, analogously, the ones of females.

----- Figure 8 about here -----

The shapes of the distributions differ markedly. For males, the time constant propensity net of covariates has a larger mean, is more variable, and appears to be unimodal. In contrast, the females' individual effects distribution is shifted to the left and exhibits three modal points, which could

indicate a finite mixture type of distribution. This shows the benefits of the fixed effects approach, which does not restrict the shape of the unobserved heterogeneity, relative to, for example, random effects models with parametric distributional assumptions.

To test that the BRFE is indeed able to predict these individual effects well, we performed Monte Carlo simulations based on resampling from the actual SOEP data and estimating the full empirical model. That is, the variables, the distribution of the individual effects, and the value of the  $\beta$  parameters are those estimated with real data. We limited the simulation to the first period (2000–2004) for both women and men, and the results are shown in Appendix Figure A.4. The figure confirms that the estimator is able to precisely recover the true values in an empirically relevant setting.

Since for each of the  $N = 1,685$  males and 1,997 females we have obtained 3 distinct predictions, the total variance of the  $3N$  effects (5,055 for males and 5,991 for females) can be decomposed into a within-person and a between-person component. The individual-specific component is fairly stable over time: Of its total variance (0.956 for males and 0.601 for females) variation within individuals contributes not more than 26 and 36 per cent, respectively.

The bivariate scatter plots in Figure 9 provide another perspective on stability over time. We find a substantial positive correlation in estimated individual effects for the same person between adjacent sample periods (black dots and linear fit). Yet, the fit is far from the 45 degree line, which would imply complete stability. When comparing the first to the last period, ten years later (lightly-colored dots and linear fit), the correlation is again lower (indicated by the flatter linear fit), although only slightly so. For women, the five-year fixed effects change somewhat more over the longer time frame, implying a slightly lower stability over time.

----- Figure 9 about here -----

In Figure 10, we assess the predictive power of the first-period individual effects for another measure of health care utilisation: The ten-year-ahead probability to visit any hospital (in the last three months before the annual survey elicitation). To assess this, we group the first-period individual effects (2000–2004) into ten percentile bins and plot them against the unconditional mean hospital visit probability in the last period of our sample (2010–2014). The percentile ranks of the time-constant doctor-visit individual effects are clearly predictive of the overall probability to visit any hospital ten years later, and this predictive ability is stronger for females than for males. Taken together, these results show the persistence in unobserved heterogeneity not only over a long period

of an individual's life cycle, but also the spillover into other (more costly) domains of health care use, findings which might need to be better accounted for in general models of health care demand.

----- Figure 10 about here -----

Finally, we use predictions to explore any time-invariant relationships between the observed and unobserved components of the demand for health services. For men, the correlation between  $\hat{\alpha}_i$  and  $\bar{x}_i' \hat{\beta}$  (where  $\bar{x}_i$  are the average characteristics) equals  $-0.403$ ,  $-0.414$ , and  $-0.409$  in the first, second, and third period, respectively; Hence, individual differences in observed factors tend to be associated with unobservables that move in the opposite direction. Ignoring this correlation (such as in the pooled probit model) would understate the importance of either of the two. Interestingly, the correlation among females, in contrast, is almost non-existent ( $0.018$ ,  $0.031$ , and  $0.062$ , respectively), implying a potentially less problematic assessment of the cross-sectional variation.

## 5 Conclusions

This paper discusses the problem of estimating a panel probit model with individual-specific constants treated as fixed effects. A useful estimator should address the incidental parameters problem, provide finite estimates for all individual effects, and ideally estimate them with small bias. We show that a specific first-order bias reduction method, based on a modified joint score function of the structural parameters and the individual effects as in Kosmidis and Firth (2009), addresses all three of the above issues.

An extended simulation study confirms that the theoretical properties of this estimator materialize already in quite small samples (e.g.  $T = 4$  and  $N = 100$ ). The incidental parameter bias disappears, and the estimated individual effects are nearly unbiased for the true heterogeneity parameters. While other first-order bias correction methods have been proposed to overcome the incidental parameters problem (e.g. Hahn and Newey, 2004, or Bester and Hansen, 2009), these do not remove the concordance problem that is so common in applications, especially in short panels. In the data of our application—balanced panels covering five-year periods—about 40 per cent of the observations were concordant and would have led to infinite estimates for the corresponding individual effects had we used the conventional fixed effects ML estimators or other bias-corrected estimators.

One could argue that the technical problem of binary response models leading to infinite estimates of  $\alpha_i$  is not necessarily a problem; that some  $\alpha_i$  might actually be equal to positive or negative infinity. However, for many applications, having infinite individual effects is clearly unattractive. From a theoretical point of view, an infinite  $\alpha_i$  implies that no unobserved or observed shock could possibly produce a change in the outcome, a very strong assumption. In our application, this would imply a person that has not visited a doctor in five years will under no circumstance ever visit a doctor. From a practical point of view, discarding the information contained in time-varying covariates seems inefficient and leads to a clumping of predictions with the same values. Moreover, as seen in the simulations and application, the exclusion of a potentially large share of the data from the estimation is also likely to lead to larger standard errors for the parameter  $\beta$ .

Of course one can focus on predicted probabilities instead of directly on the individual effects. In that case, the infinite individual effects of concordant units translate to fitted probabilities of zero and one. Obviously, this does not solve the problem of a clump in the predictions stemming from ignoring the information in the covariates. Again, from an empirical point of view, making extreme predictions that assign probability of one and zero based on a small number of observations might often be undesirable. Finally, obtaining predicted probabilities of zero and one can be problematic when used in further analyses that require probabilities to be strictly bounded away from these values; examples include using the predictions for inverse probability weighting (such as propensity score and marginal treatment effects methods) or as inputs in some structural dynamic discrete choice models. This last problem also affects FE linear probability models estimated by OLS. While they obtain finite estimates for the individual effects of concordant units, linear probability models do not restrict the range of predictions to the unit interval, and concordant units frequently result in predictions greater than one or smaller than zero. The advocated BRFE probit does not suffer from any of these problems. It produces consistent and meaningful fitted probabilities which lie strictly within the (0,1) interval.

Because of its advantages over other approaches across a number of domains, coupled with the simplicity of implementing it, we believe that the BRFE probit estimator has the essential features of a new workhorse for the estimation of panel probit models. We focused in our discussion on the probit model as it is a common choice in empirical work, but, as shown in the appendix, the advocated approach is applicable to a number of other binary response models as well, such as logit or cloglog. More broadly, the estimator can be extended to other non-linear fixed effects panel models which suffer from perfect prediction, such as models for ordered and count data. Finally, since bias-reduction eliminates any first-order bias, including, potentially, the bias introduced by

specifications where there are lags of the dependent variable, the BRFE approach can also be directly applied to dynamic panel data models with individual effects and lagged dependent variables (see Buchmueller et al., 2021, for an example).

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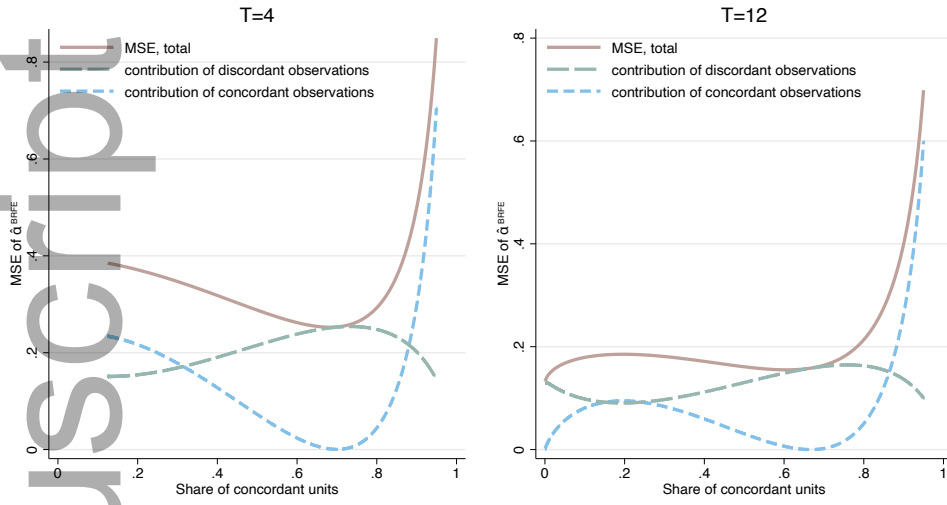
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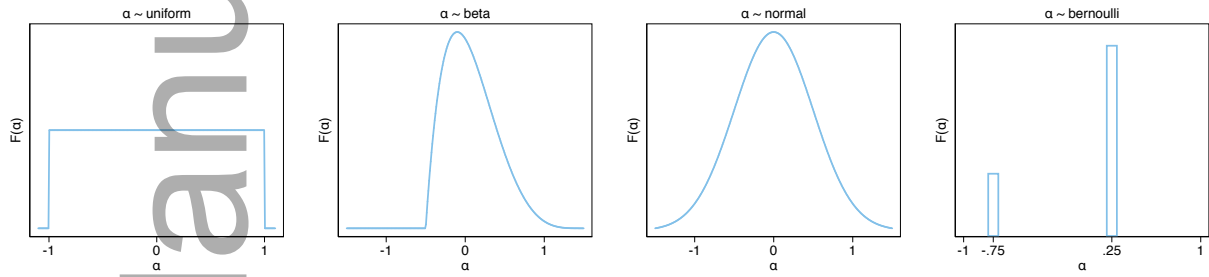
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## Figures and Tables



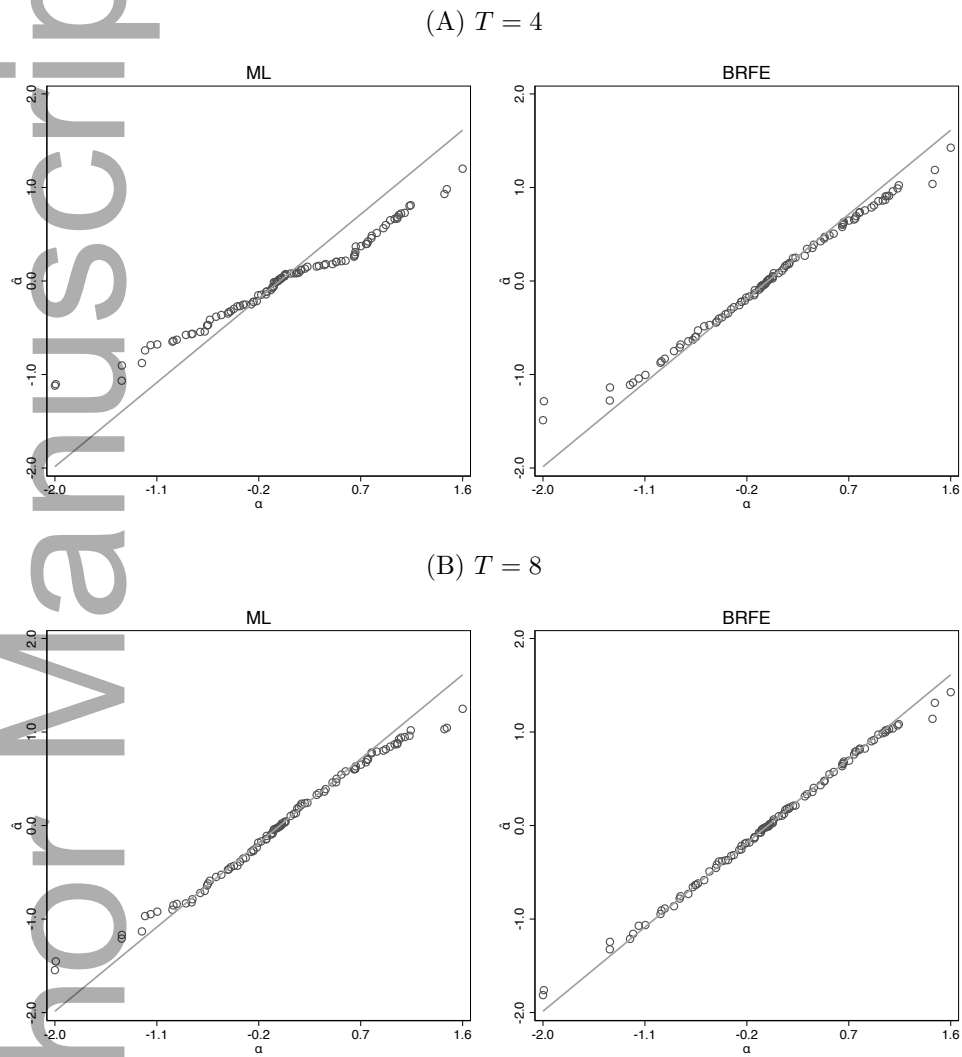
**Figure 1:** SHARE OF CONCORDANT UNITS AND MSE IN BRFE PROBIT MODELS WITHOUT COVARIATES

*Notes:* The graphs in the figure plot  $\text{MSE}(\hat{\alpha}_i^{BRFE})$  against the share of concordant units,  $P(\bar{y}_i = 0) + P(\bar{y}_i = 1)$ , in panel probit models without covariates,  $P(y_{it} = 1) = \Phi(\alpha_i)$ . The decomposition of MSE into contributions from concordant and discordant observations refers to Eq. (16), where the concordant contribution is equal to the sum of the first ( $t = 0$ ) and last ( $t = T$ ) addends of the right-hand-side of Eq. (16), and the discordant contribution is equal to the remainder.



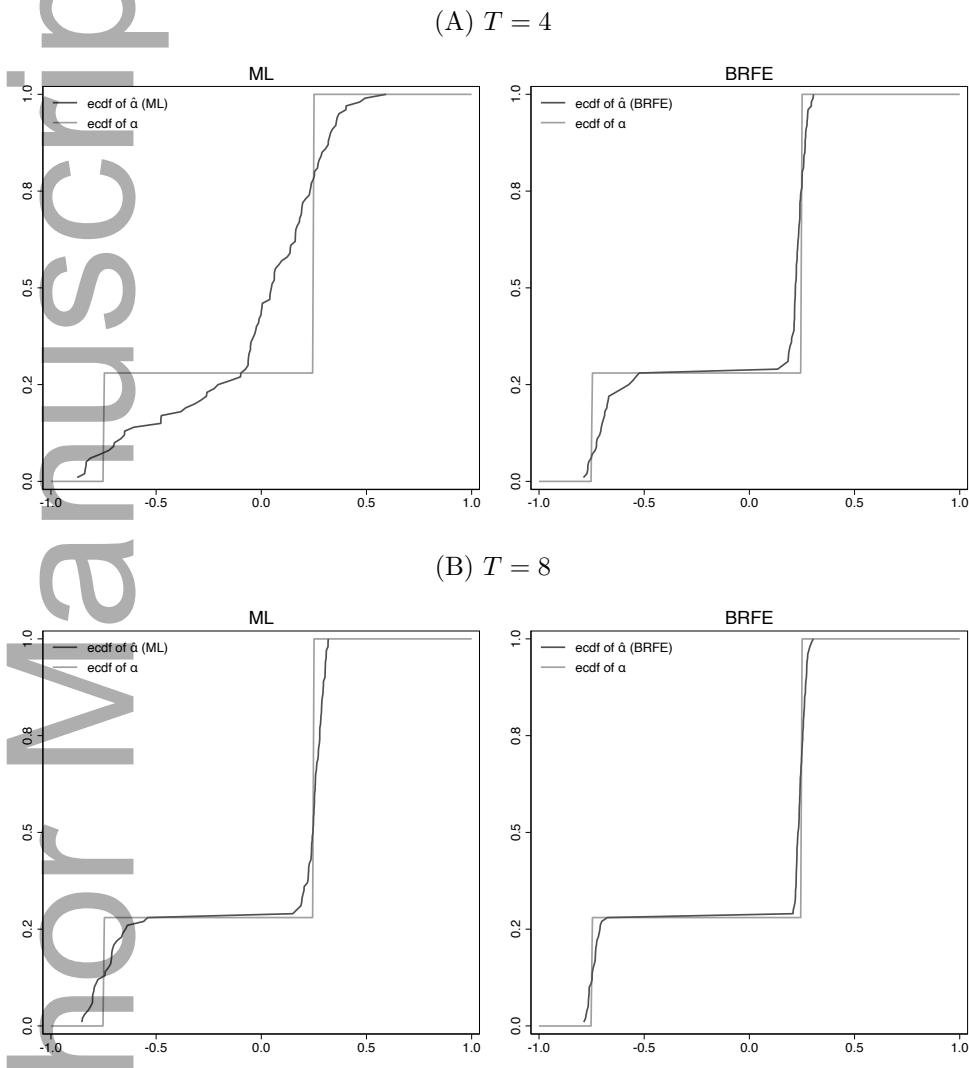
**Figure 2:** DISTRIBUTIONS OF  $\alpha_i$

*Notes:* Distributions from which  $\alpha_i$  were drawn for the Monte Carlo simulation: “uniform” corresponds to a uniform distribution on the interval  $[-1,1]$ ; “beta”, to a Beta distribution with shape parameters 2 and 5, rescaled to the interval  $[-1,1]$  by multiplying the variable by 2 and subtracting 0.5; “bernoulli”, to a modified Bernoulli distribution taking the value -0.75 with probability 0.25, and the value 0.25 with probability 0.75; and “normal”, to a Normal distribution with mean 0 and variance 0.5.



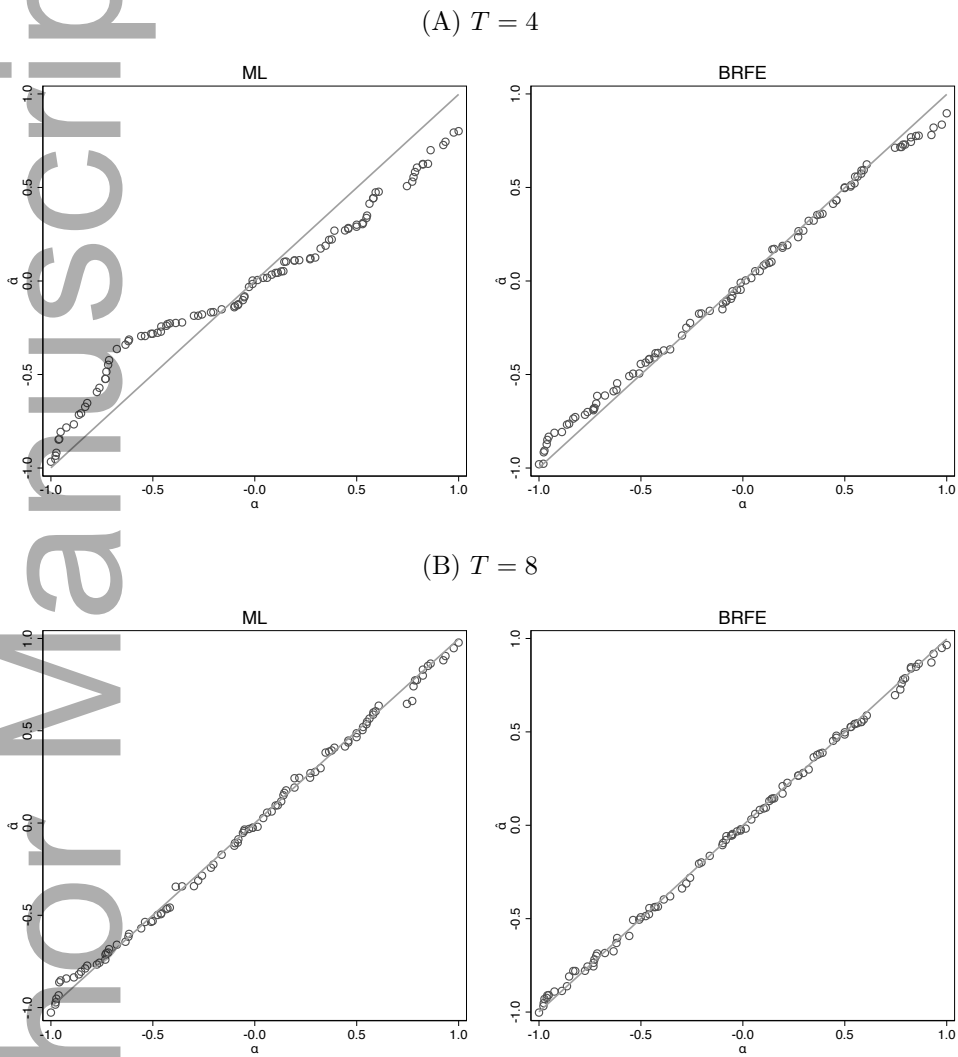
**Figure 3:** MEAN OF ESTIMATED INDIVIDUAL EFFECTS BY TRUE  $\alpha_i$  ( $\alpha_i \sim normal$ )

Notes: Graphs show average estimates of  $\alpha_1, \dots, \alpha_{100}$  over 500 replications against their true values.



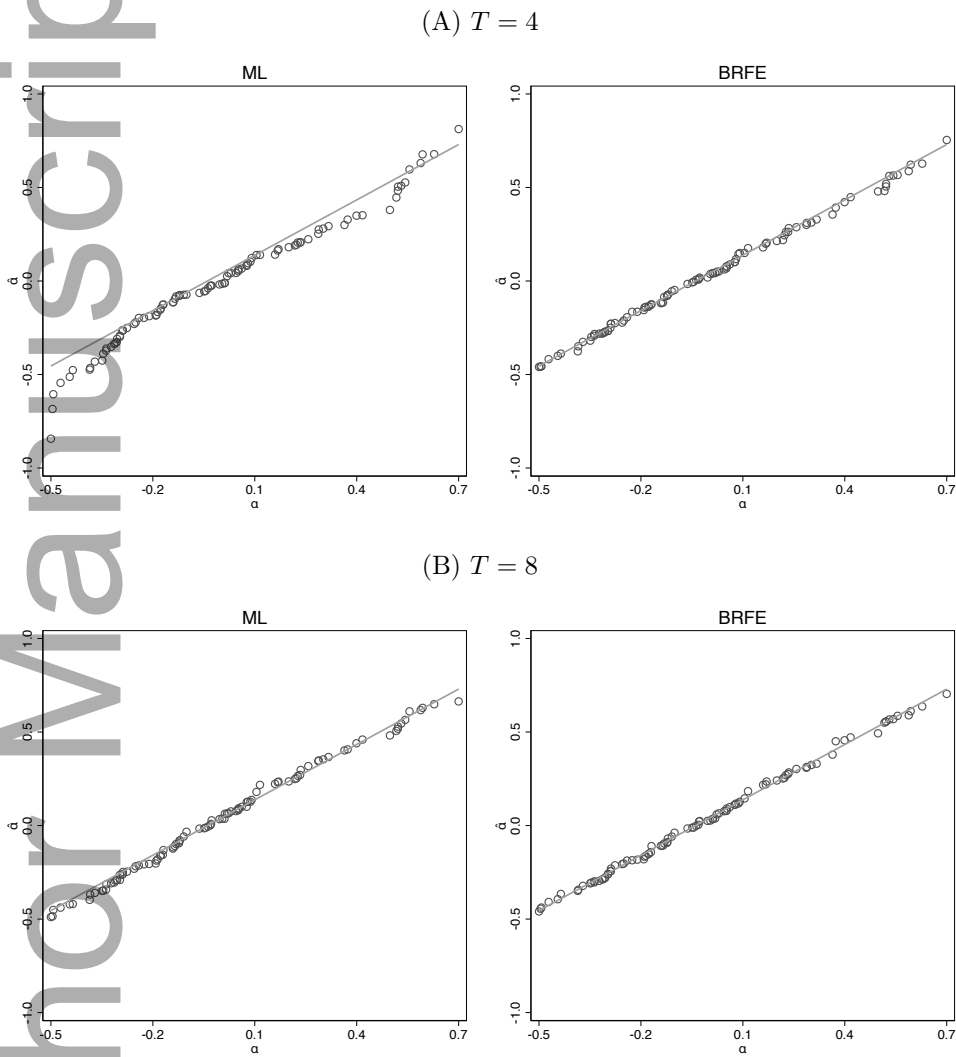
**Figure 4:** ESTIMATED VERSUS TRUE DISTRIBUTIONS OF  $\alpha_i$  ( $\alpha_i \sim \text{Bernoulli}$ )

*Notes:* Graphs show the empirical cdf of the hundred true  $\alpha_i$  against the empirical cdf of the hundred average  $\hat{\alpha}_i$  estimated over 500 replications.



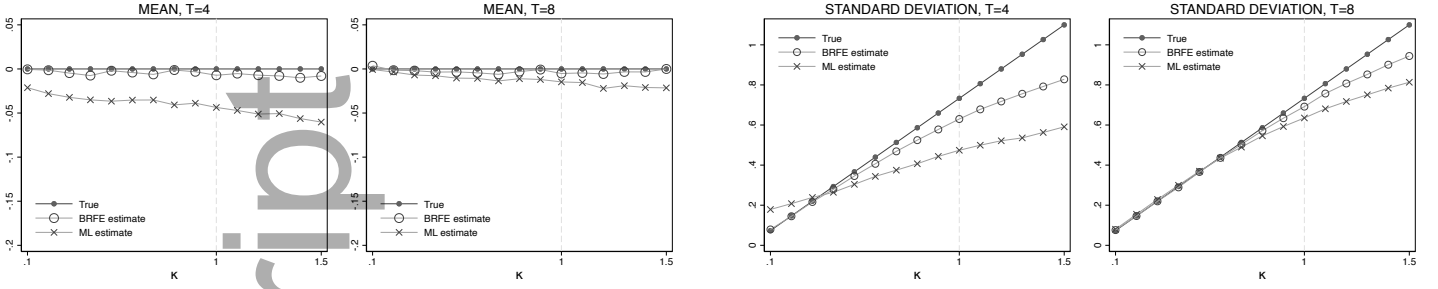
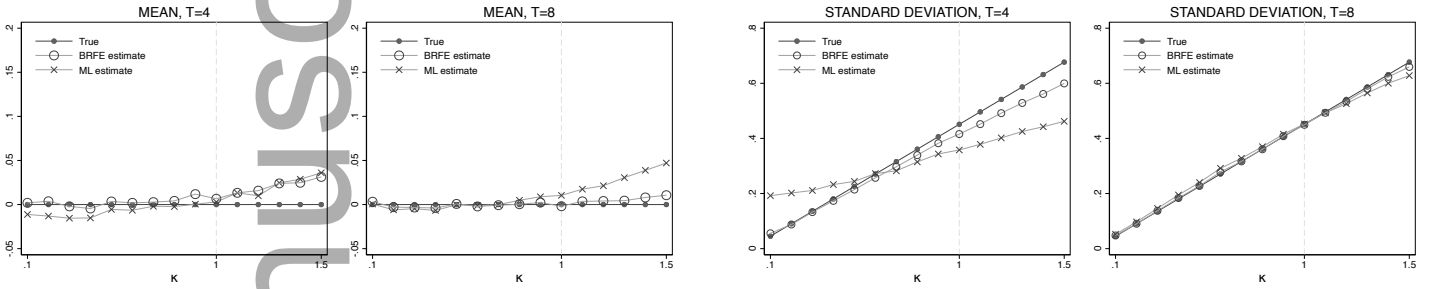
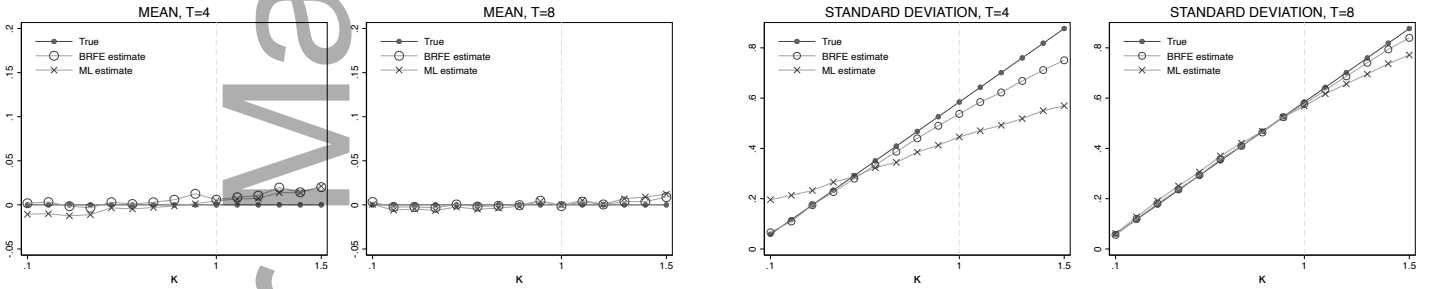
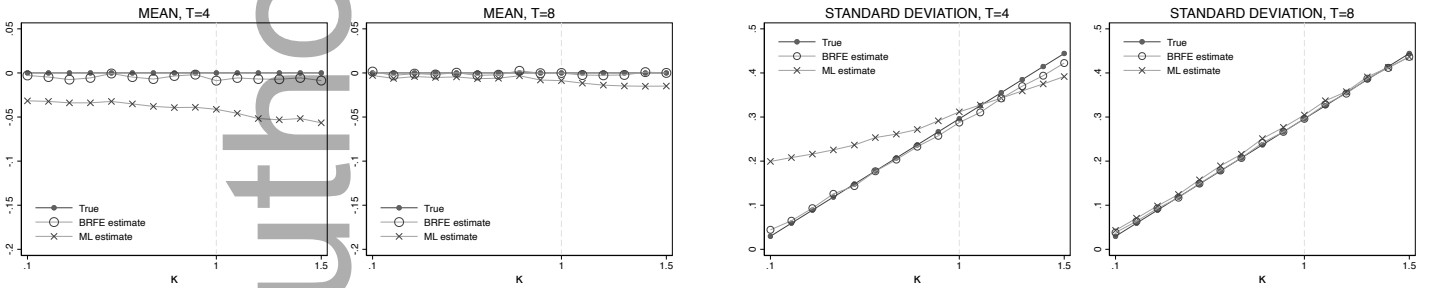
**Figure 5:** MEAN OF ESTIMATED INDIVIDUAL EFFECTS BY TRUE  $\alpha_i$  ( $\alpha_i \sim \text{uniform}$ )

Notes: Graphs show average estimates of  $\alpha_1, \dots, \alpha_{100}$  over 500 replications against their true values.



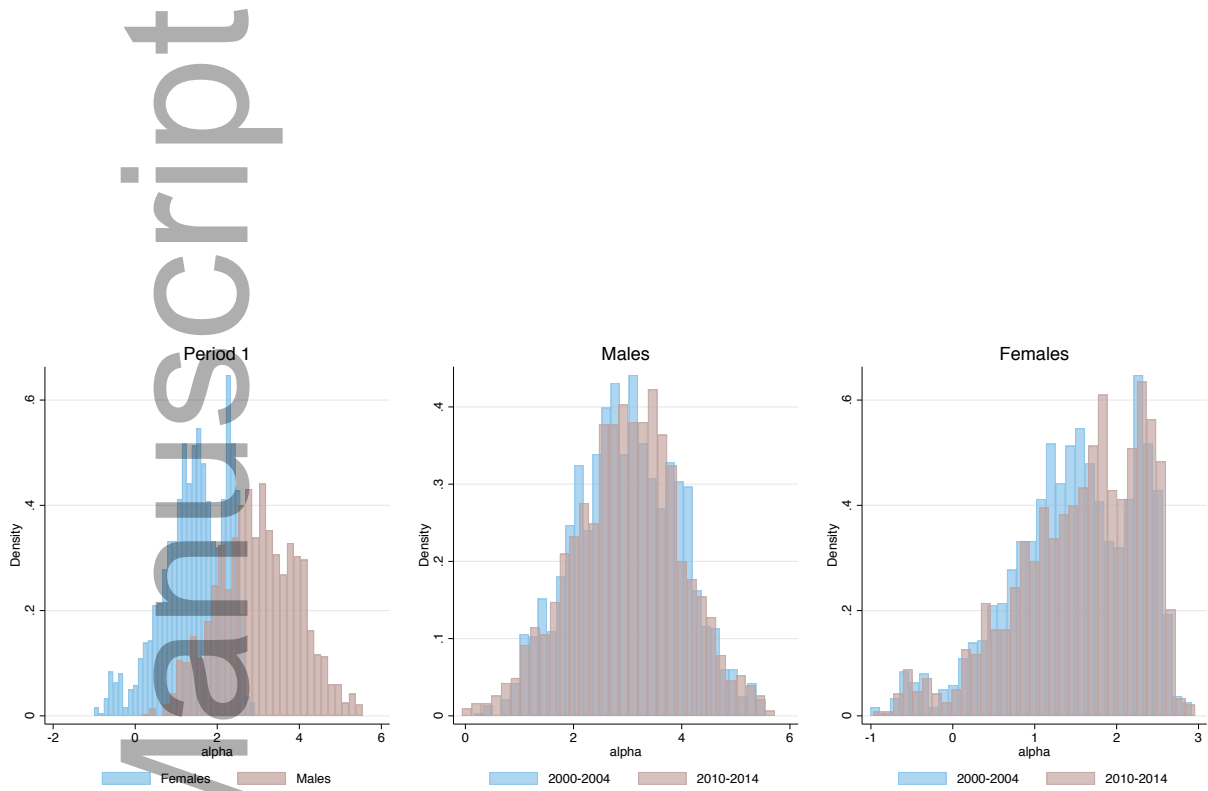
**Figure 6:** MEAN OF ESTIMATED INDIVIDUAL EFFECTS BY TRUE  $\alpha_i$  ( $\alpha_i \sim beta$ )

Notes: Graphs show average estimates of  $\alpha_1, \dots, \alpha_{100}$  over 500 replications against their true values.

(A)  $\alpha_i \sim \text{normal}$ (B)  $\alpha_i \sim \text{Bernoulli}$ (C)  $\alpha_i \sim \text{uniform}$ (D)  $\alpha_i \sim \text{beta}$ 

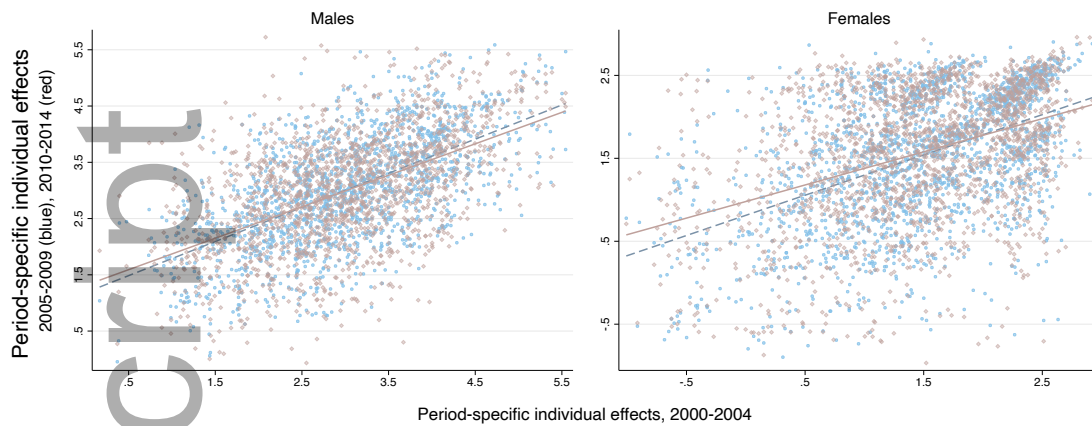
**Figure 7:** ESTIMATED MEAN AND ESTIMATED STANDARD DEVIATION OF THE DISTRIBUTION OF INDIVIDUAL EFFECTS ( $\alpha_i$ ) OVER DIFFERENT LEVELS OF HETEROGENEITY ( $\kappa$ ) OF THE INDIVIDUAL EFFECTS

*Notes:* Graphs show average estimates of the mean of  $\hat{\alpha}_i - \bar{\alpha}_i^{ML}$  and  $\hat{\alpha}_i - \bar{\alpha}_i^{BRFE}$  (left-hand-side panels, titled “MEAN”) and the standard deviation of  $\hat{\alpha}_i^{ML}$  and  $\hat{\alpha}_i^{BRFE}$  (right-hand-side panels, titled “STANDARD DEVIATION”) over 500 Monte Carlo replications in data generating processes with 4 and 8 time periods, and with  $\kappa = 0.1, 0.2, \dots, 1.5$ . In the replications corresponding to each point on the x-axis, all (true)  $\alpha_i$  were multiplied by a fixed scalar  $\kappa$ . The point  $\kappa = 1$  corresponds to the results reported in Table 1.



**Figure 8:** HISTOGRAMS OF PREDICTED INDIVIDUAL EFFECTS

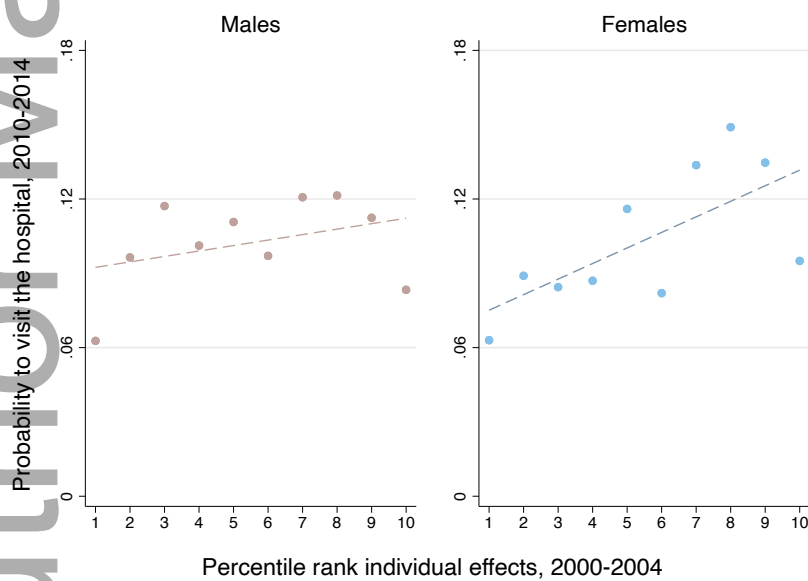
*Notes:* Predicted individual effects based on separate regressions for male and females presented in Table 5 for the BRFE probit estimator. Regressions are pooled across years and include 3 sets of individual $\times$ period fixed effects: period 1 (2000–2004), period 2 (2005–2009), period 3 (2010–2014). The left panel compares the distributions of individual effects in the first period of males and females; the middle panel, the distributions of males in period 1 and period 3; the right panel, those of females. *Source:* SOEP v33, 2000–2014, own calculations.



**Figure 9:** SCATTERPLOTS OF PERIOD-SPECIFIC INDIVIDUAL EFFECTS

*Notes:* Plot depicts correlation of the individual  $\times$  period effects based on BRFE probit results of Table 5, from first period to second (blue) and third period (red). Lines denote the linear fit. Left panel males, right panel females.

*Source:* SOEP v33, 2000–2014, own calculations.



**Figure 10:** PREDICTING FUTURE HOSPITAL VISITS

*Notes:* Figure plots the average probability to visit a hospital (in the last 3 month) in 2010-2014 against bins of percentile rank in the individual unobserved time constant component of doctor visits (individual effects) ten years earlier (2000-2004), based on the BRFE probit results of Table 5. Left panel males, right panel females, dashed lines depict the linear fit.

*Source:* SOEP v33, 2000–2014, own calculations.

**Table 1:** MC SIMULATION: MEAN AND STANDARD DEVIATION [SD] OF  $\hat{\beta}$  ( $\beta = 1$ , 500 REPLICATIONS)

	$T = 2$		$T = 4$		$T = 8$		$T = 12$	
	Mean	SD	Mean	SD	Mean	SD	Mean	SD
<i><math>\alpha_i \sim \text{Bernoulli}</math></i>								
ML	2.105	0.673	1.400	0.256	1.154	0.122	1.092	0.089
BRFE	0.953	0.240	1.006	0.169	1.007	0.103	1.002	0.080
<i><math>\alpha_i \sim \text{Uniform}</math></i>								
ML	2.206	0.747	1.427	0.272	1.163	0.122	1.098	0.091
BRFE	0.928	0.242	0.997	0.173	1.005	0.102	1.004	0.082
<i><math>\alpha_i \sim \text{Beta}</math></i>								
ML	2.075	0.716	1.364	0.231	1.143	0.125	1.084	0.086
BRFE	0.942	0.268	1.013	0.159	1.004	0.107	0.999	0.078
<i><math>\alpha_i \sim \text{Normal}</math></i>								
ML	2.195	0.990	1.410	0.263	1.163	0.126	1.103	0.090
BRFE	0.889	0.250	0.977	0.165	0.997	0.105	1.001	0.080

*Notes:* Cells contain the average and standard deviation, over 500 replications, of the estimated  $\beta$  for each of the two estimators, ML and BRFE. The true value of  $\beta$  is 1.

**Table 2:** MC SIMULATION: RATIOS OF ESTIMATED TO TRUE MARGINAL EFFECTS AND PREDICTED PROBABILITIES,  $N = 100, 500$  REPLICATIONS

	$T = 2$				$T = 4$				$T = 8$				$T = 12$			
	Pred.prob.		Marg.eff.		Pred.prob.		Marg.eff.		Pred.prob.		Marg.eff.		Pred.prob.		Marg.eff.	
	Avg	Med	Avg	Med	Avg	Med	Avg	Med	Avg	Med	Avg	Med	Avg	Med	Avg	Med
<i><math>\alpha_i \sim Bernoulli</math></i>																
ML	1.045	1.061	1.385	1.811	1.009	1.008	1.166	1.259	1.014	1.015	1.032	1.047	1.003	1.003	1.005	1.011
BRFE	1.002	1.000	0.831	0.804	1.001	1.000	0.899	0.881	1.000	0.999	0.940	0.928	0.998	0.998	0.955	0.946
<i><math>\alpha_i \sim Uniform</math></i>																
ML	1.060	1.082	1.464	1.983	1.003	1.000	1.216	1.333	1.003	1.003	1.055	1.077	0.998	0.997	1.014	1.021
BRFE	1.001	1.002	0.842	0.823	1.004	1.005	0.906	0.893	1.000	1.001	0.946	0.939	0.999	0.999	0.960	0.954
<i><math>\alpha_i \sim Beta</math></i>																
ML	0.937	0.917	1.311	1.632	0.971	0.966	1.108	1.172	0.991	0.990	1.014	1.024	0.997	0.997	0.999	1.003
BRFE	0.985	0.982	0.803	0.769	0.994	0.992	0.890	0.866	0.997	0.996	0.934	0.917	0.998	0.997	0.951	0.939
<i><math>\alpha_i \sim Normal</math></i>																
ML	0.935	0.918	1.510	1.993	0.971	0.967	1.272	1.391	0.987	0.986	1.101	1.130	1.001	1.001	1.050	1.063
BRFE	0.978	0.975	0.840	0.822	0.992	0.990	0.915	0.900	0.994	0.993	0.952	0.945	0.995	0.994	0.967	0.962

*Notes:* Cells contain the ratios of estimated quantities to the true quantity. Estimated quantities are averages over 500 replications. Quantities are the average marginal effect of  $x_{it}$  (Marg.eff., Avg) the marginal effect for the median  $x_{it}$  (Marg.eff., Med), the average predicted probability marginal of  $x_{it}$  (Pred.prob., Avg) and the predicted probability at the median  $x_{it}$  (Pred.prob., Med).

**Table 3:** MC SIMULATION: ESTIMATES OF  $E(\alpha_i)$  [MEAN],  $SD(\alpha_i)$  [SD], SKEWNESS OF  $\alpha$  [SKEW] AND KURTOSIS OF  $\alpha$  [KURT];  $N = 100$ , 500 REPLICATIONS

	$T = 2$				$T = 4$				$T = 8$				$T = 12$			
	Mean	SD	Skew	Kurt	Mean	SD	Skew	Kurt	Mean	SD	Skew	Kurt	Mean	SD	Skew	Kurt
<i><math>\alpha_i \sim \text{Bernoulli}</math></i>																
True	-0.030	0.451	-0.980	1.960												
ML	0.025	0.778	-0.201	2.643	-0.030	0.361	-0.921	2.937	-0.019	0.452	-0.993	2.048	-0.032	0.482	-0.980	1.970
BRFE	-0.018	0.353	-0.952	2.138	-0.023	0.420	-0.992	2.039	-0.031	0.446	-0.978	1.969	-0.034	0.453	-0.978	1.962
<i><math>\alpha_i \sim \text{Uniform}</math></i>																
True	-0.045	0.585	-0.009	1.827												
ML	0.025	0.819	-0.203	2.689	-0.048	0.445	-0.151	2.391	-0.047	0.573	0.015	1.783	-0.053	0.620	-0.015	1.791
BRFE	-0.044	0.431	-0.072	1.895	-0.041	0.540	-0.008	1.787	-0.047	0.576	0.007	1.796	-0.050	0.588	-0.016	1.816
<i><math>\alpha_i \sim \text{Beta}</math></i>																
True	0.034	0.296	0.455	2.380												
ML	-0.147	0.836	-0.041	2.373	-0.014	0.317	0.180	3.021	0.025	0.305	0.337	2.181	0.034	0.318	0.436	2.300
BRFE	0.007	0.229	0.439	2.716	0.027	0.290	0.432	2.428	0.032	0.295	0.441	2.296	0.033	0.296	0.461	2.349
<i><math>\alpha_i \sim \text{Normal}</math></i>																
True	0.045	0.733	-0.303	3.009												
ML	-0.138	0.831	-0.049	2.213	-0.000	0.473	-0.066	2.909	0.028	0.638	-0.252	2.357	0.047	0.710	-0.147	2.336
BRFE	0.009	0.502	-0.340	2.782	0.038	0.629	-0.203	2.490	0.040	0.696	-0.293	2.708	0.043	0.715	-0.221	2.728

Notes: Rows labelled “True” contain the (true) mean, standard deviation, skewness and kurtosis of the 100 drawn  $\alpha_i$  for each of the four distributions (Bernoulli, uniform, beta, and normal). Cells in rows ML and BRFE contain the average, over 500 replications, of the mean, standard deviation, skewness and kurtosis of the estimated  $\alpha_i$  for each of the two estimators.

**Table 4:** SELECTED DESCRIPTIVE STATISTICS, BY PERIOD

	2000-2004	2005-2009	2010-2014	All periods
	(1)	(2)	(3)	(4)
<i>Men</i>				
Any doctor, last 3 month (Yes/No)	0.559	0.595	0.638	0.597
Any hospital, last 3 month (Yes/No)	0.073	0.079	0.102	0.085
Age/10	3.954	4.454	4.954	4.454
Self-assessed health	2.385	2.555	2.671	2.537
Disability (Yes/No)	0.055	0.085	0.127	0.089
Years of education	12.478	12.567	12.595	12.546
Share of concordant obs.	0.291	0.312	0.400	0.335
<i>Women</i>				
Any doctor, last 3 month (Yes/No)	0.722	0.729	0.742	0.731
Any hospital, last 3 month (Yes/No)	0.122	0.101	0.103	0.109
Age/10	3.904	4.404	4.904	4.404
Self-assessed health	2.437	2.560	2.675	2.557
Disability (Yes/No)	0.044	0.067	0.104	0.072
Years of education	12.359	12.457	12.485	12.434
Share of concordant obs.	0.389	0.418	0.456	0.421

*Source:* SOEP v33, 2000–2014, own calculations.

**Table 5:** ML PROBIT AND BRFE PROBIT RESULTS, ALL PERIODS

	<i>Men</i>			<i>Women</i>		
	<i>Pooled</i>	<i>Fixed Effects Probit</i>		<i>Pooled</i>	<i>Fixed Effects Probit</i>	
	<i>Probit</i>	ML	BRFE	<i>Probit</i>	ML	BRFE
	(1)	(2)	(3)	(4)	(5)	(6)
Self-assessed health	0.40 (0.01) [0.01]	0.49 (0.02) [0.03]	0.36 (0.02) [0.02] {0.02}	0.36 (0.01) [0.01]	0.45 (0.02) [0.02]	0.31 (0.01) [0.02] {0.02}
Disability (Yes/No)	0.68 (0.04) [0.06]	0.26 (0.14) [0.16]	0.15 (0.09) [0.10] {0.10}	0.79 (0.05) [0.06]	0.61 (0.17) [0.20]	0.28 (0.08) [0.08] {0.09}
Married (Yes/No)	0.05 (0.02) [0.03]	0.13 (0.08) [0.10]	0.10 (0.06) [0.08] {0.06}	0.02 (0.02) [0.03]	0.14 (0.08) [0.10]	0.10 (0.05) [0.07] {0.07}
Age/10	-0.53 (0.08) [0.12]	-0.94 (0.40) [0.47]	-0.67 (0.31) [0.39] {0.36}	-0.65 (0.08) [0.10]	-0.89 (0.38) [0.45]	-0.62 (0.26) [0.34] {0.30}
Age <sup>2</sup> /100	0.06 (0.01) [0.01]	0.13 (0.04) [0.05]	0.09 (0.03) [0.04] {0.04}	0.07 (0.01) [0.01]	0.08 (0.04) [0.05]	0.06 (0.03) [0.04] {0.03}
Years of education	0.02 (0.00) [0.00]	-0.24 (0.07) [0.07]	-0.17 (0.05) [0.06] {0.05}	0.01 (0.00) [0.00]	-0.01 (0.05) [0.06]	-0.01 (0.04) [0.05] {0.04}
Fulltime work (Yes/No)	0.03 (0.04) [0.05]	0.03 (0.09) [0.10]	0.03 (0.06) [0.08] {0.07}	0.09 (0.02) [0.03]	0.16 (0.06) [0.07]	0.12 (0.04) [0.06] {0.05}
Parttime work (Yes/No)	0.09 (0.04) [0.05]	0.14 (0.09) [0.09]	0.10 (0.06) [0.07] {0.06}	0.06 (0.02) [0.03]	0.06 (0.05) [0.06]	0.04 (0.03) [0.04] {0.04}
Log household income	0.06 (0.02) [0.02]	-0.07 (0.05) [0.06]	-0.05 (0.04) [0.05] {0.04}	0.05 (0.02) [0.02]	-0.01 (0.05) [0.05]	-0.01 (0.03) [0.04] {0.04}
Nr. of observations	25,275	16,820	25,275	29,955	17,345	29,955
Nr. of individuals	1,685	1,194	1,685	1,997	1,221	1,997
Individual×5-year-period fixed effects		✓	✓		✓	✓

*Notes:* Table contains main estimation results (coefficients and standard errors), regressing any doctor visit in last 3 month, separately for males (Columns 1-3) and females (Columns 4-6) using pooled ML probit (1,4), ML fixed effects probit (2,5) including three individual indicator variables for individual×period (2000-2004, 2005-2009, 2010-2014), and the BRFE probit estimator (3,6). Standard errors in parentheses, cluster-robust standard errors in brackets (clustered at the level of the fixed effects), bootstrap standard errors in braces (resampled from clusters at the level of the fixed effects, 200 replications).

*Source:* SOEP v33, 2000–2014, own calculations.

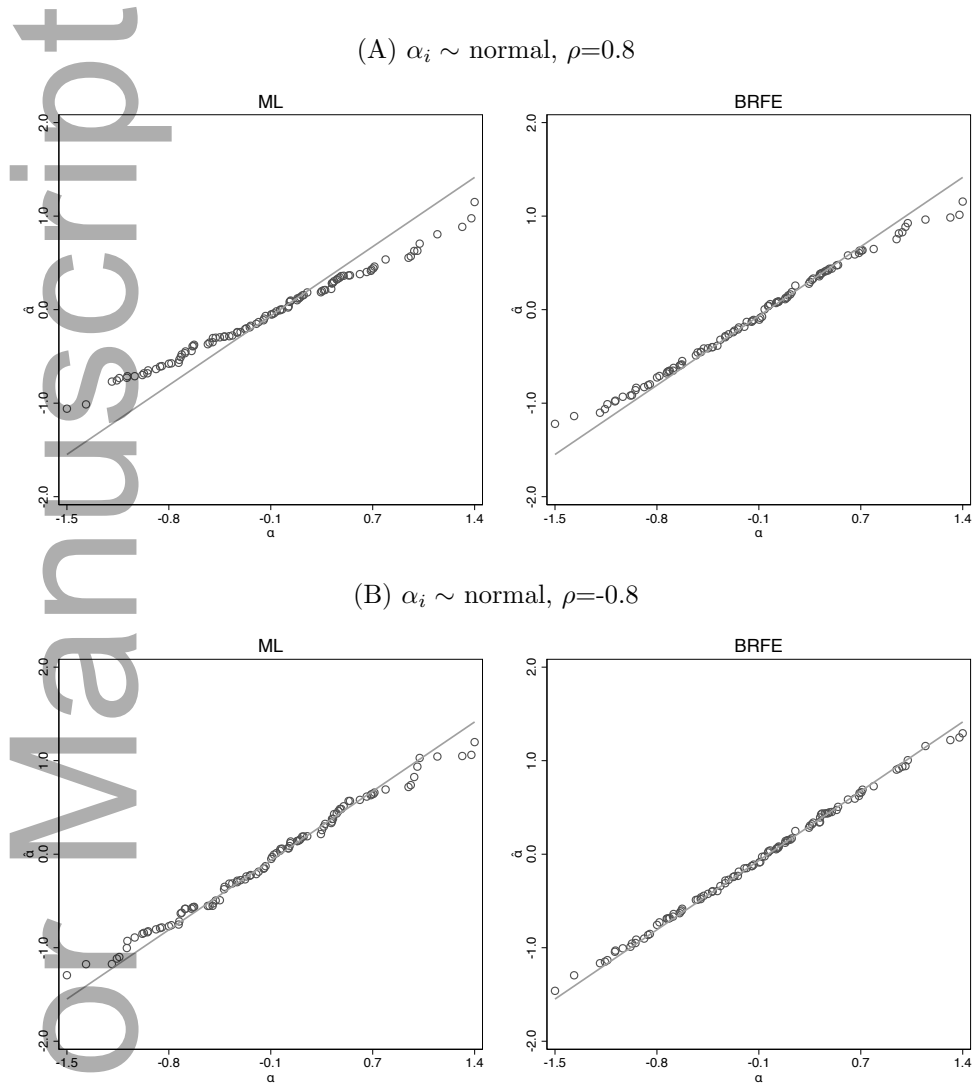
# Appendix

## A Additional Monte Carlo simulation results

**Table A.1:** MC SIMULATION: REPLICATION OF ALEXANDER AND BREUNIG (2016), TABLES 1-2

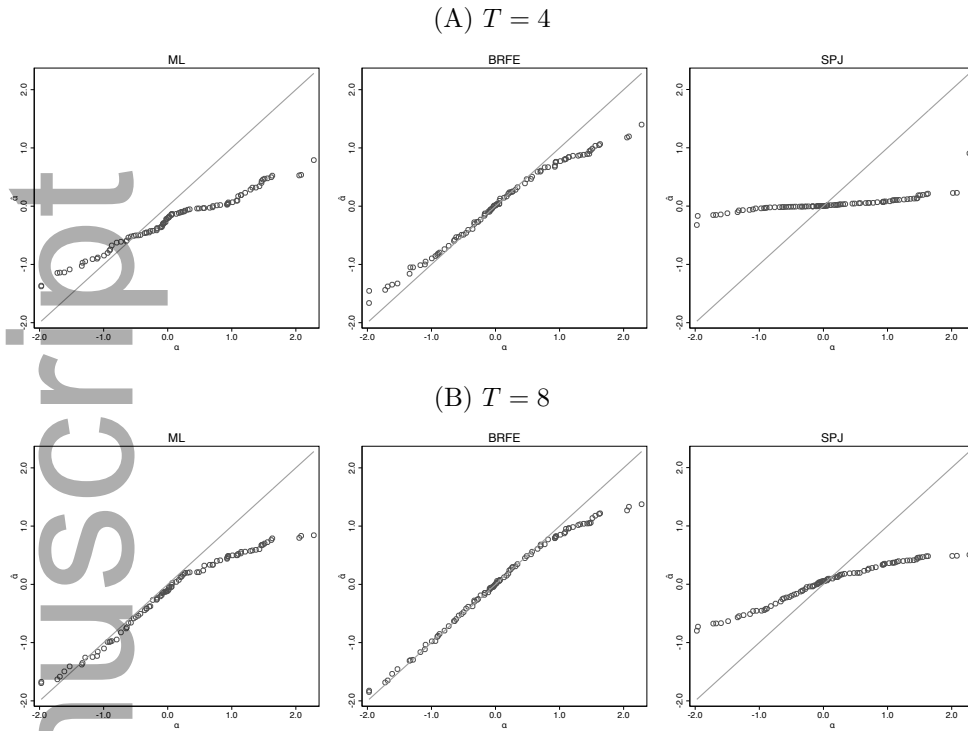
Statistic		Own simulations		Simulations reported in Alexander and Breunig (2016)						
		BRFE	ML	ML	Jackknife	HN-B	HN-M	FV	SPJ	MPL
$T = 4$	Mean of $\hat{\beta}$	0.895	1.400	1.402	0.755	1.105	1.211	1.054	0.580	1.148
	Median of $\hat{\beta}$	0.881	1.354	1.376	0.760	1.084	1.199	1.041	0.631	1.135
	SD of $\hat{\beta}$	0.275	0.446	0.404	0.253	0.315	0.340	0.284	0.823	0.316
	RMSE of $\hat{\beta}$	0.294	0.599	0.570	0.352	0.332	0.400	0.289	0.924	0.349
$T = 8$	Mean of $\hat{\beta}$	0.976	1.178	1.188	0.957	1.058	1.098	1.023	0.942	1.059
	Median of $\hat{\beta}$	0.967	1.166	1.191	0.958	1.060	1.100	1.025	0.944	1.061
	SD of $\hat{\beta}$	0.147	0.181	0.146	0.114	0.129	0.127	0.120	0.251	0.126
	RMSE of $\hat{\beta}$	0.149	0.254	0.238	0.122	0.142	0.160	0.123	0.257	0.139
$T = 4$	Average $ME(x)$	0.909	0.968	0.985	1.016	0.975	1.055	0.928	1.050	0.863
	Median $ME(x)$	0.874	0.960	0.986	1.021	0.978	1.059	0.930	1.054	0.868
	SD of $ME(x)$	0.126	0.257	0.253	0.285	0.257	0.269	0.234	0.407	0.221
	RMSE of $ME(x)$	0.156	0.259	0.253	0.285	0.259	0.274	0.245	0.410	0.260
$T = 8$	Average $ME(x)$	0.981	0.989	0.998	1.007	1.007	1.035	0.983	1.002	0.951
	Median $ME(x)$	1.053	1.150	0.994	1.004	1.003	1.031	0.979	0.993	0.948
	SD of $ME(x)$	0.124	0.189	0.106	0.109	0.109	0.106	0.104	0.178	0.101
	RMSE of $ME(x)$	0.125	0.190	0.106	0.110	0.109	0.112	0.106	0.178	0.112

*Notes:* Cells in the columns labelled “own simulations” contain statistics calculated over 500 replications of the same DGP as in Alexander and Breunig (2016), Tables 1 (upper panel, statistics for  $\hat{\beta}$ ) and 2 (lower panel, statistics for marginal effects of  $x_{it}$ — indicated as  $ME(x)$ ). The remaining columns are reproduced from Alexander and Breunig (2016, Tables 1–2). The true value of  $\beta$  is 1. In the lower panel, statistics refer to ratios of estimated marginal effects to the true marginal effect. SD and RMSE stand for standard deviation and root mean squared error. “Jackknife”, HN-B and HN-M are estimators proposed in Hahn and Newey (2004), FV is the estimator in Fernández-Val (2009), SPJ is the estimator in Dhaene and Jochmans (2012), and MPL is the estimator in Bartolucci et al (2014). The DGP is  $y_{it} = 1(x_{it}\beta + \alpha_i + \varepsilon_{it})$ ,  $x_{it} = 0.1t + 0.5x_{it-1} + u_{it}$ ,  $u_{it} \sim Uniform(-0.5, 0.5)$ ,  $x_{i0} = u_{i0}$ ,  $\alpha_i \sim N(0, 1)$ ,  $\varepsilon \sim N(0, 1)$ .



**Figure A.1:** APPENDIX: ESTIMATED VERSUS TRUE DISTRIBUTIONS OF  $\alpha_i$  WHEN  $\alpha_i$  AND  $x_{it}$  ARE CORRELATED,  $N=100$ ,  $T=4$

*Notes:* Graphs show average estimates of  $\alpha_1, \dots, \alpha_{100}$  over 500 replications against their true values. The hundred average  $\hat{\alpha}_i$  estimated over 500 replications. The DGP has a regressor with the same marginal distribution ( $x_{it} \sim U(-1,1)$ ) and an alpha with the same marginal distribution ( $\alpha_i \sim N(0,0.5)$ ) as in the simulations of Section 3. The dependence between  $x_{it}$  and  $\alpha_i$  is induced by a Gaussian copula with parameter  $\rho$ . In Panel A,  $\rho = 0.8$ , and in Panel B  $\rho = -0.8$ , leading to a correlation between  $x_{it}$  and  $\alpha_i$  of about 0.40 and -0.40, respectively. The case of  $\rho=0$  corresponds to Panel (A) of Figure 3 shown in Section 3.

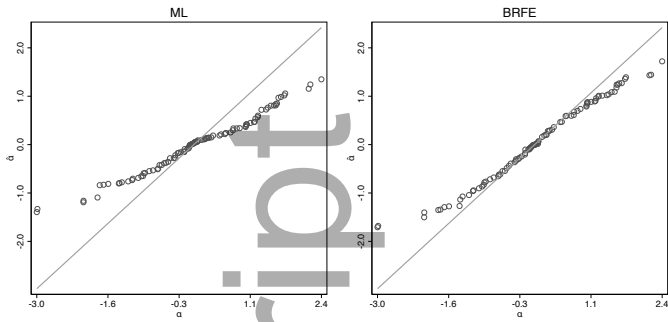


**Figure A.2:** ESTIMATED VERSUS TRUE DISTRIBUTIONS OF  $\alpha_i$  FOR THE BASELINE DGP EMPLOYED BY HECKMAN (1991), HAHN AND NEWEY (2004), FERNÁNDEZ-VAL (2009), AND ALEXANDER AND BREUNIG (2016).

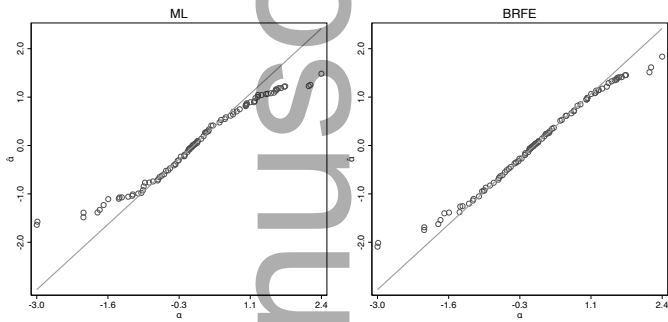
*Notes:* Graphs show average estimates of  $\alpha_i$  over 500 replications against their true values. SPJ denotes the split panel jackknife estimator proposed in Dhaene and Jochmanas (2012) implemented through the STATA command by Sun and Dhaene (2019). Of the 100 individual effects, the following 2 outliers were excluded from the graphs for better visibility: The average estimates for  $\alpha_{13} = -2.80$  were  $\hat{\alpha}_{13}^{ML} = -1.92$  and  $\hat{\alpha}_{13}^{BRFE} = -2.26$ ; for SPJ, no finite estimates were obtained for  $\alpha_{13}$ . The average estimates for  $\alpha_{49} = -2.81$  were  $\hat{\alpha}_{49}^{ML} = -1.82$ ,  $\hat{\alpha}_{49}^{BRFE} = -2.16$ , and  $\hat{\alpha}_{49}^{SPJ} = -0.79$ .

DGP:  $\alpha_i \sim normal$

(A)  $T = 4$

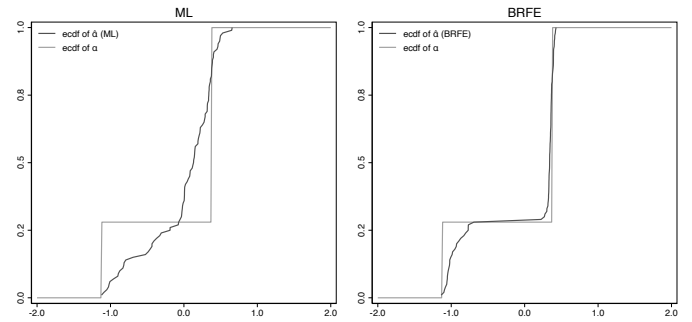


(B)  $T = 8$

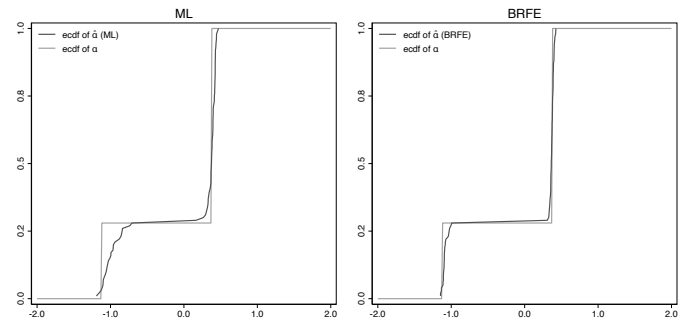


DGP:  $\alpha_i \sim Bernoulli$

(A)  $T = 4$

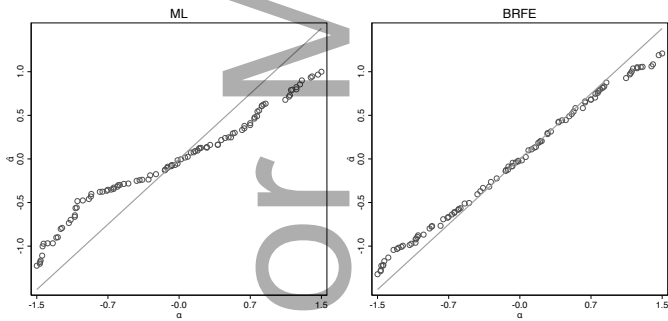


(B)  $T = 8$

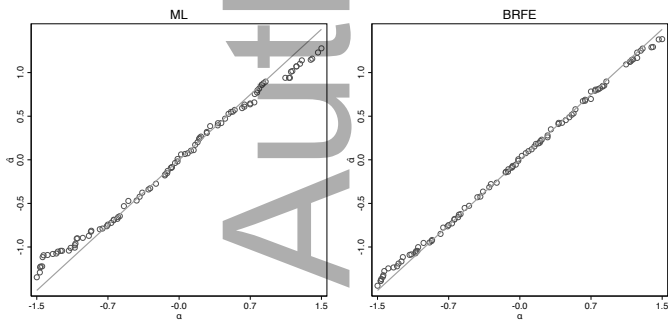


DGP:  $\alpha_i \sim uniform$

(A)  $T = 4$

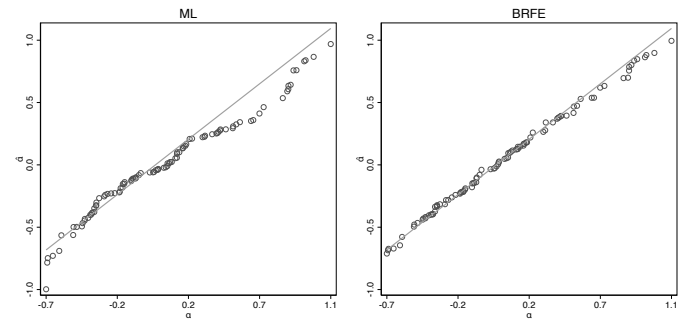


(B)  $T = 8$

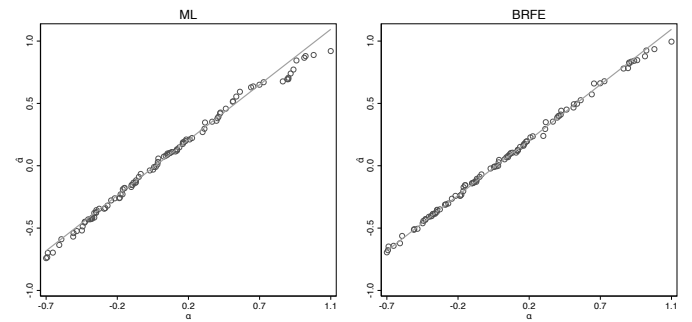


DGP:  $\alpha_i \sim beta$

(A)  $T = 4$

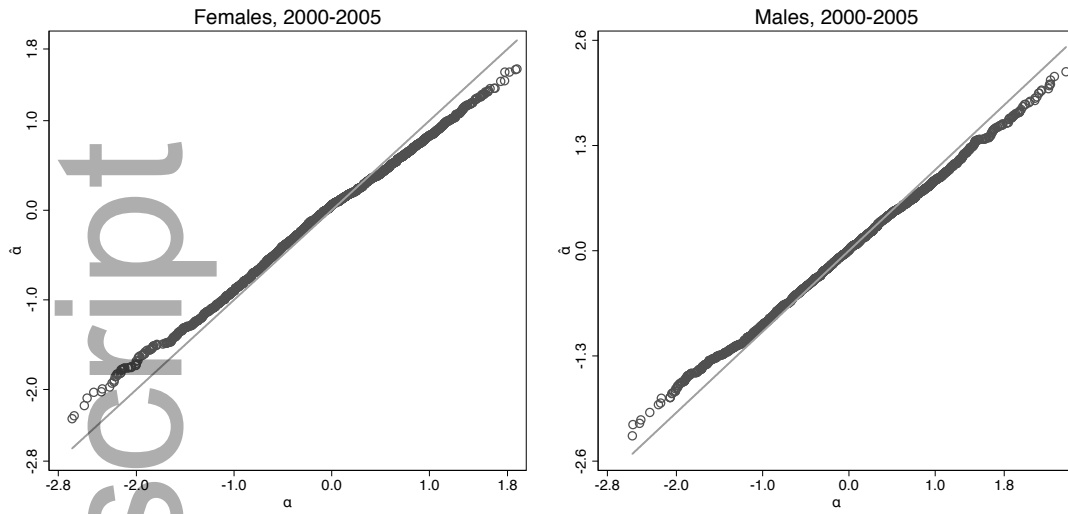


(B)  $T = 8$



**Figure A.3:** DGP with  $\kappa = 1.5$ : MEAN OF ESTIMATED INDIVIDUAL EFFECTS BY TRUE  $\alpha_i$

Notes: Graphs show average estimates of  $\alpha_1, \dots, \alpha_{100}$  over 500 replications against their true values.



**Figure A.4:** ESTIMATED VERSUS TRUE DISTRIBUTIONS OF  $\alpha_i$  FOR A DGP BASED ON THE GSOEP DATA USED IN THE EMPIRICAL APPLICATION.

*Notes:* Graphs show average BRFE estimates of  $\alpha_i$  over 500 replications against their true values. “True” values were obtained by performing BRFE probit of the probability of visiting the doctor with the same specification as in the empirical application.

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## B Details on the BRFE estimator for general binary response panel models

### B.1 Modified score for $\alpha_i$

For a general binary response fixed effects model with

$$P(y_{it} = 1|x_{it}, \alpha_i) = E(y_{it} = 1|x_{it}, \alpha_i) = G(\eta_{it}) = G(\alpha_i + x'_{it}\beta) \quad i = 1, \dots, N, \quad t = 1, \dots, T,$$

where  $G : \mathbb{R} \rightarrow (0, 1)$  is a known smooth and strictly increasing distribution function, the modified score of the bias-reduced estimator for the parameter  $\alpha_i$  is

$$s^{BRFE}(\alpha_i) = s^{ML}(\alpha_i) + \frac{1}{2} \sum_{t=1}^T h_{it} \frac{g'_{it}}{g_{it}},$$

where  $g_{it} = g(\eta_{it})$  and  $g'_{it} = g'(\eta_{it})$  are the first and second derivative of  $G_{it} = G(\eta_{it})$  with respect to  $\alpha_i$ , and  $h_{it}$  is the  $it$ -th diagonal elements of the  $NT \times NT$  projection matrix

$$H = W^{1/2} X (X' W X)^{-1} X' W^{1/2},$$

with  $X$  the  $NT \times (K + N)$  matrix of the  $K$  regressors and  $N$  panel unit indicator vectors, and  $W$  is the  $NT \times NT$  diagonal matrix with typical element

$$w_{it} = \frac{g_{it}^2}{G_{it}(1 - G_{it})}.$$

The expressions for probit,  $G_{it} = \Phi(\eta_{it})$ , are given in Section 2. For logit,  $G_{it} = \Lambda_{it} = \Lambda(\eta_{it}) = \exp(\eta_{it}) / (1 + \exp(\eta_{it}))$ , and so

$$s^{BRFE}(\alpha_i) = \sum_{t=1}^T y_{it} - \Lambda_{it} + h_{it} \left( \frac{1}{2} - \Lambda_{it} \right),$$

with the corresponding  $h_{it}$  being based on  $W$  with typical element  $w_{it} = \Lambda_{it}(1 - \Lambda_{it})$ .

## B.2 IRLS estimation

The BRFE estimator can be obtained by iteratively reweighted least squares. In iteration  $s + 1$ , estimates are obtained by solving the the weighted least squares first-order conditions

$$\sum_{t=1}^T \sum_{i=1}^N (\tilde{y}_{it}^s - \hat{\eta}_{it}^{s+1}) \hat{w}_{it}^s = 0,$$

where  $\hat{\eta}_{it}^{s+1} = \hat{\alpha}_i^{s+1} + x'_{it} \hat{\beta}^{s+1}$  contains the updated estimates, and  $\tilde{y}_{it}^s$  and  $\hat{w}_{it}^s$  are constructed using iteration- $s$  estimates of  $\eta_{it}$ . The expression for  $w_{it}$  was given above, and  $\tilde{y}_{it}$  is defined as

$$\tilde{y}_{it} = \eta_{it} + \frac{(y_{it}^* - G_{it})}{g_{it}}, \quad \text{with } y_{it}^* = y_{it} + \frac{1}{2} h_{it} \frac{g'_{it}}{w_{it}}.$$

For instance, for the probit model,  $y_{it}^* = y_{it} - h_{it} \eta_{it} \Phi_{it} (1 - \Phi_{it}) / (2\phi_{it})$ ; while for the logit model,  $y_{it}^* = y_{it} + h_{it} (0.5 - \Lambda_{it})$ . (And ML estimates are obtained for  $y_{it}^* = y_{it}$ .)

## B.3 Existence under concordance

In the cases of concordant panel units,  $\sum_t y_{it} = 0$  and  $\sum_t y_{it} = T$ , a finite ML estimator for the individual effect  $\alpha_i$  does not exist. We consider the case  $\sum_t y_{it} = T$  for the BRFE estimator:

$$s^{BRFE}(\alpha_i) = \sum_{t=1}^T \frac{g_{it}}{G_{it}} + \frac{1}{2} h_{it} \frac{g'_{it}}{g_{it}}.$$

Since  $G_{it}$  is a smooth, strictly increasing distribution function,  $\ln g_{it}$  is globally concave: its first derivative,  $g'_{it}/g_{it}$ , has a unique root with  $g'_{it}/g_{it}$  being positive for small values of  $\eta_{it}$  ( $\eta_{it} \rightarrow -\infty$ ) and negative for large values of  $\eta_{it}$  ( $\eta_{it} \rightarrow \infty$ ). This implies that the second term on the right-hand-side of the equation,  $\sum_t \frac{1}{2} h_{it} g'_{it}/g_{it}$ , is positive for small values of  $\alpha_i$  ( $\alpha_i \rightarrow -\infty$ ) and negative for large values of  $\alpha_i$  ( $\alpha_i \rightarrow \infty$ ), as  $h_{it} \in (0, 1]$ . Meanwhile, the first term,  $\sum_t g_{it}/G_{it}$ , tends to zero for small  $\alpha_i$  ( $\alpha_i \rightarrow -\infty$ ) and to a positive constant or positive infinity for large  $\alpha_i$  ( $\alpha_i \rightarrow \infty$ ). Therefore, because  $s^{BRFE}(\alpha_i)$  is continuous, there must exist a  $\hat{\alpha}_i^{BRFE}$  such that  $s^{BRFE}(\hat{\alpha}_i^{BRFE}) = 0$ .

A detailed example was given in Section 2 for  $G_{it} = \Phi_{it}$ . For logit,  $G_{it} = \Lambda_{it}$ , and

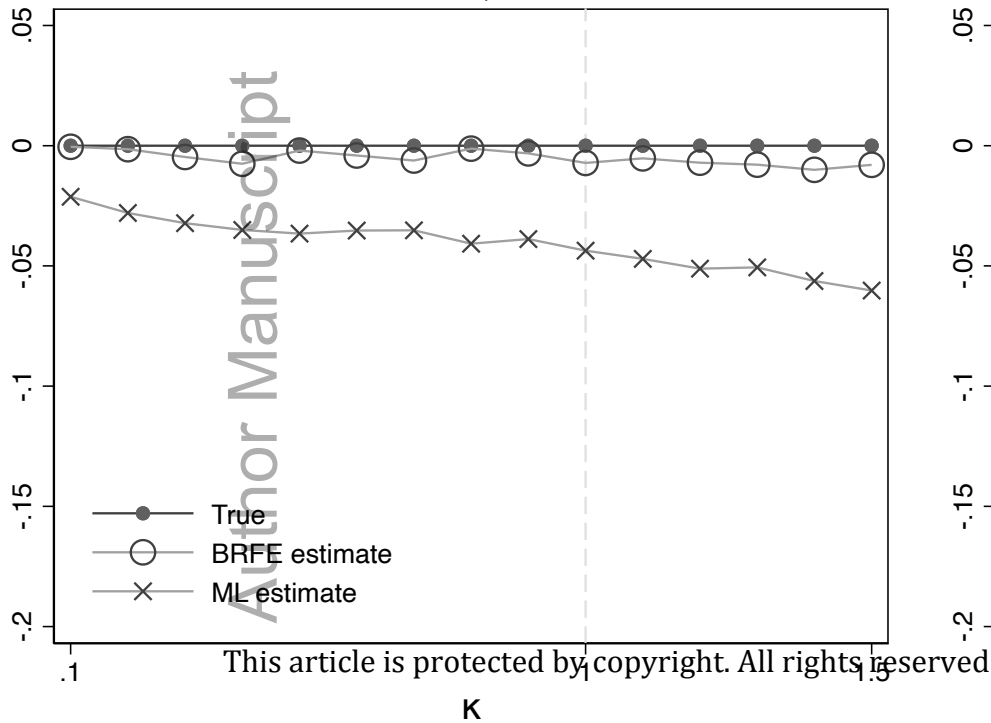
$$s^{BRFE}(\alpha_i) = \sum_{t=1}^T (1 - \Lambda_{it}) + \frac{1}{2} h_{it} (1 - 2\Lambda_{it}).$$

As  $\alpha_i \rightarrow -\infty$ , the first term  $\sum_t 1 - \Lambda_{it}$  tends to  $T$  and the second to  $\sum_t h_{it}/2 > 0$ ; thus,  $\lim_{\alpha \rightarrow -\infty} s^{BRFE}(\alpha_i) > 0$ . As  $\alpha_i \rightarrow \infty$ , the first term  $\sum_t 1 - \Lambda_{it}$  tends to 0 and the second to  $-\sum_t h_{it}/2 < 0$ ; thus,  $\lim_{\alpha \rightarrow -\infty} s^{BRFE}(\alpha_i) < 0$ . Therefore,  $s^{BRFE}(\hat{\alpha}_i^{BRFE}) = 0$  exists.

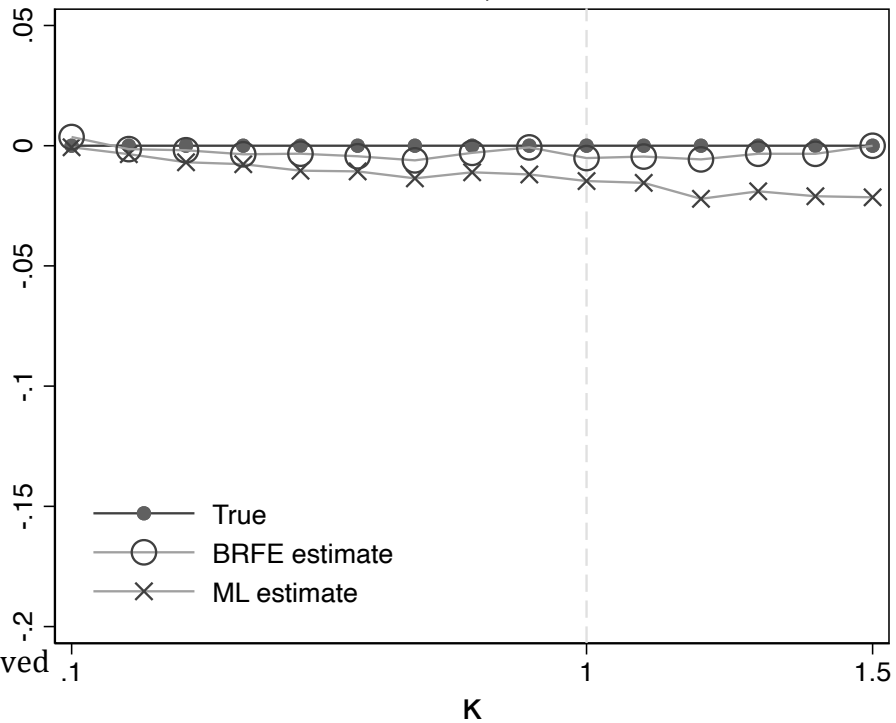
Existence for the case  $\sum_t y_{it} = 0$  can be examined using the same arguments.

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MEAN, T=4



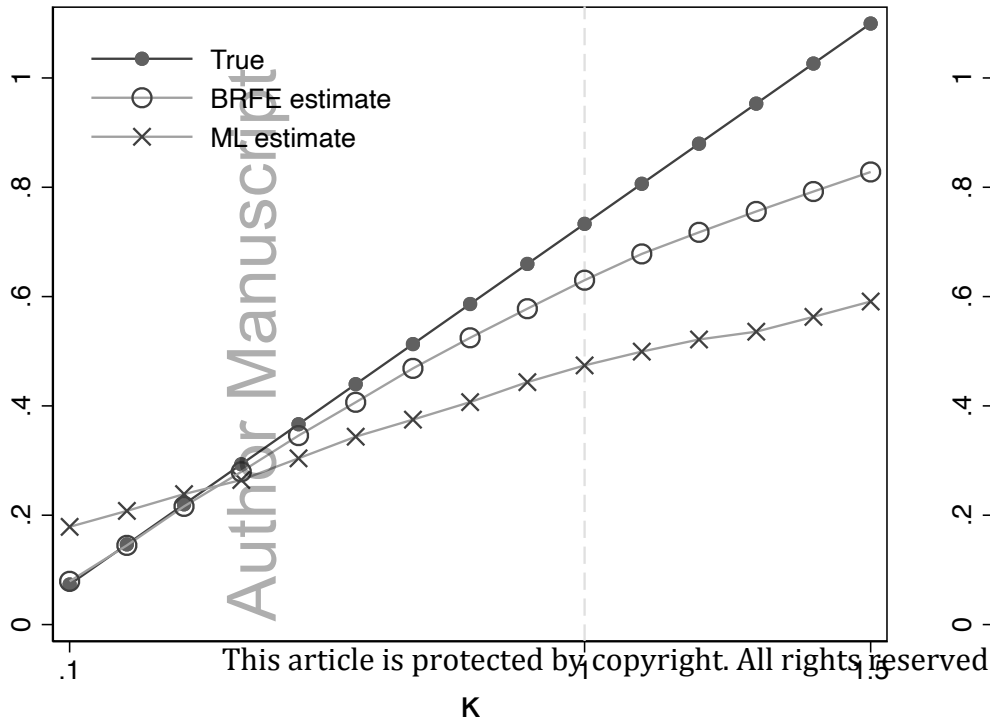
MEAN, T=8



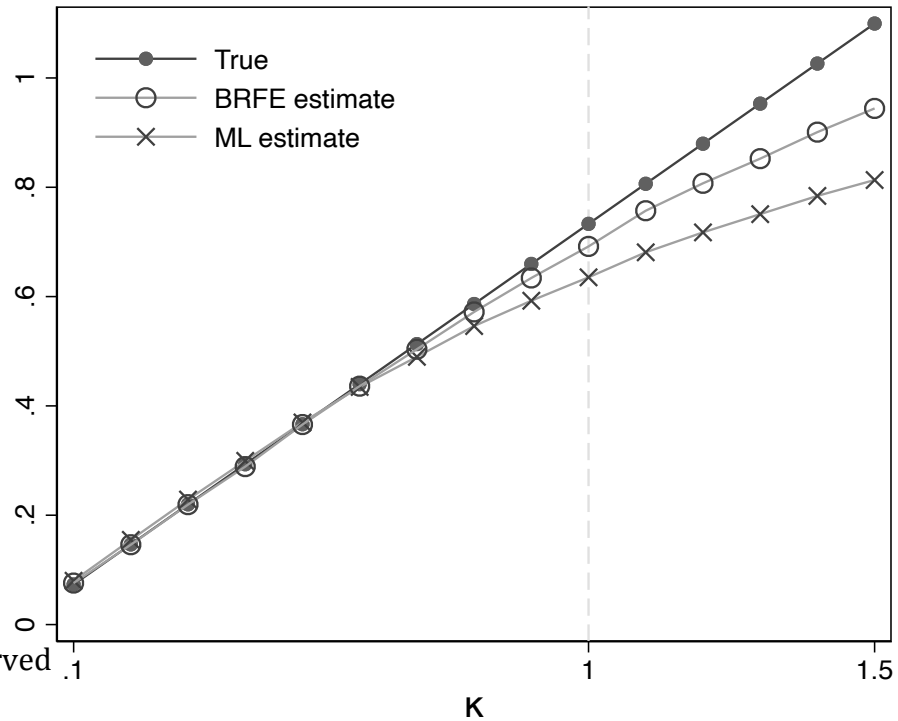
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STANDARD DEVIATION, T=4



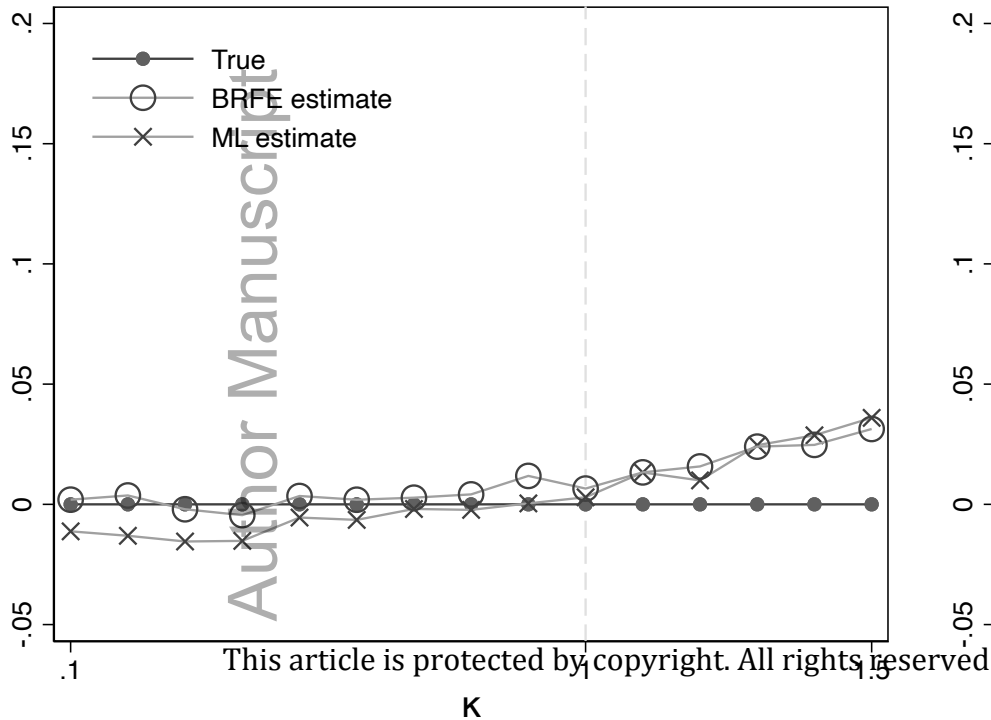
STANDARD DEVIATION, T=8



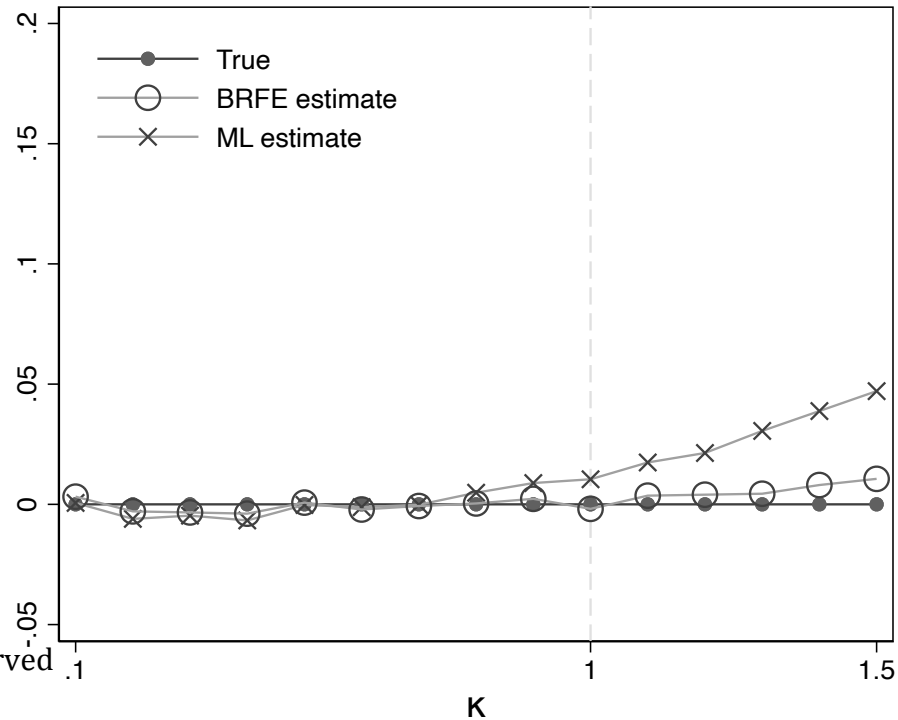
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MEAN, T=4

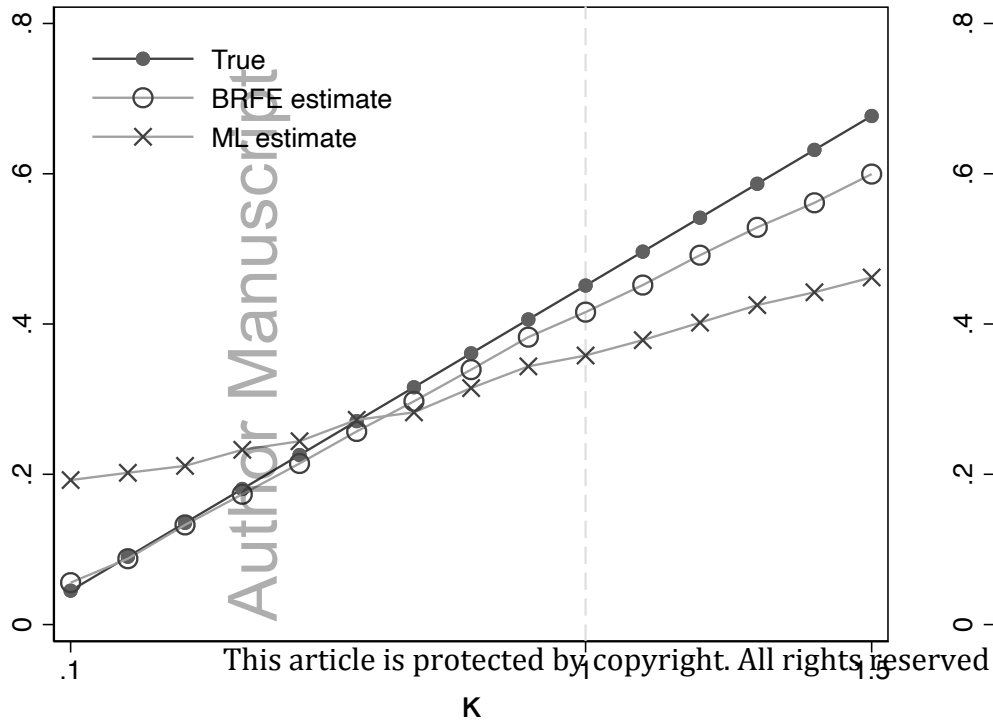


MEAN, T=8

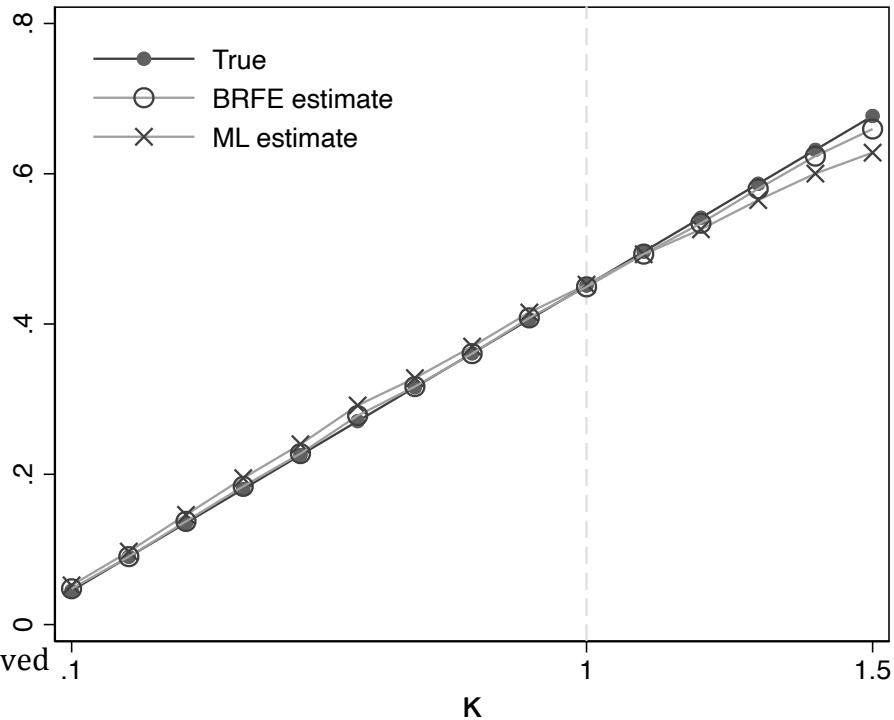


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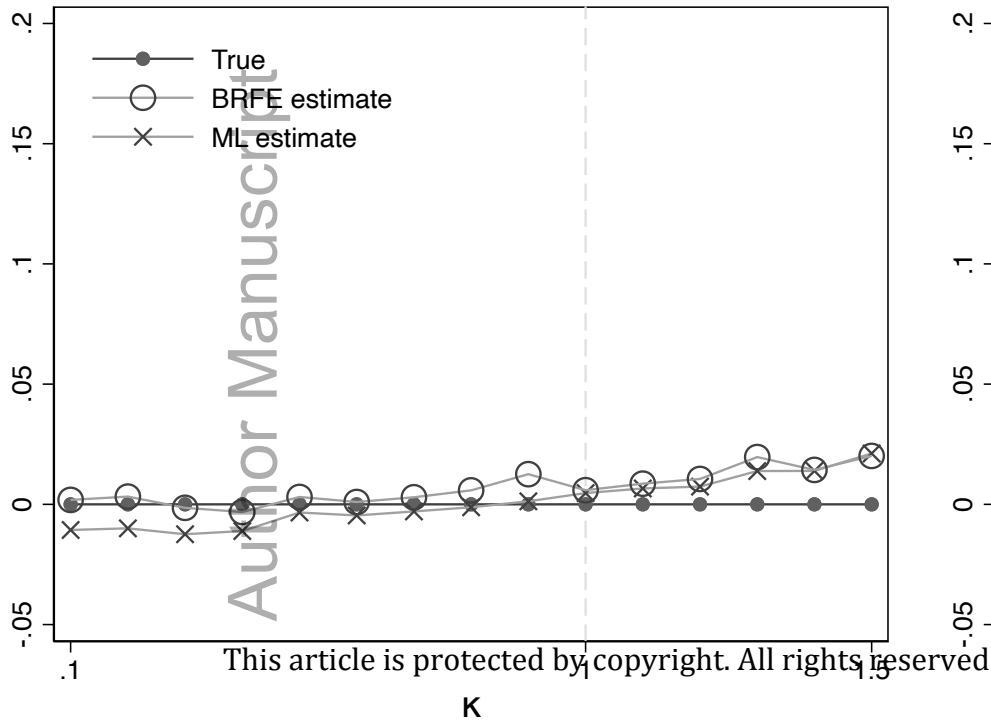
## STANDARD DEVIATION, T=4



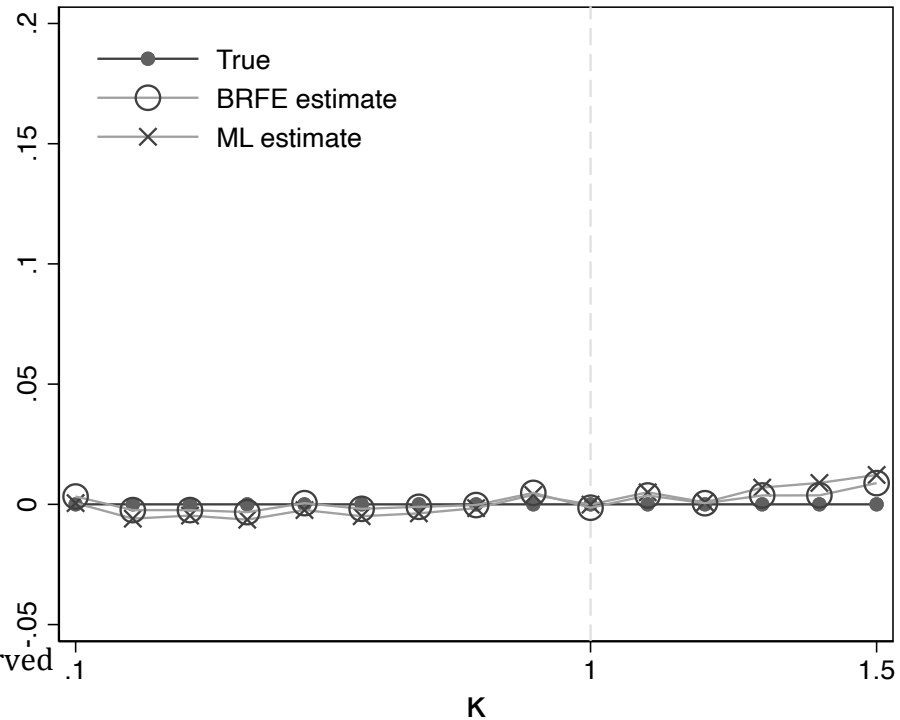
## STANDARD DEVIATION, T=8



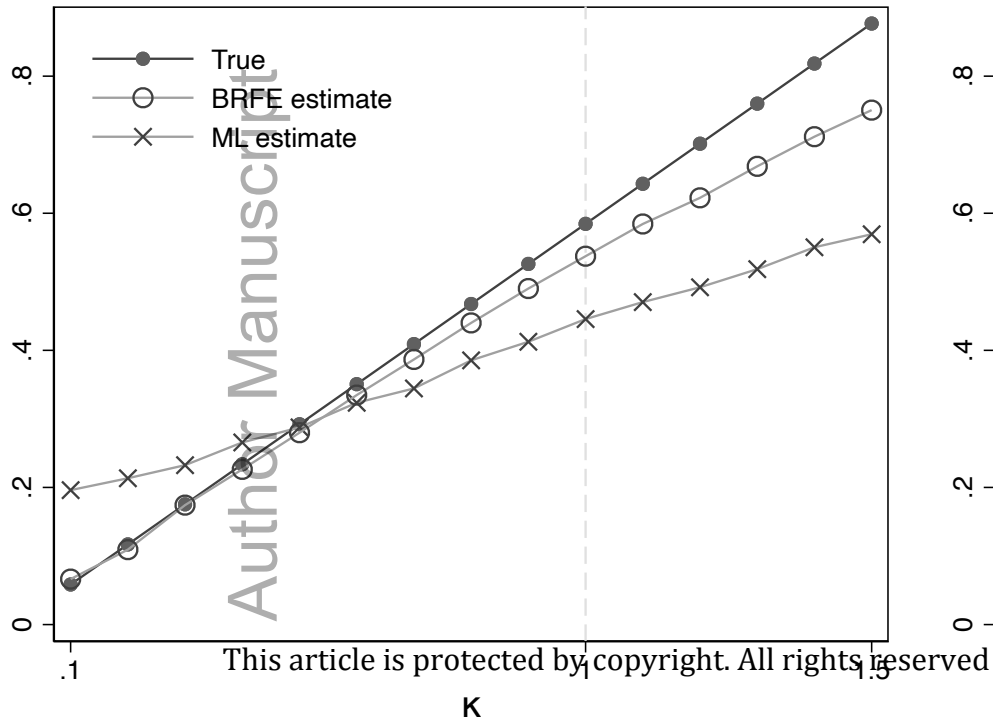
MEAN, T=4



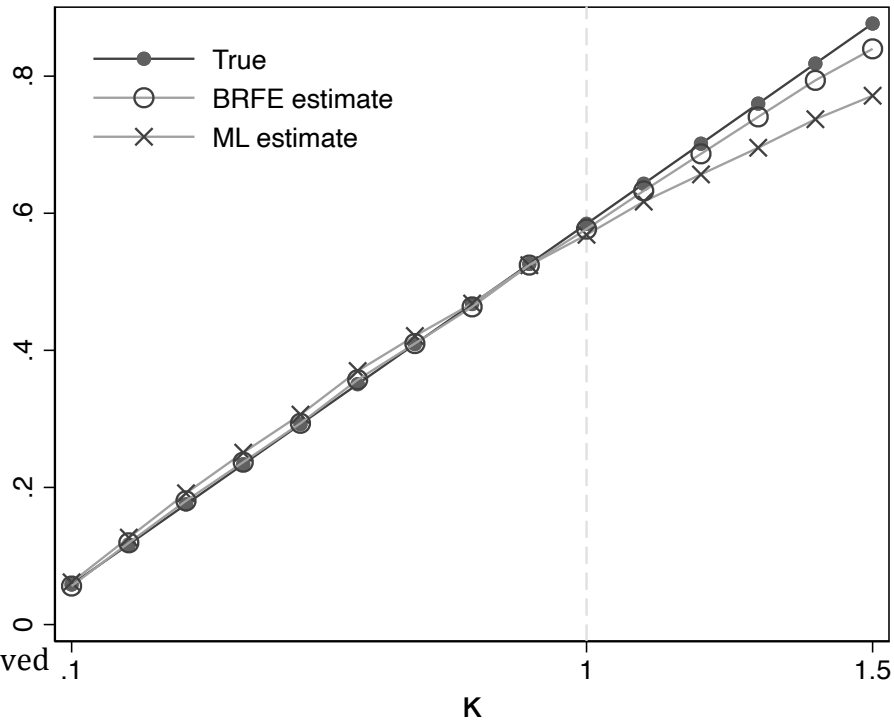
MEAN, T=8



STANDARD DEVIATION, T=4

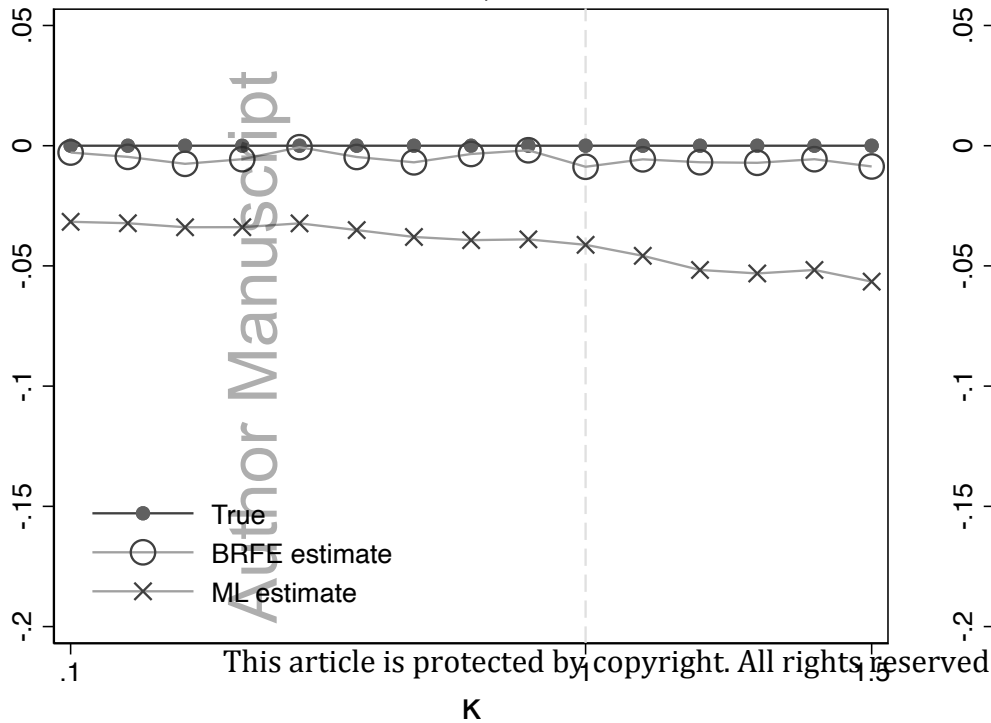


STANDARD DEVIATION, T=8

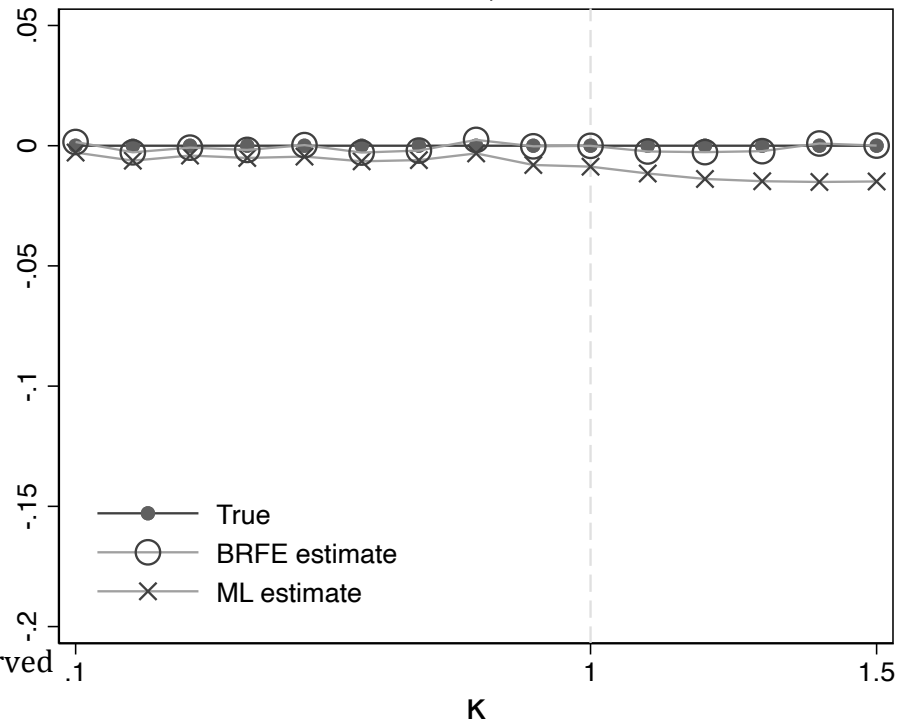


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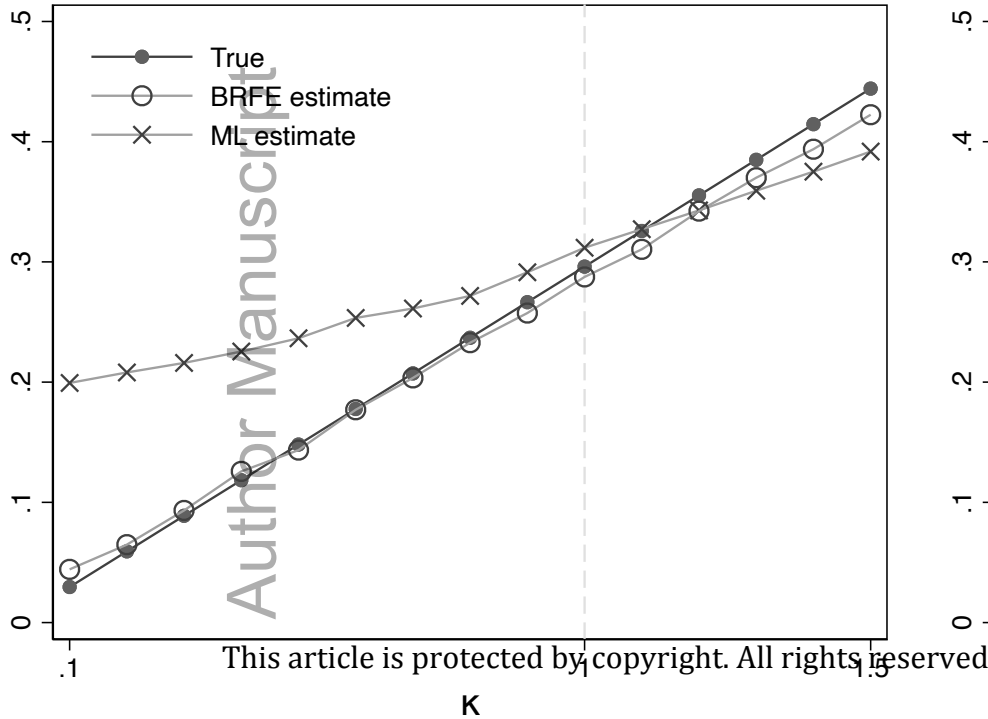
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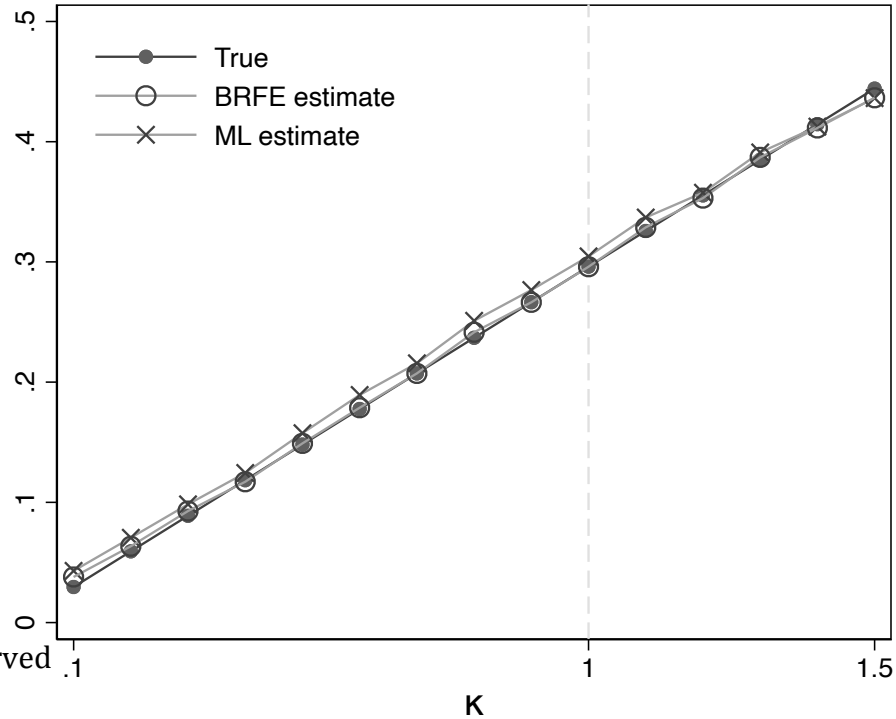
MEAN, T=8



STANDARD DEVIATION, T=4



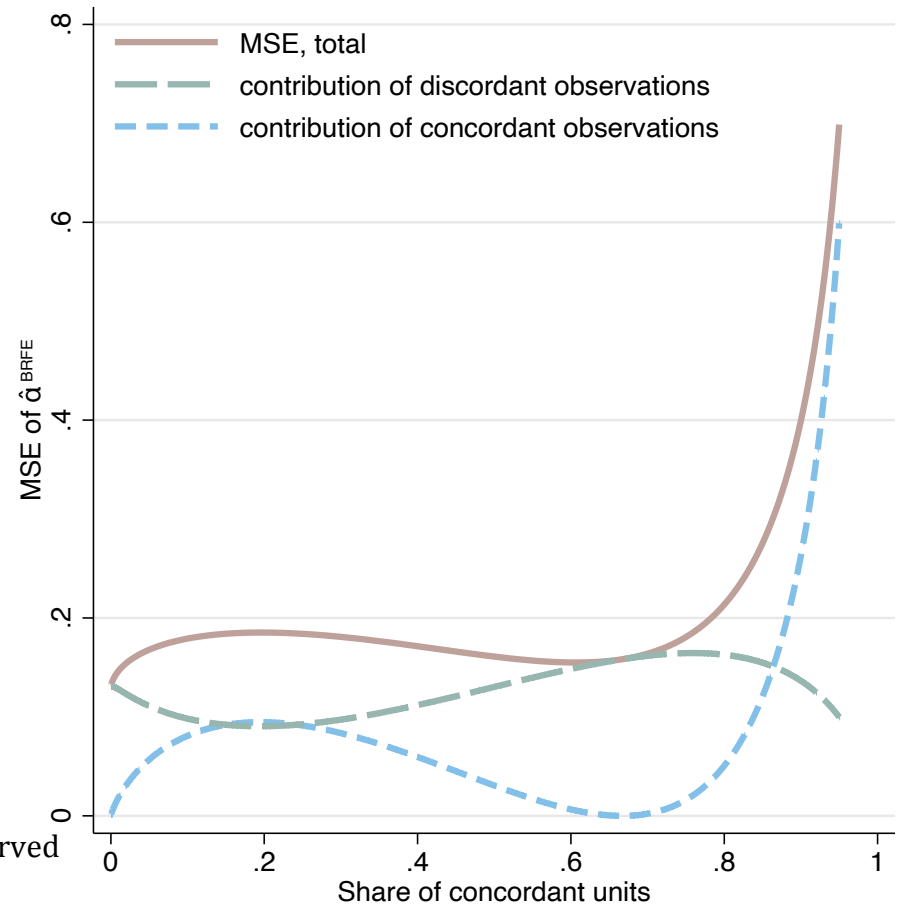
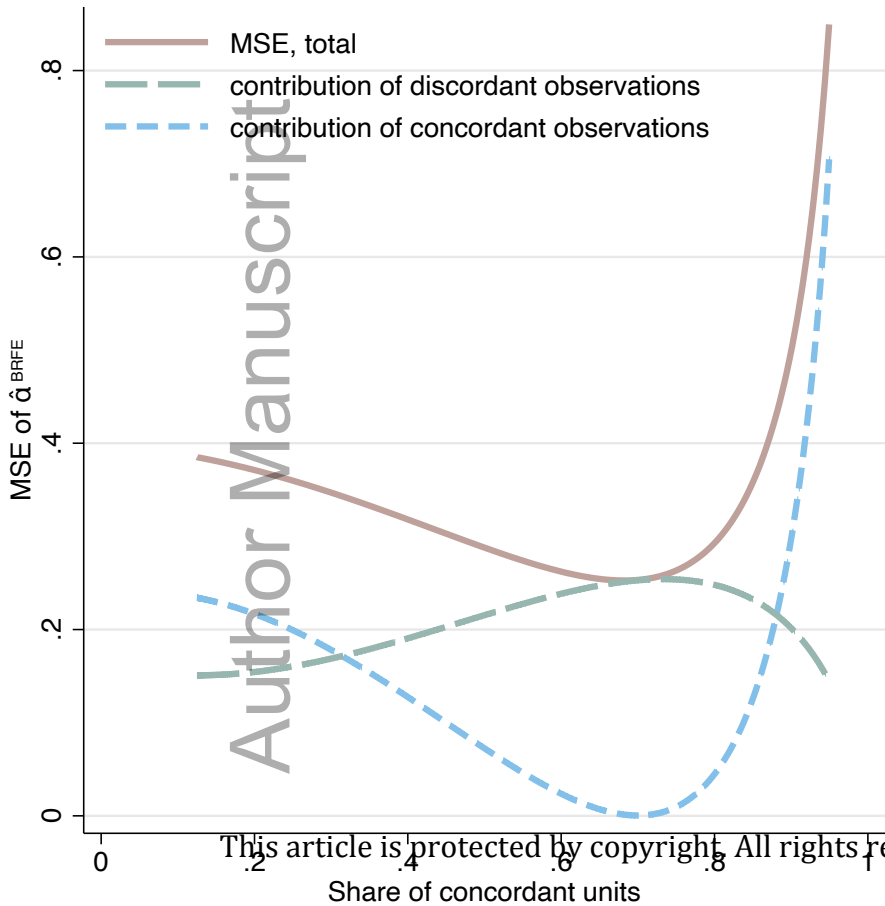
STANDARD DEVIATION, T=8



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T=4

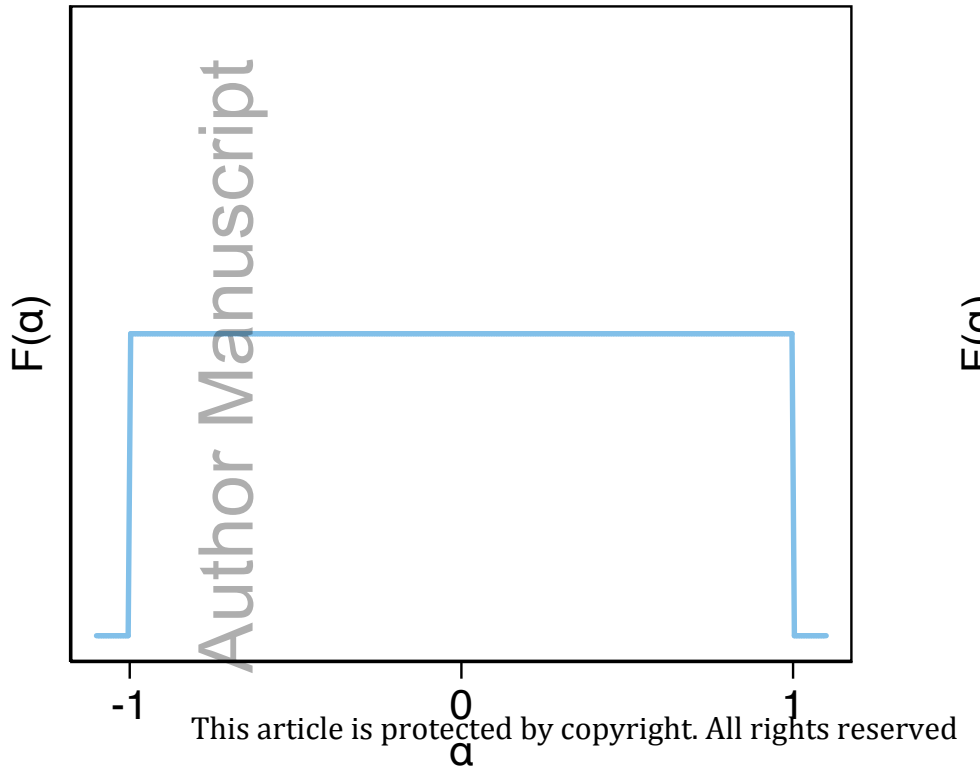
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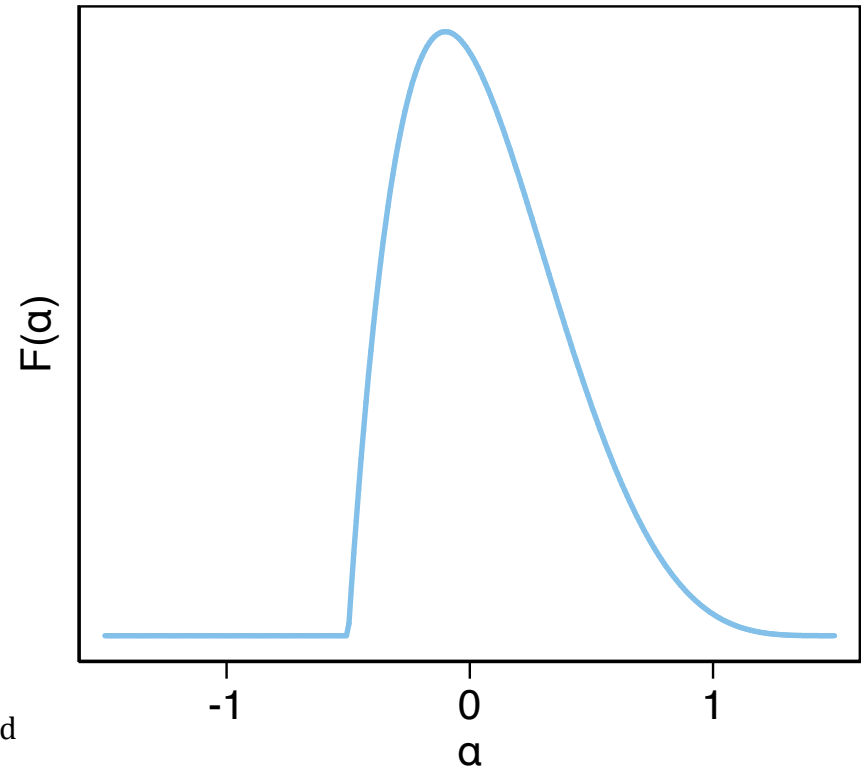
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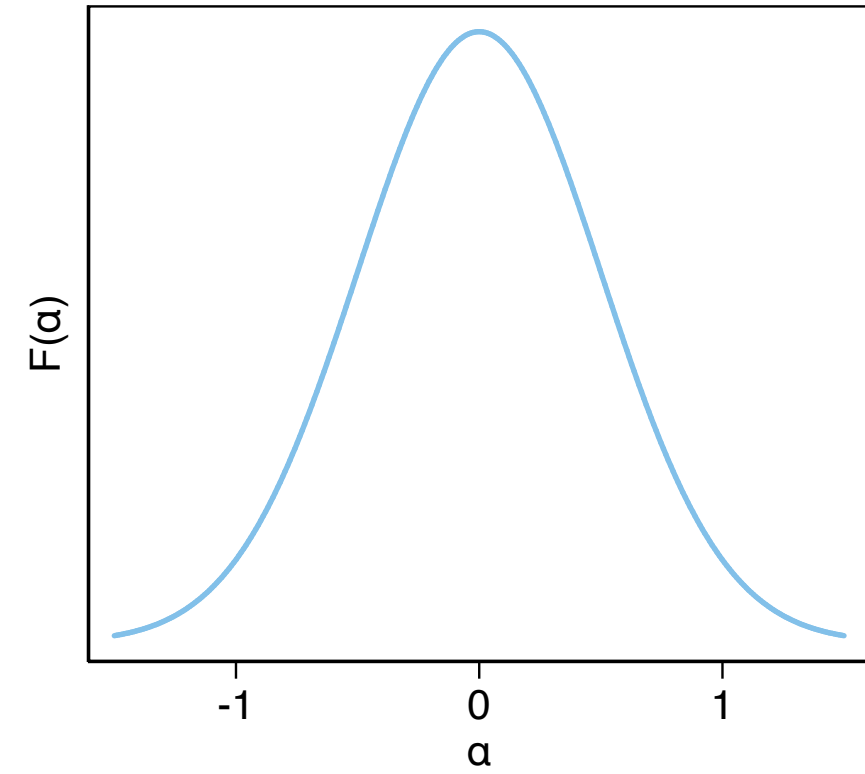
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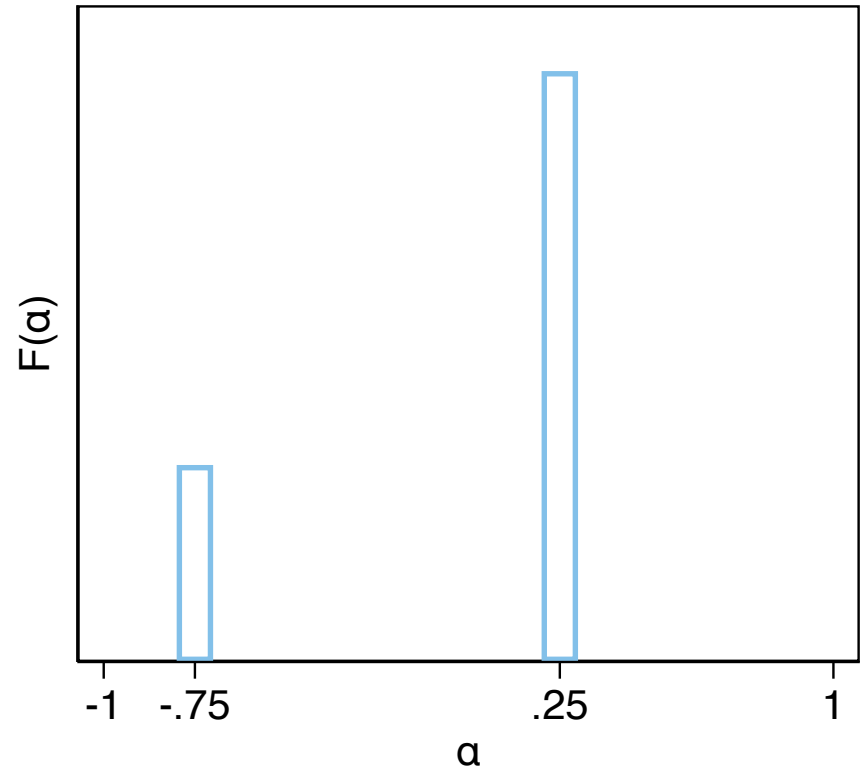
$\alpha \sim \text{beta}$



$\alpha \sim \text{normal}$

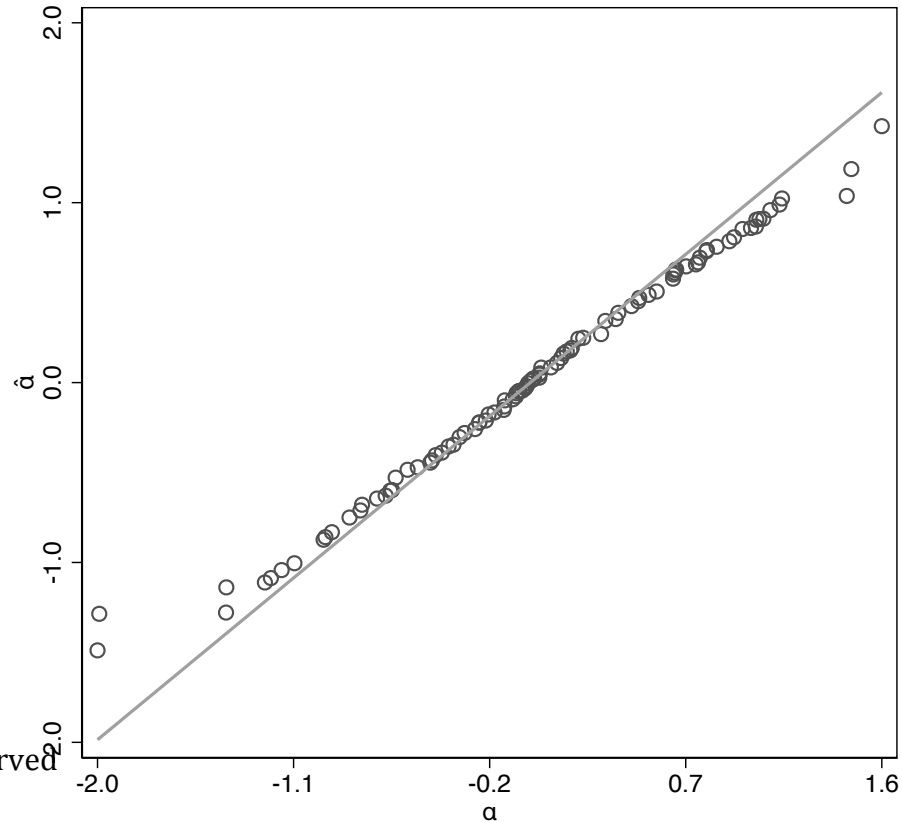
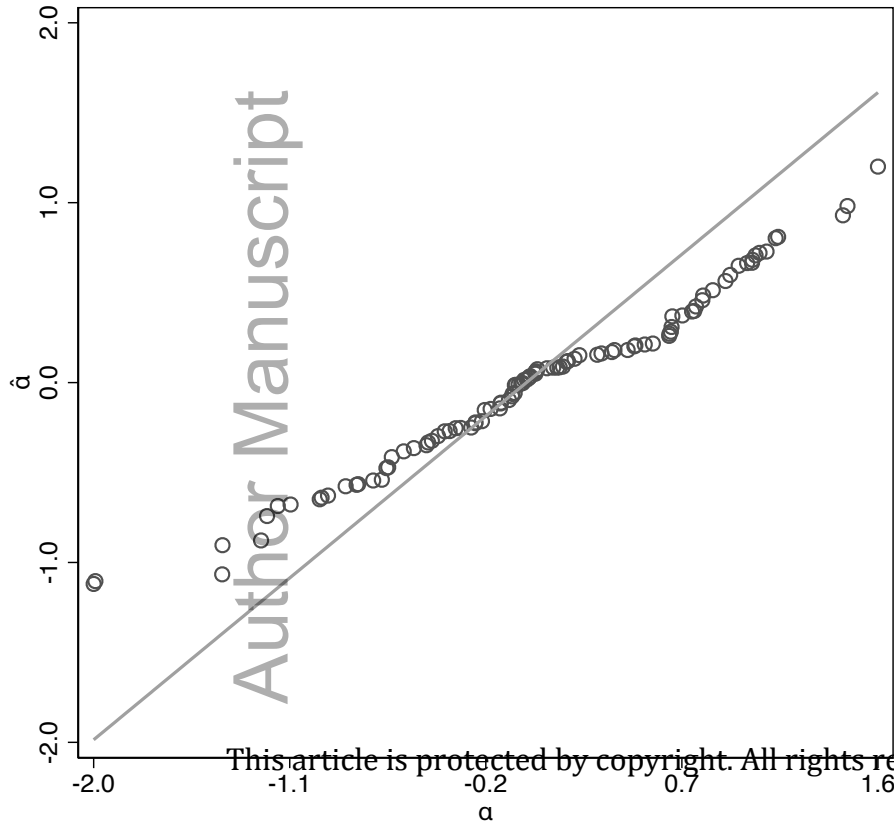


$\alpha \sim \text{bernoulli}$



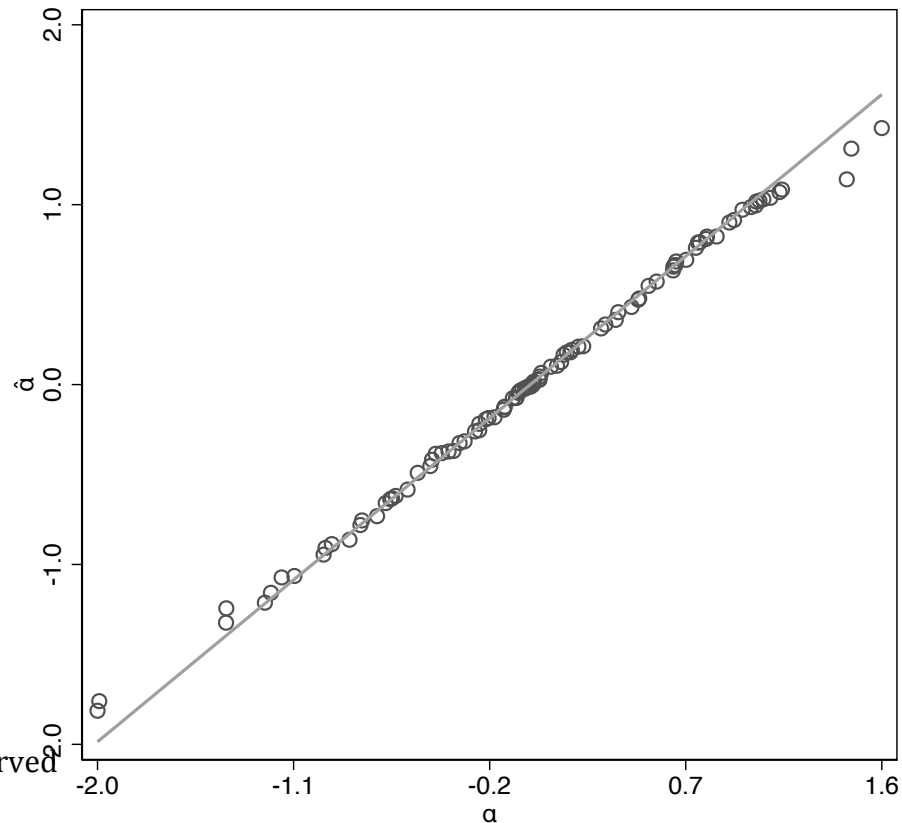
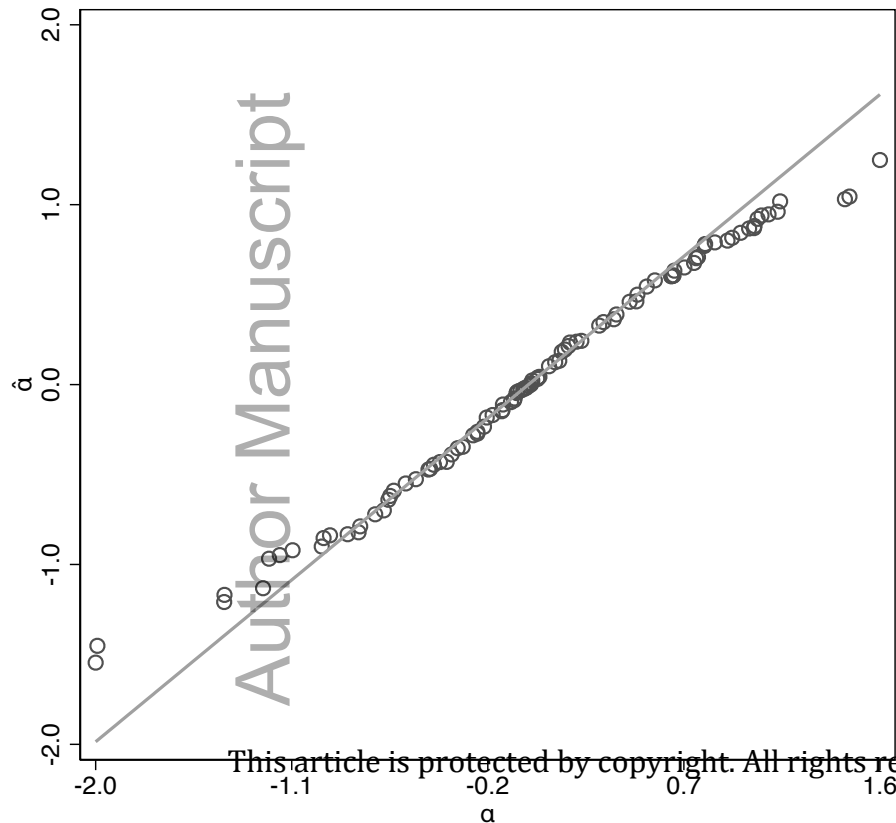
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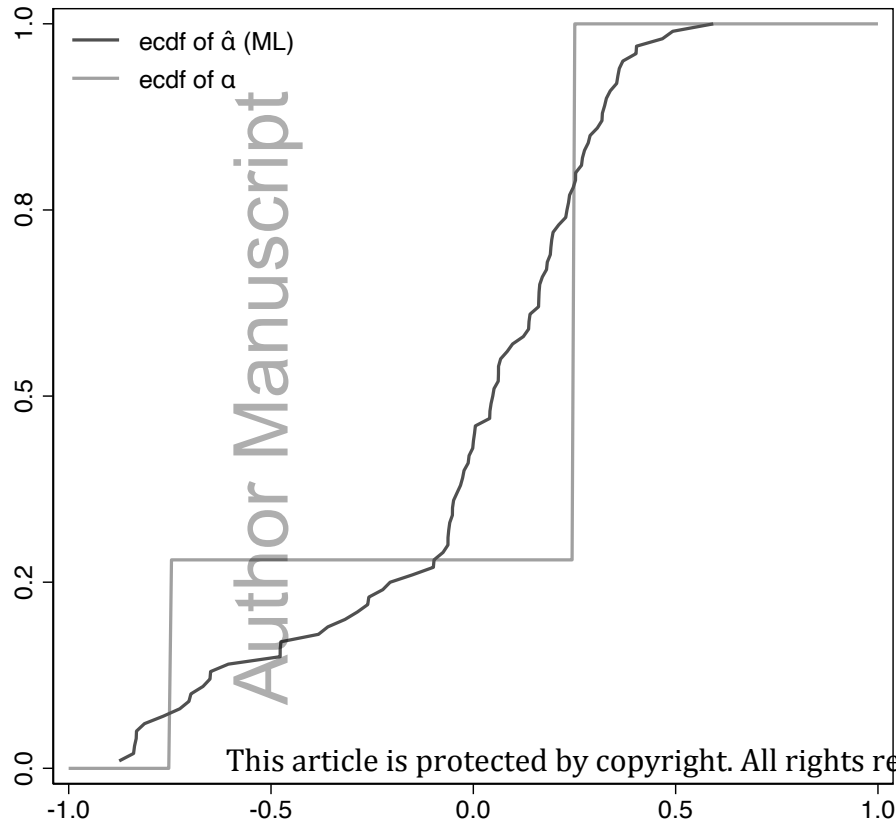


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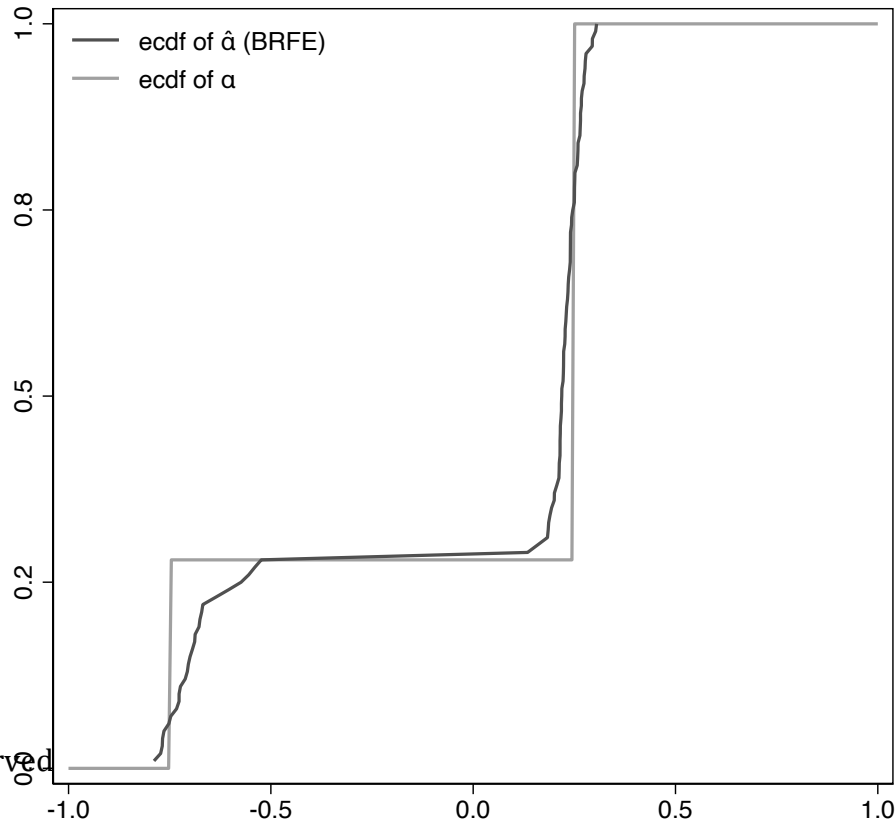
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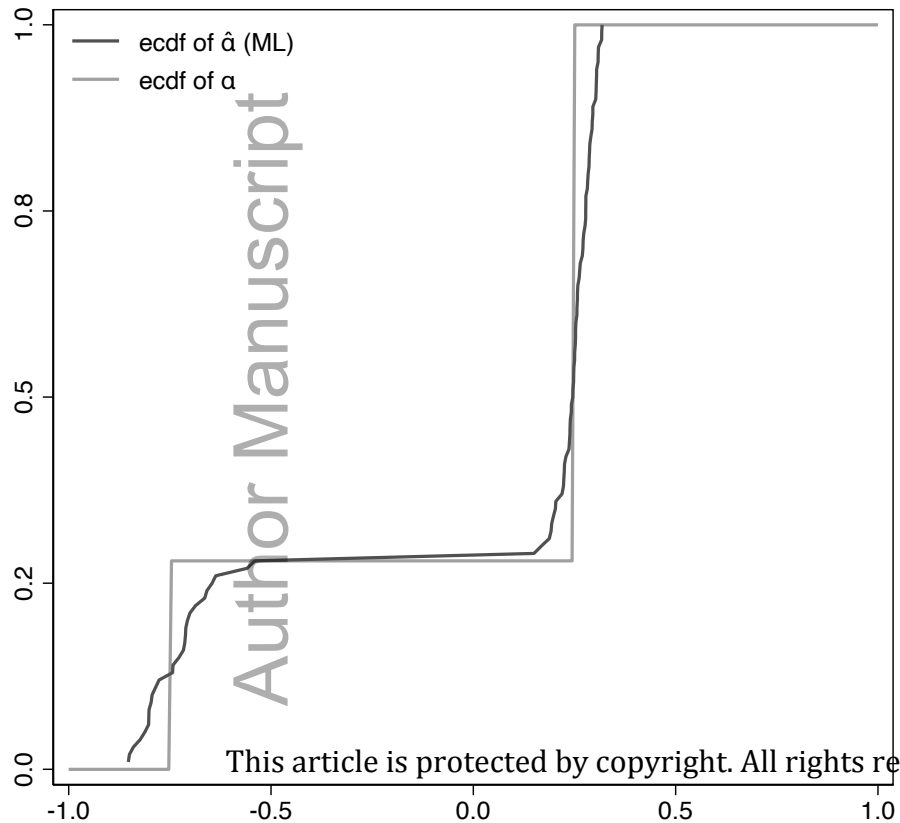
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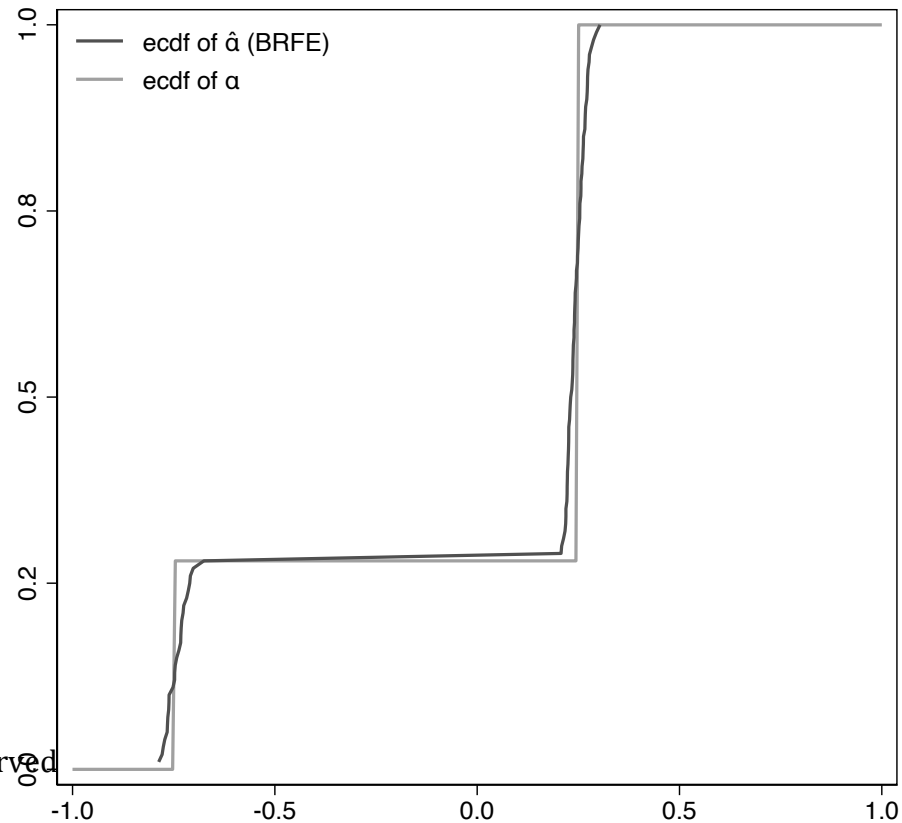
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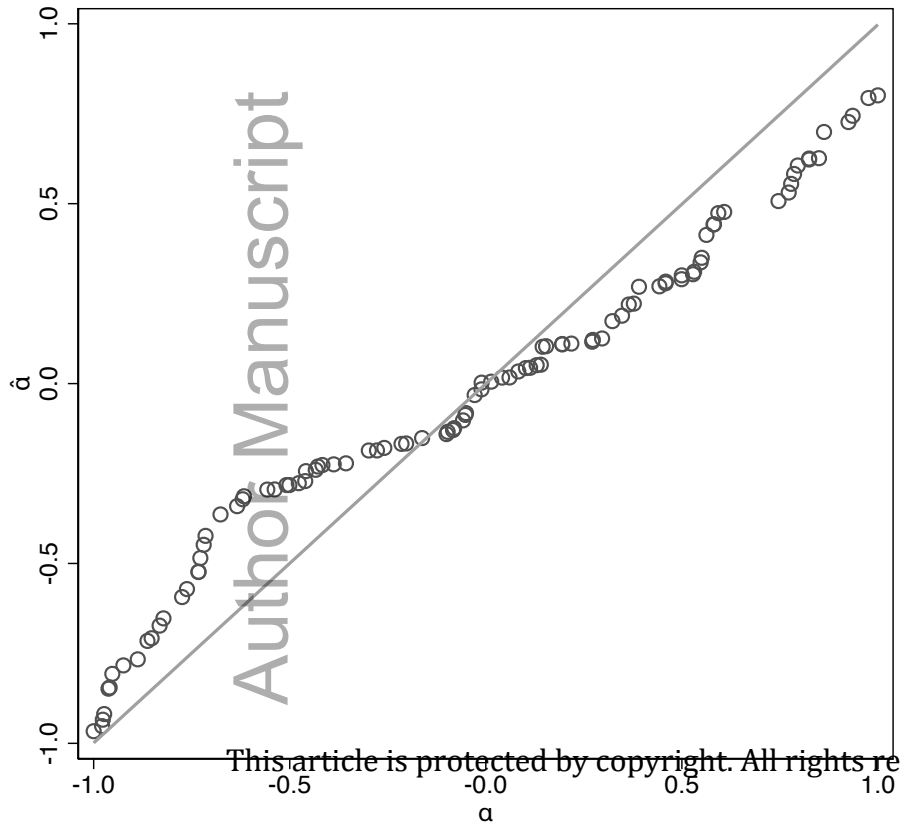
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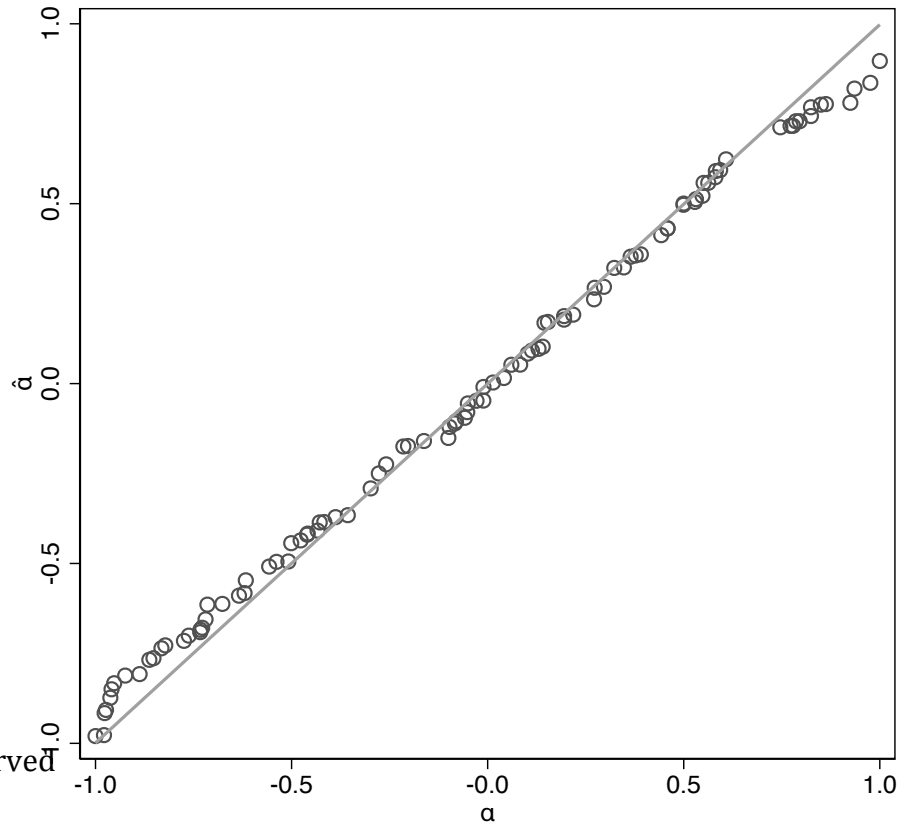
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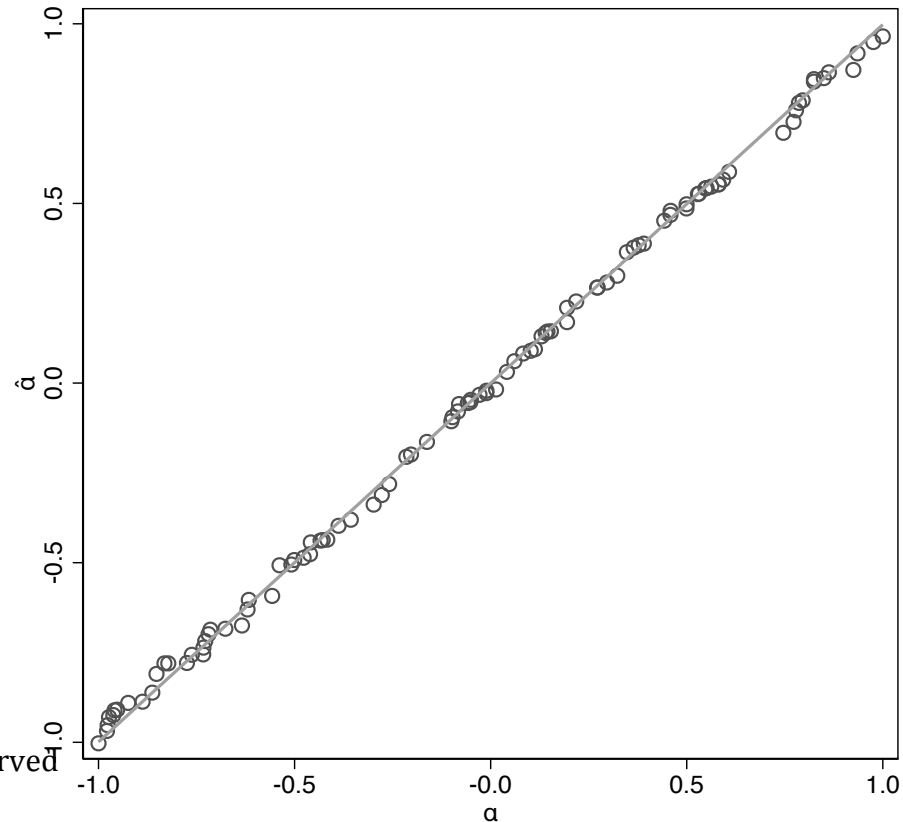
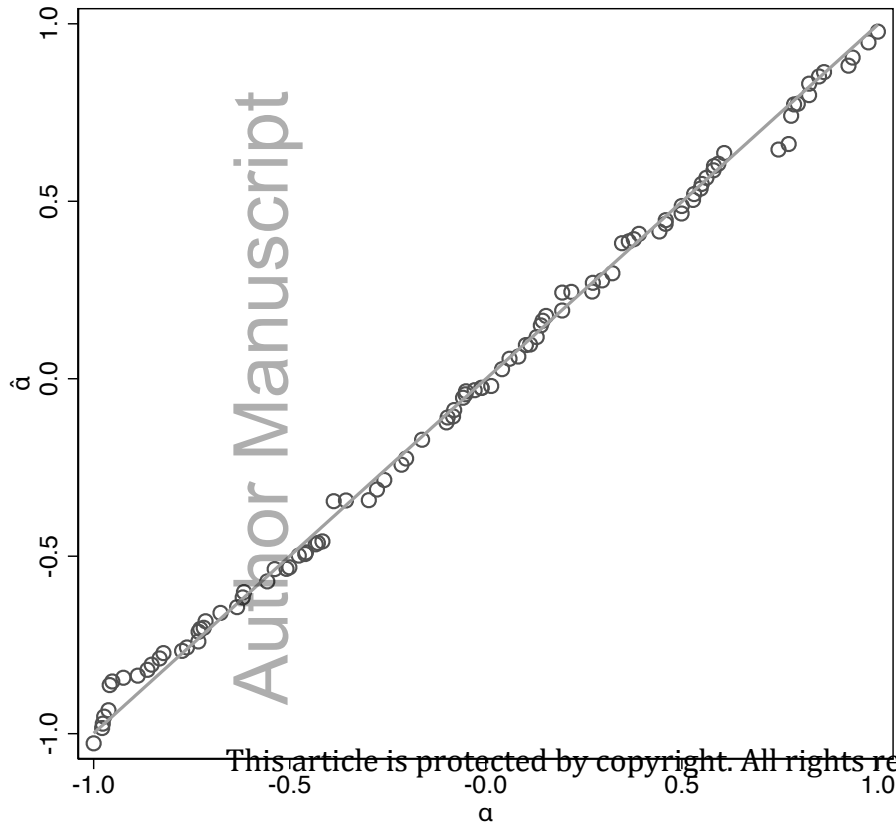


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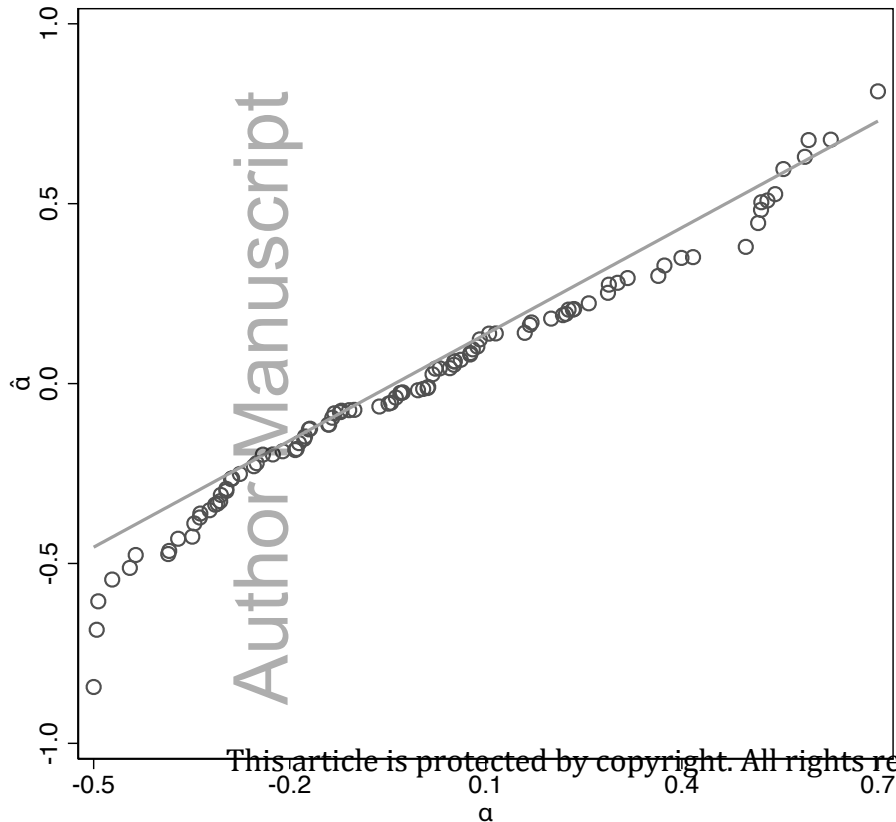


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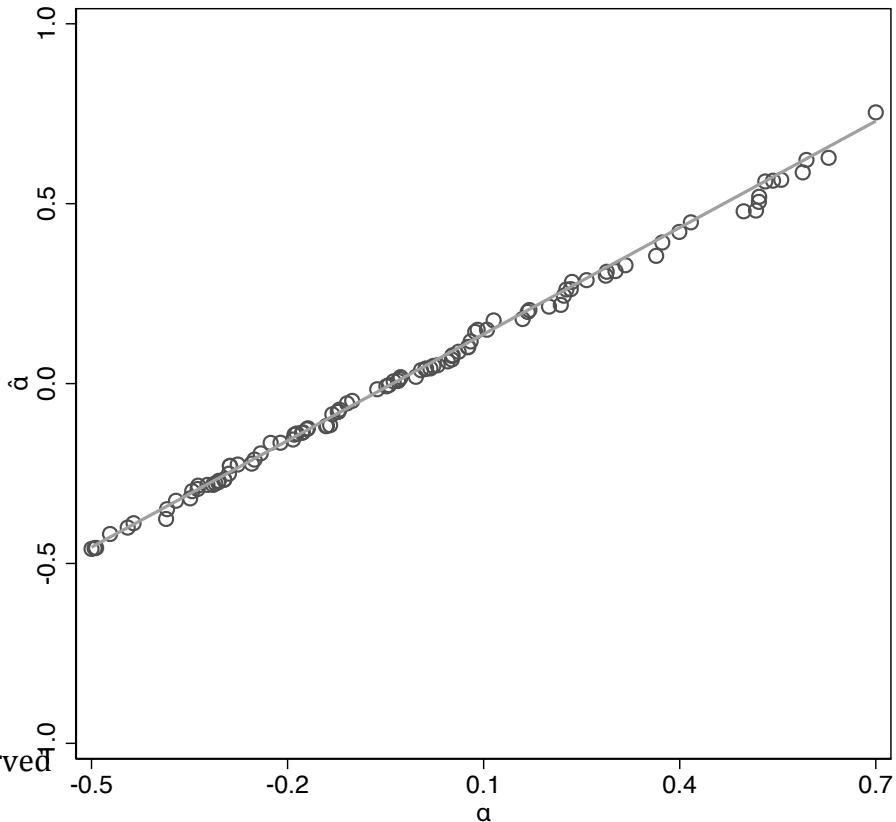
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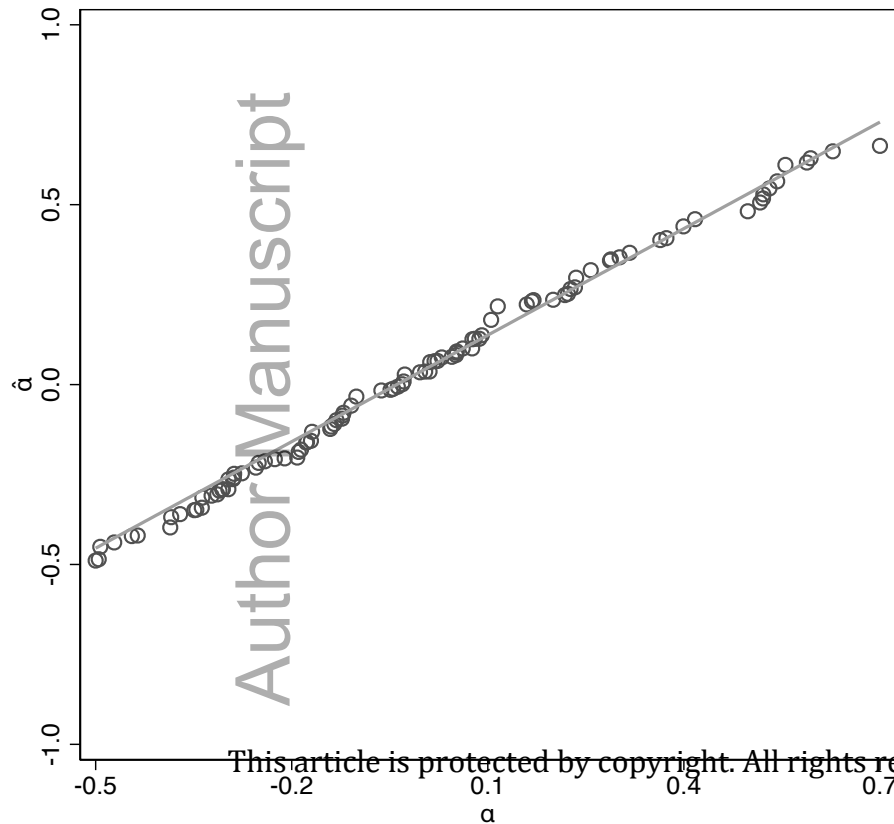
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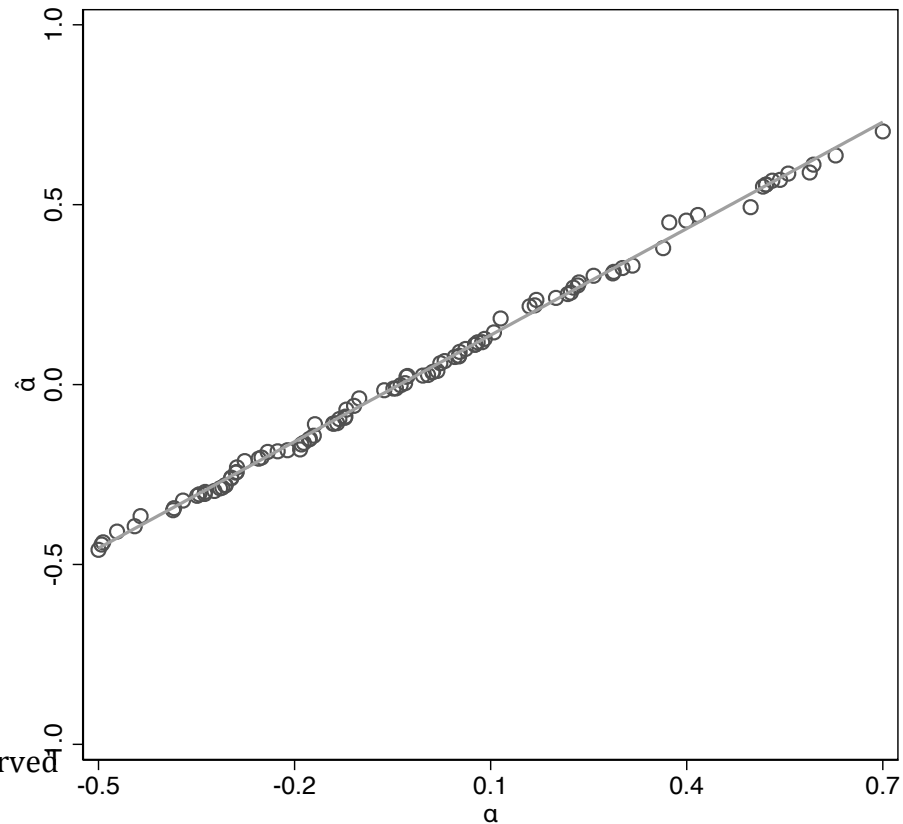
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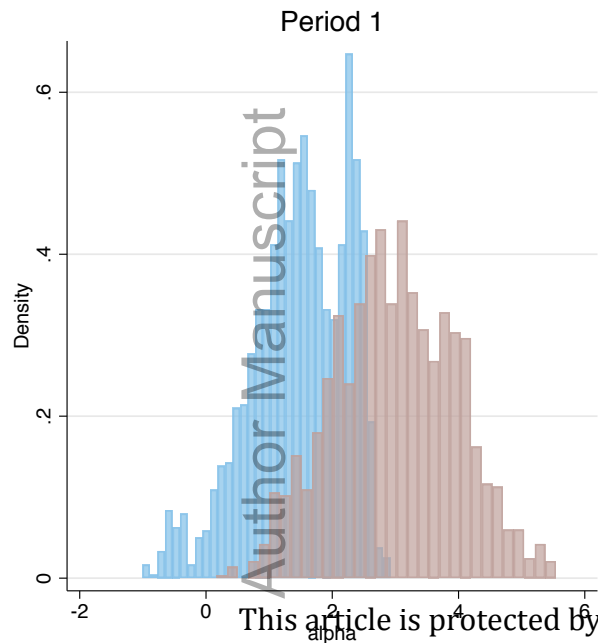


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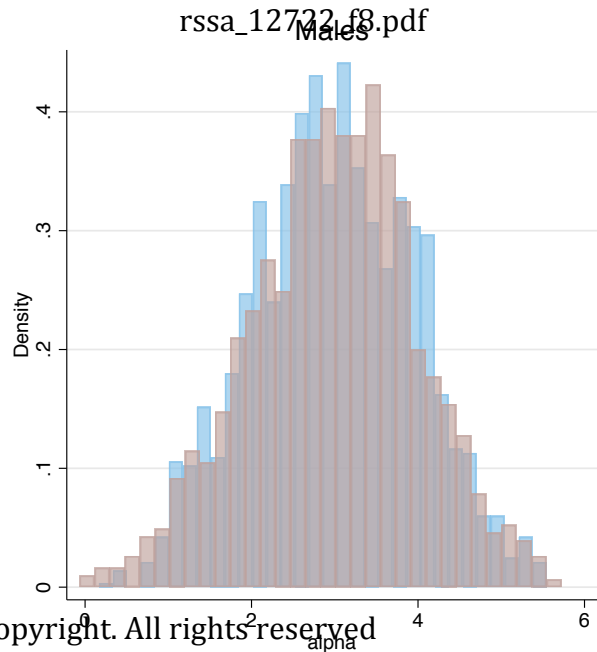


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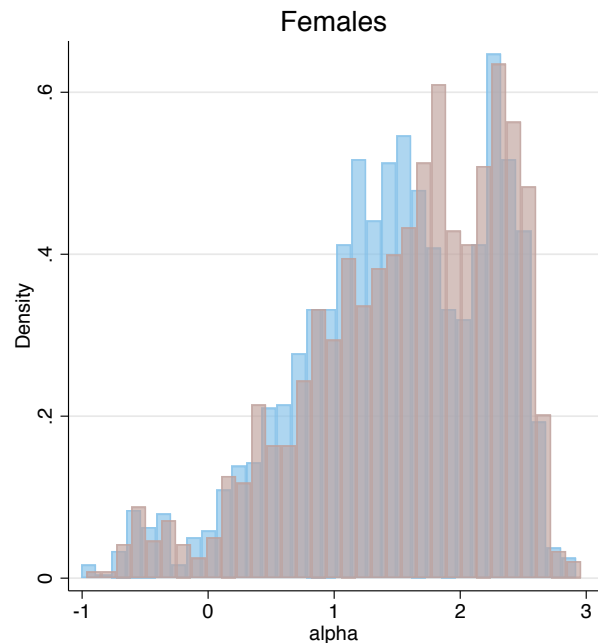




■ Females
 ■ Males



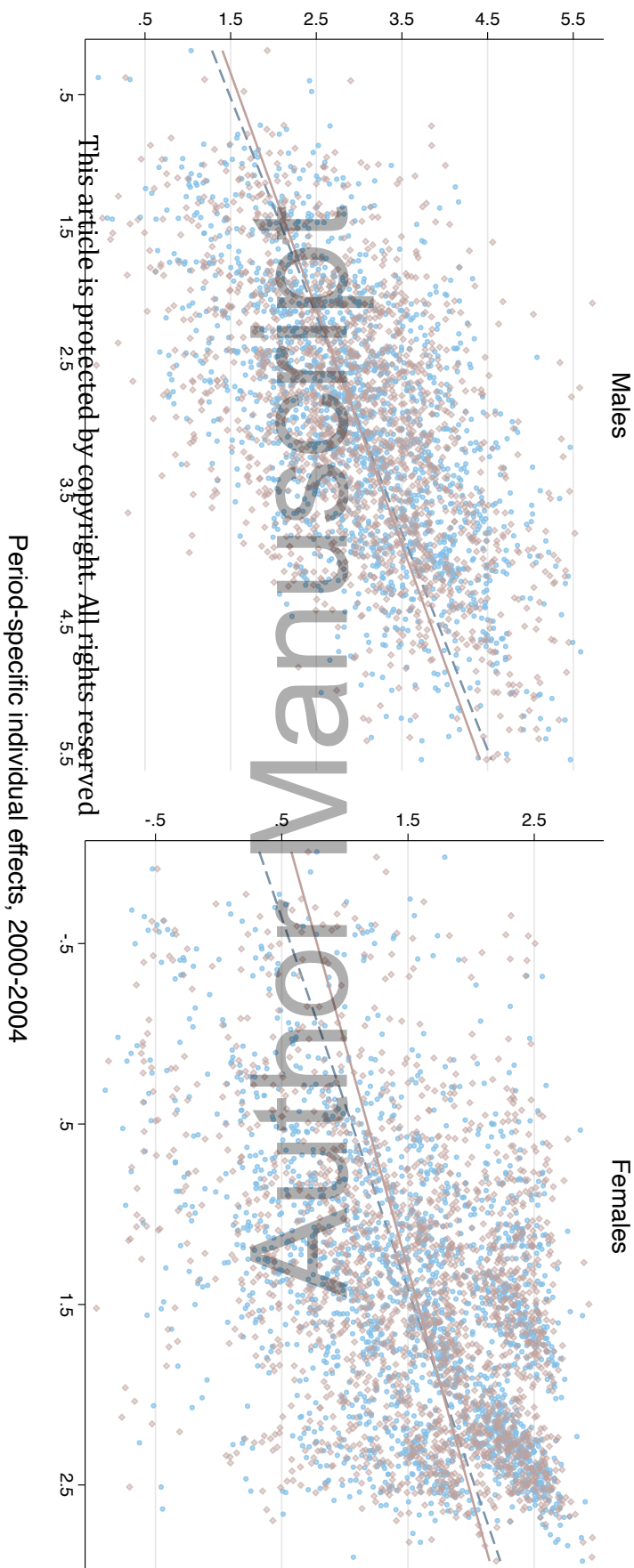
■ 2000-2004
 ■ 2010-2014



■ 2000-2004
 ■ 2010-2014

# Period-specific individual effects

2005-2009 (blue), 2010-2014 (red)

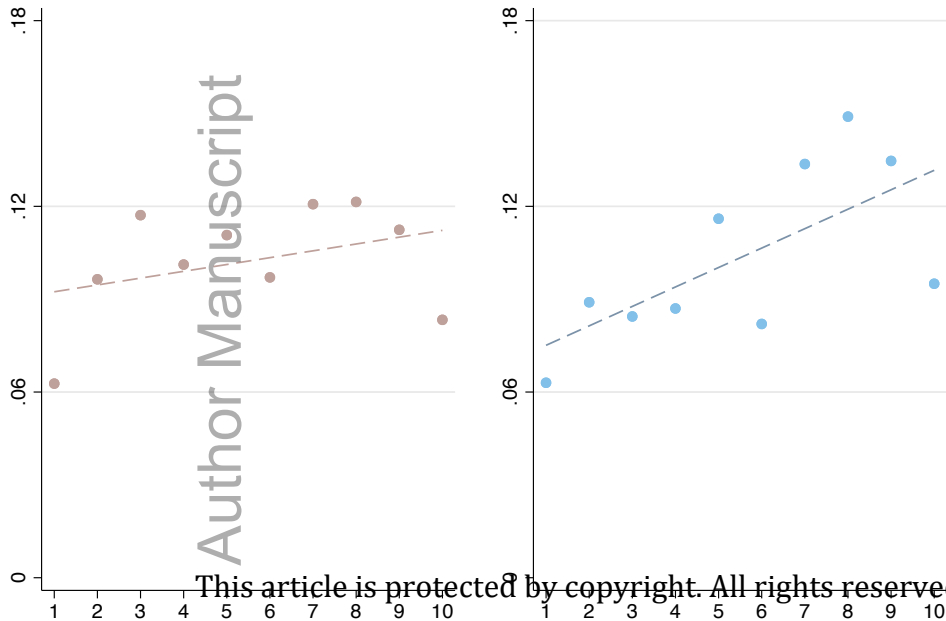


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Males

Females

Probability to visit the hospital, 2010-2014



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Percentile rank individual effects, 2000-2004